## FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

January 2011

Volume 12—No. 1

#### **Annual 2010 Announced Coop Class I Prices**

For 2010. the all-city average announced cooperative Class I price was \$20.51 per cwt., \$2.52 higher than the Federal Milk Order minimum Class I price average for these cities. The 2010 announced cooperative Class I price was \$3.94 higher than the 2009 price while the Federal Milk Order minimum Class I price was \$3.87 higher. The 2010 difference was \$0.07 higher than the 2009 difference. On an individual city basis, the annual average differences between the Federal order and announced cooperative Class I prices ranged from \$0.50 in Phoenix, AZ, to \$3.90 in Miami, FL. The table below is for selected cities.

	2010 Annual Averages						
Source: Dairy Market News, Volume 78, Report 2.	Ann'cd Coop Class I Price	Federal Order Class I Price	Difference				
	(d	ol./cwt, 3.5% bfa	at)				
Atlanta, GA	22.44	19.15	3.29				
Boston, MA	20.10	18.60	1.50				
Charlotte, NC	22.00	18.75	3.25				
Chicago, IL	20.68	17.15	3.53				
Dallas, TX	20.21	18.35	1.86				
Indianapolis, IN	20.43	17.35	3.08				
Kansas City, MO	19.52	17.35	2.17				
Louisville, KY	20.70	17.65	3.05				
Memphis, TN	21.67	18.25	3.42				
Miami, FL	25.25	21.35	3.90				
Milwaukee, WI	20.63	17.10	3.53				
New Orleans, LA	22.57	19.15	3.42				
Phoenix, AZ	18.20	17.70	0.50				
Pittsburgh, PA	20.95	17.45	3.50				
St. Louis, MO	19.92	17.35	2.57				
Seattle, WA	18.03	17.25	0.78				
Springfield, MO	20.16	17.75	2.41				
All-City Average	20.51	17.99	2.52				

#### **Uniform Price Lower in December**

The uniform price in Hillsborough County, Florida, was \$20.69 per hundredweight for milk at 3.5 percent butterfat for the month of December. This represents a decrease of \$0.92 compared with the previous month and an increase of \$1.70 from December 2009.

Class I utilization was 85.73 percent in December, a decrease of 0.88 percent compared with last month and a decrease of 1.92 percent compared with December 2009.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in November was 15.47 billion pounds, an increase of 2.7 percent from November 2009 and an increase of 0.7 percent when compared with October 2010 on a daily average basis. Total cheese output (excluding cottage cheese) was 890 million pounds, 6.0 percent higher than November 2009 and 3.1 percent above October 2010 on a daily average basis. Butter production was 133 million pounds, an 9.8 percent increase above November 2009 and 12.8 percent above October 2010 on a daily average basis.

Nonfat dry milk powder production was 115.5 million pounds in November, 13.0 percent higher than November 2009 and 3.5 percent higher than October 2010 on a daily average basis. Dry whey production was 80.0 million pounds in November, an increase of 0.8 percent compared with November 2009 and 5.0 percent above October 2010 on a daily average basis. Whey protein concentrate production was 34.6 million pounds in November, an increase of 1.6 percent compared with November 2009 and 1.1 percent higher than October 2010 on a daily average basis.

The milk-feed price ratio was 1.97 in December 2010, down 0.26 from the previous month's revised value.

#### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - DECEMBER 2010

Calculation of Uniform Butterfat Price:				
	<u>Utilization</u>	<u>Pounds</u>	Price/lb.	<u>Value</u>
Class I Butterfat	47.58%	4,568,743	\$2.3348	\$ 10, <del>667,1</del> 01.15
Class I Differential at Location				254,170.73
Class II Butterfat	29.05%	2,788,604	\$1.8022	5,025,622.13
Class III Butterfat	6.40%	614,233	\$1.7952	1,102,671.11
Class IV Butterfat	16.97%	1,628,787	\$1.7952	2,923,998.42
Total Butterfat	100.00%	9,600,367		\$ 19,973,563.54

Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$2.0805

#### **Calculation of Uniform Skim Milk Price**

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	Price per unit	<u>Value</u>
Class I Skim Milk	87.22%	213,501,242	\$9.11 /cwt.	\$ 19, <del>449,9</del> 63.16
Class I Butterfat	47.58%	4,568,743	\$2.3348 /lb.	10,667,101.15
Class I Differential at Location	1	218,069,985		12,141,482.89
Total Class I Milk	85.73%	218,069,985		\$ 42,258,547.20
Class II Skim Milk	6.19%	15,145,633	\$9.81 /cwt.	\$ 1,485,786.59
Class II Butterfat	29.05%	2,788,604	\$1.8022 /lb.	5,025,622.13
Total Class II Milk	7.05%	17,934,237		\$ 6,511,408.72
Class III Skim Milk	3.14%	7,684,713	\$7.82 /cwt.	\$ 600,944.56
Class III Butterfat	6.40%	614,233	\$1.7952 /lb.	1,102,671.11
Total Class III Milk	3.26%	8,298,946		\$ 1,703,615.67
Class IV Skim Milk	3.45%	8,449,220	\$9.06 /cwt.	\$ 765,499.35
Class IV Butterfat	16.97%	1,628,787	\$1.7952 /lb.	2,923,998.42
Total Class IV Milk	3.96%	10,078,007	•	\$ 3,689,497.77
Producer Milk	100.00%	254,381,175		\$ 54,163,069.36

#### **Adjustments**

Overage and Other Source \$17,684.36 **Inventory Adjustments** (\$14,881.29) Producer butterfat at uniform butterfat price (\$19,973,563.54) Location Adjustments to Producers (\$204,251.18) 1/2 Unobligated Balance in P.S.F \$116,514.46 Adjusted Pool Value \$13.93270 \$34,104,572.17

\$13.89

\$1,000,054.66

Reserve for Producer Settlement Func

\$ 0.04270

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$20.69\* Uniform Price per cwt. (Hillsborough County, Florida)

#### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %						
(Priced at)	DEC 2010	JAN 2011	NOV 2010	DEC 2010	DEC 2010						
Appalachian (Charlotte)	\$ 20.36	\$ 18.60	\$ 19.45	\$ 18.31	69.06%						
Arizona (Phoenix	\$ 19.31	\$ 17.55	\$ 17.30	\$ 15.88	31.30%						
Central (Kansas City)	\$ 18.96	\$ 17.20	\$ 16.67	\$ 15.29	33.46%						
Florida (Tampa)	\$ 22.36	\$ 20.60	\$ 21.61	\$ 20.69	85.73%						
Mideast (Cleveland)	\$ 18.96	\$ 17.20	\$ 17.02	\$ 15.76	42.70%						
Northeast (Boston)	\$ 20.21	\$ 18.45	\$ 18.17	\$ 16.91	45.30%						
Pacific Northwest (Seattle)	\$ 18.86	\$ 17.10	\$ 16.71	\$ 15.32	29.45%						
Southeast (Atlanta)	\$ 20.76	\$ 19.00	\$ 19.62	\$ 18.33	64.67%						
Southwest (Dallas)	\$ 19.96	\$ 18.20	\$ 17.69	\$ 16.39	38.77%						
Upper Midwest (Chicago)	\$ 18.76	\$ 17.00	\$ 15.92	\$ 14.41	14.10%						

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	December 2010	December 2009
Producer Milk		
Class I	218,069,985	222,997,477
Class II	17,934,237	21,102,754
Class III	8,298,946	682,366
Class IV	10,078,007	9,648,416
Total Producer Milk	254,381,175	254,431,013
Average Butterfat Test	3.77%	3.36%
Percent of Producer Milk in Class I	85.73%	87.65%
Daily Average Receipts	8,205,844	8,207,452
Other Source Milk	4 000 04 4	4 0 47 500
Class I	4,692,814	4,047,526
Class II	6,811,886	8,402,405
Class III	28,785	11,550
Class IV	3,294,262	2,394,117
Total Other Source Milk	14,827,747	14,855,598
Overage	0	0
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	8,768	22,584
Total Overage	8,768	22,584
Opening Inventory	10.007.050	10.001.050
Class I	12,397,052	13,091,852
Class II	0	1,889,288
Class III	1,012,466	220,995
Class IV	7,377,344	6,659,521
Total Opening Inventory	20,786,862	21,861,656
Total Receipts	290,004,552	291,170,851
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	11,608,646	13,824,168
Route Disposition Class I	222,255,667	224,036,421
Shrinkage	279,511	1,530,739
Transfers & Diversions to Nonpool	1,016,027	745,527
Total Class I Utilization	235,159,851	240,136,855
Average Butterfat Test	2.09%	2.08%
Daily Average Utilization	7,585,802	7,746,350
Class II Utilization		
Nonfluid Used To Produce	6,789,225	8,396,355
Shrinkage	0	3,942,444
Transfers & Diversions to Nonpool/Commercial Foods	6,371,550	4,382,236
Used To Produce/Other Uses	11,585,348	13,673,412
Total Class II Utilization	24,746,123	31,394,447
Average Butterfat Test	11.27%	9.76%
Class III Utilization		
Shrinkage	3,489,782	0
Transfers & Diversions to Nonpool/Used to Produce	4,153,746	914,911
Use to Produce/Other Uses	1,696,669	0
Total Class III Utilization	9,340,197	914,911
Average Butterfat Test	6.62%	11.91%
Class IV Utilization		
Inventory	7,518,255	6,690,897
Nonfluid Used To Fortify	2,357,430	1,930,460
Shrinkage	46	0
Transfers & Diversions to Nonpool	10,882,650	10,103,281
Used To Produce/Other Uses	0	0
Total Class IV Utilization	20,758,381	18,724,638
Average Butterfat Test	10.31%	10.44%
Total Utilization	290,004,552	291,170,851

#### Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in December 2010 is \$20.69 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$13.89 per hundredweight plus 3.5 times the uniform butterfat price of \$2.0805 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In December, Class I use accounted for 87.22% of all producer skim milk (priced to handlers at \$9.11 per hundredweight, plus the Class I differential and 47.58% of producer butterfat (priced to handlers at \$2.3348 per pound plus Class I differential). Class II use accounted for 6.19% of all producer skim milk (\$9.81 per hundredweight) and 29.05% of producer butterfat (\$1.8022 per pound). Class III use accounted for 3.14% of all producer skim milk (\$7.82 per hundredweight) and

6.40% of producer butterfat (\$1.7952 per pound). Class IV use accounted for 3.45% of all producer skim milk (\$9.06 per hundredweight) and 16.97% of producer butterfat (\$1.7952 per pound).

Receipts of producer milk during December totaled 254.4 million pounds, 0.05 million pounds less than was pooled in December of last year. Florida producers supplied 155.8 million pounds of milk in November 2010 or 62.98% of the total producer milk pooled in Florida. In November 2009, Florida producers supplied 61.15% of producer milk pooled on the Florida market.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
November 20°	<u>10</u>	
Whole Milk	84,207,255	33.19%
Fat Free Milk	36,401,559	14.35%
Lowfat Milk (incl. 1%)	36,075,403	14.22%
Reduced Fat Milk (incl. 2%)	70,981,905	27.97%
Cultured Fluid Milk (incl. Buttermilk)	1,374,671	0.54%
Flavored Drinks and Milk	24,699,230	9.73%
<b>Total Disposition in Marketing Area</b>	253,740,023	100.00%
Total Disposition by Pool Plants	215,221,524	84.82%
Total Disposition by Nonpool Plants	38,518,499	15.18%
<b>Total Disposition in Marketing Area</b>	253,740,023	100.00%

There were 12 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for December 2010. In-area Class I route disposition totaled 253.7 million pounds in November 2010, 8.1 million pounds more than November 2009 and an increase of 0.23 percent after adjusting for calendar composition.

## **USDA Names Members to the National Dairy Board**

On December 7, 2010, Agriculture Secretary Thomas J. Vilsack today announced the appointment of 12 members to the National Dairy Promotion and Research Board. All appointees will serve three-year terms.

"These appointees represent a diverse cross section of the dairy industry and I am confident that they will serve dairy producers throughout the United States well," said Vilsack.

Newly appointed members are: Renae A. De Jager, Region 2; Jeffrey A. Hardy, Region 3; Steven R. Hanson, Region 4; Douglas T. Danielson, Region 6; Douglas L. Krickenbarger, Region 9; Zachary H. Myers, Region 10; David P. Crowl, Region 11; and Sanford Stauffer, Region 12.Reappointed members are: James L. Ahlem, Region 2; John B. Fiscalini, Region 2; Stephen D. Maddox, Region 2; and Brad J. Scott, Region 2.

The National Dairy Promotion and Research Board oversees the collection of the mandatory 15-cent per hundredweight assessment on all milk marketed commercially by dairy producers. In addition, the board develops and administers a coordinated program of promotion, research, and nutrition education.

The board is authorized by the Dairy Production Stabilization Act of 1983. The Agriculture Secretary selects the appointees from nominations by dairy producers and farm organizations.

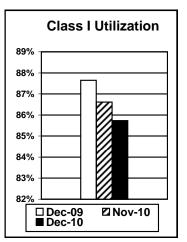
USDA's Agricultural Marketing Service monitors operation of the board. Source: AMS No. 263-10

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

F	ool		CLASS I*			CLASS II			CLASS III		(	CLASS IV		U	NIFORM*	
Pe	eriod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Dec	2009	\$14.71	\$1.4850	\$19.39	\$9.14	\$1.5503	\$14.25	\$9.93	\$1.5433	\$14.98	\$ 9.96	\$1.5433	\$15.01	\$ 14.18	\$1.5171	\$18.99
Jan	2010	\$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$ 9.13	\$1.4405	\$13.85	\$ 14.56	\$1.5345	\$19.42
Feb		\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$ 8.14	\$1.4404	\$12.90	\$ 15.09	\$1.4541	\$19.65
Mar		\$15.00	\$1.5055	\$19.74	\$9.39	\$1.5417	\$14.46	\$7.68	\$1.5347	\$12.78	\$ 7.82	\$1.5347	\$12.92	\$ 14.30	\$1.5243	\$19.13
Apr		\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May		\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan	2011	\$14.73	\$1.8236	\$20.60	\$10.03											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

		I LULINAL ON	DER 0 - 1 EURIDA.	I OOLLD KL	JOEII 10 AI	1D O I I E I E	111011 0	IINODO		`	
F	Pool	Producer Milk	Number of	CLA	SS I	CLA	CLASS II		SS III	CLAS	S IV
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Dec	2009	254,431	398	222,997	87.65%	21,103	8.29%	682	0.27%	9,648	3.79%
Jan	2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%
Feb		234,404	357	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%
Mar		262,342	357	228,393	87.06%	21,353	8.14%	5,047	1.92%	7,550	2.88%
Apr		242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%
Dec		254,381	390**	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

Pool and Payment Dates For the Pooling Periods  January through March 2011										
	Pool &	MA Payme	ent Dates		Pay	ments for	Producer I	Milk		
	Uniform Price	Due to:	Due From:	First Partial Payment Due**			I Partial nt Due**	Final Pay Due		
Pool Month	Release Date	All Funds	P/S	Соор	Non - Coop member		Non - member	Соор	Non - member	
JAN 2011	02/11/11	02/14/11	02/15/11	01/19/11	01/20/11	02/04/11	02/07/11	02/15/11	02/16/11	
FEB 2011	03/11/11	03/14/11	03/15/11	15/11 02/22/11 02/22/11 03/04/11 03/07/11 03/15/11 03/16/11						
MAR 2011	04/11/11	04/12/11	04/13/11	03/21/11	03/21/11	04/04/11	04/05/11	04/13/11	04/14/11	

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for January will be \$18.62 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$17.59 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits												

#### WASDE Dairy Report 1/

#### WASDE - 490 January 12, 2011

The milk production estimate for 2010 and forecast for 2011 are unchanged from last month. Ending stocks for 2010 are reduced due to expected low stocks of butter and nonfat dry milk (NDM) at the end of the year. Imports for 2010 and 2011 are reduced due to low U.S. prices relative to those internationally coupled with a weak U.S. dollar. Skim-solids basis exports are raised as NDM exports are expected to be supported by tight world supplies into mid-2011. Fat basis exports for 2010 are lowered from last month on weaker-than-expected exports of butterfat.

Butter, NDM, and whey prices are forecast higher, but the cheese price forecast is lowered. Tighter beginning stocks support a higher butter price forecast while generally strong exports of NDM and whey will support higher prices. The cheese price forecast is reduced from last month on moderate demand. The Class III price forecast range is reduced as the lower forecast cheese price more than offsets the higher whey price forecast. The Class IV price forecast is raised as both the butter and NDM price forecasts are raised. The all milk price is forecast to average \$16.10 to \$16.90 per cwt for 2011.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

## www.fmmatlanta.com





"The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer."

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

February 2011

Volume 12-No. 2

#### Year-Over-Year Milk Production Increases Slowly Adjusting Supply to Demand, Holding the All Milk Price Near the 2010 Price

The latest USDA forecasts indicate rising feed prices for the 2010/11 crop year. The corn price is forecast to average \$4.90 to \$5.70 per bushel, and the soybean meal price is forecast to average \$320 to \$360 per ton. These latest price forecasts represent an increase from last month's forecasts. Positive processor margins for ethanol and strong exports will contribute to the higher price. Supplies of corn are expected to be lower as yield per harvested acre is expected to be lower than in 2009/10, despite higher planted acreage. Supplies of soybeans and soybean meal are also forecast to be slightly lower than in 2009/10.

The current forecast calls for cow numbers to average 9.1 million head in 2011, the first annual increase since 2008. High cow slaughter and heifer prices that are about unchanged from last year suggest little incentive for herd expansion. The availability of heifer replacements at modest prices could provide an opportunity to some producers for herd freshening, which could be a cost-reducing strategy with higher feed prices in the offing. Milk per cow is projected to rise 1.3 percent this year over last to 21,425 pounds. Total milk production in 2011 is expected to reach 195.5 billion pounds, compared with 192.8 billion pounds for 2010.

Milk equivalent exports for 2011 are forecast at 6.4 billion pounds on a fats basis and 30.7 billion on skim-solids basis. Although pounds а representing a retreat from 2010 exports, these forecasts have been raised from last month largely on improved skim-solids basis exports. U.S. dairy product prices are below international prices and a weak dollar relative to foreign currencies makes U.S. dairy products attractively priced. Global demand should be higher in 2011, especially in Asia and South America, because (continued on Page 4)

#### **Uniform Price Lower**

The uniform price in Hillsborough County, Florida, was \$20.32 per hundredweight for milk at 3.5 percent butterfat for the month of January. This represents a decrease of \$0.37 compared with the previous month and an increase of \$0.90 from January 2010.

Class I utilization was 83.94 percent in January, a decrease of 1.79 percent compared with last month and a decrease of 1.52 percent compared with January of last year.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in December was 16.16 billion pounds, an increase of 2.5 percent from December 2009 and an increase of 1.0 percent when compared with November 2010 on a daily average basis. Total cheese output (excluding cottage cheese) was 904 million pounds, 4.7 percent above December 2009 and 0.9 percent below November 2010 on a daily average basis. Butter production was 158 million pounds, 4.8 percent above December 2009 and 14.8 percent above November 2010 on a daily average basis.

Nonfat dry milk powder production was 139.5 million pounds in December, 10.1 percent higher than December 2009 and 15.7 percent higher than November 2010 on a daily average basis. Dry whey production was 89.6million pounds in December, an increase of 5.3 percent compared with December 2009 and 8.2 percent above November 2010 on a daily average basis. Whey protein concentrate production was 36.2 million pounds in December, an increase of 4.0 percent when compared with December 2009 and an increase of 1.2 percent compared with November 2010 on a daily average basis.

The milk-feed price ratio was 1.79 in January 2011. This represents a decrease of 0.19 from December 2010's revised ratio of 1.98.

#### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JANUARY 2011

Uniform Butterfat Price per	\$1.9409			
Total Butterfat	100.00%	9,964,065		\$ 19,339,253.76
Class IV Butterfat	22.70%	2,261,540	\$2.0239	4,577,130.80
Class III Butterfat	7.73%	770,703	\$2.0239	1,559,825.81
Class II Butterfat	26.81%	2,671,391	\$2.0309	5,425,327.99
Class I Differential at Location				237,710.48
Class I Butterfat	42.76%	4,260,431	\$1.7696	\$ 7,539,258.68
	<b>Utilization</b>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Calculation of Uniform Butterfat Price:				

Producer Milk	<b>Utilization</b>	<u>Pounds</u>	Price per unit	<u>Value</u>
Class I Skim Milk	85.54%	218,028,413	\$9.33 /cwt.	\$ 20,342,050.93
Class I Butterfat	42.76%	4,260,431	\$1.7696 /lb.	7,539,258.68
Class I Differential at Location	า	222,288,844		12,382,754.44
Total Class I Milk	83.94%	222,288,844		\$ 40,264,064.05
Class II Skim Milk	6.82%	17,388,331	\$10.03 /cwt.	\$ 1,744,049.61
Class II Butterfat	26.81%	2,671,391	\$2.0309 /lb.	5,425,327.99
Total Class II Milk	7.57%	20,059,722		\$ 7,169,377.60
Class III Skim Milk	3.09%	7,870,583	\$6.63 /cwt.	\$ 521,819.68
Class III Butterfat	7.73%	770,703	\$2.0239 /lb.	1,559,825.81
Total Class III Milk	3.26%	8,641,286		\$ 2,081,645.49
Class IV Skim Milk	4.55%	11,599,544	\$9.67 /cwt.	\$ 1,121,675.92
Class IV Butterfat	22.70%	2,261,540	\$2.0239 /lb.	4,577,130.80
Total Class IV Milk	5.23%	13,861,084		\$ 5,698,806.72
Producer Milk	100.00%	264,850,936		\$ 55,213,893.86

#### **Adjustments**

Overage and Other Source \$15.67 **Inventory Adjustments** (\$11,916.57) Producer butterfat at uniform butterfat price (\$19,339,253.76) Location Adjustments to Producers (\$130,995.41) 1/2 Unobligated Balance in P.S.F \$110,516.18 \$ 14.06203 \$35,842,259.97

\$107,120.67

#### Adjusted Pool Value

Reserve for Producer Settlement Func \$ 0.04203 Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): \$14.02

\$20.32\* Uniform Price per cwt. (Hillsborough County, Florida)

#### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

		<del></del>			14.0
MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	JAN 2011	FEB 2011	DEC 2010	JAN 2011	JAN 2011
Appalachian (Charlotte)	\$ 18.60	\$ 19.29	\$ 18.31	\$ 18.31	69.75%
Arizona (Phoenix	\$ 17.55	\$ 18.24	\$ 15.88	\$ 16.23	32.88%
Central (Kansas City)	\$ 17.20	\$ 17.89	\$ 15.29	\$ 15.31	35.00%
Florida (Tampa)	\$ 20.60	\$ 21.29	\$ 20.69	\$ 20.32	83.94%
Mideast (Cleveland)	\$ 17.20	\$ 17.89	\$ 15.76	\$ 15.78	44.60%
Northeast (Boston)	\$ 18.45	\$ 19.14	\$ 16.91	\$ 17.01	42.50%
Pacific Northwest (Seattle)	\$ 17.10	\$ 17.79	\$ 15.32	\$ 15.57	28.35%
Southeast (Atlanta)	\$ 19.00	\$ 19.69	\$ 18.33	\$ 18.01	64.85%
Southwest (Dallas)	\$ 18.20	\$ 18.89	\$ 16.39	\$ 16.24	39.58%
Upper Midwest (Chicago)	\$ 17.00	\$ 17.69	\$ 14.41	\$ 14.12	13.10%

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Producer Milk	Receipts:	January 2011	January 2010
Class	Producer Milk		
Class	Class I	222,288,844	226,374,259
Class IV	Class II	20,059,722	19,384,539
Total Producer Milk			
Average Butterfat Test   3,76%   83,68%   Percent of Producer Mikl in Class   8,344%   85,46%     Daily Average Receipts   8,543,579   8,544,507     Other Source Milk   Class   4,616,314   7,5612,720     Class   6,333,685   7,736   7,736     Class   1			
Percent of Producer Milk in Class   8.349%			
Daily Average Receipts	· · · · · · · · · · · · · · · · · · ·		
Other Source Milk			
Class	, , ,	8,543,579	8,544,507
Class		4.040.044	5.040.700
Class   IV			
Class IV			
Total Other Source Milk			
Overage         Class II         0         0           Class III         0         0         0           Class III         0         0         0           Class IV         Total Overage         162         209,139           Opening Inventory           Class I         11,608,296         13,824,168           Class II         490,394         0           Class III         490,394         6,509,087           Total Opening Inventory         19,126,551         20,515,065           Total Receipts         295,474,359         299,593,087           Utilization           Class I Utilization           Class I Utilization         11,707,129         11,636,289           Route Disposition Class I         225,492,466         231,335,760           Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,645,809           Average Butierfat Test         1,92%         7,929,392           Class II Utilization         238,513,454         245,811,147           Average Butierfat Test         1,92%         1,928,932           Class II Utilization<			
Class		11,496,710	13,989,159
Class II         0         209,139         209,139         0         3         3         3	_	0	0
Class III         0         0         0           Class IV         Total Overage         162         209,139           Opening Inventory           Class I         11,608,296         13,824,168           Class III         0         0         0           Class III         490,394         0         0           Class IIV         7,027,861         6,689,897         7,027,861         6,689,897           Class IV         Total Opening Inventory         19,126,551         20,515,065           Total Receipts         295,474,359         299,593,087           Utilization         Inventory of Packaged FMP         11,707,129         11,636,289           Route Disposition Class I         225,492,466         231,335,769           Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         238,513,454         245,811,147           Average Butterfat Test         1,92%         1,94%           Apuly Average Butterfat Test         1,92%         7,428,725           Used To Produce/Other Uses         8,312,450         7,428,725           Used To Produce/Other Uses         1,636,433         7,428,725			
Class IV			
Total Overage   162   209,139			
Class   Class   11,608,296   13,824,168   Class   1			
Class   Clas		162	209,139
Class II         0         0           Class IIV         7.027.861         6.690.897           Class IV         7.027.861         6.690.897           Total Opening Inventory         19,126,551         20,515,065           Total Receipts         295,474,359         299,593,087           Utilization           Inventory of Packaged FMP         11,707,129         11,696,289           Route Disposition Class I         225,492,466         231,335,760           Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,645,809           Average Butterfat Test         1,92%         1,94%           Average Butterfat Test         1,92%         1,92%           Class II Utilization         7,693,825         7,929,392           Class II Utilization         6,383,130         7,546,123           Nonfluid Used To Produce         6,383,130         7,546,123           Shrinkage         791         0           Total Class II Utilization         26,393,377         26,394,878           Average Butterfat Test         11,697,006         11,697,00           Class III Utilization         2,350,746         1,704,436		11 608 306	12 92/ 169
Class III         490,394         0           Class IV         7,027,861         6,890,897           Total Opening Inventory         19126,551         20,515,065           Total Receipts         295,474,359         299,593,087           Utilization:           Class I Utilization           Inventory of Packaged FMP         11,707,129         11,636,289           Route Disposition Class I         25,492,466         231,335,760           Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,645,809           Shrinkage         1,92%         2,923,392           Class II Utilization         238,513,454         245,811,417           Average Butterfat Test         1,92%         7,929,392           Class II Utilization         6,383,130         7,546,123           Nonfluid Used To Produce         6,383,130         7,546,123           Shrinkage         791         0           Total Class III Utilization         8,312,450         1,760,436           Average Butterfat Test         10,12%         1,566,739           Average Butterfat Test         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce			
Class IV			
Total Opening Inventory   19,126,551   20,515,065   70 tal Receipts   295,474,359   299,593,087		·	
Utilization:         295,474,359         299,593,087           Class I Utilization         Inventory of Packaged FMP         11,707,129         11,636,289           Route Disposition Class I         225,492,466         231,335,760           Shrinkage         272,993         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,645,809           Average Butterfat Test         1,92%         1,94%           Daily Average Utilization         238,513,454         245,811,147           Average Butterfat Test         1,92%         1,94%           Daily Average Utilization         7,929,392         7,929,392           Class II Utilization         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,393,4878           Average Butterfat Test         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Use to Produce/Other Use			
Utilization:           Class I Utilization           Route Disposition Class I         225,492,466         231,335,760           Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,648,809           Average Butterfat Test         1,92%         1,94%           Average Butterfat Test         1,92%         1,94%           Nonfluid Used To Produce         6,383,130         7,546,123           Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,455         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10,12%         11.59%           Class III Utilization         26,393,377         26,934,878           Average Butterfat Test         3,360,746         17,044,366           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         9,434,680         1,704,436           Okass IV Utilization         9,131,680         1,704,436<			
Class   Utilization	•	293,474,339	299,393,001
Inventory of Packaged FMP			
Route Disposition Class I         225,492,466         231,335,760           Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,645,809           Total Class I Utilization         236,513,454         245,811,147           Average Butterfat Test         1,92%         1,94%           Daily Average Utilization         7,693,982         7,929,392           Class II Utilization           Nonfluid Used To Produce         6,383,130         7,546,123           Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10,12%         11,569,679           Shrinkage         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Average Butterfat Test         8,44%         21,6119           Class IV Utilization         7,972,626         11,686,443           Nonfluid Used To Fo		44 707 420	14 626 200
Shrinkage         272,393         1,193,289           Transfers & Diversions to Nonpool         1,041,466         1,645,809           Average Butterfat Test         1.92%         1,94%           Average Butterfat Test         1.92%         1,94%           Daily Average Utilization         7,693,982         7,929,392           Class II Utilization         6,383,130         7,546,123           Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,678           Average Butterfat Test         10.12%         11.59%           Class III Utilization         3,360,746         1,704,436           Shrinkage         42,032,552         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8,44%         21,61%           Class IV Utilization         9,131,680         1,704,436           Average Butterfat Test         8,44%         21,61%           Class IV Utilization         7,972,626         11,686,443           Nonfluid U			
Transfers & Diversions to Nonpool         1,041,466         1,645,809           Total Class I Utilization         238,513,454         245,811,147           Average Butterfart Test         1,92%         1,94%           Daily Average Utilization         7,693,982         7,929,392           Class II Utilization         6,383,130         7,546,123           Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10.12%         11.59%           Class III Utilization         3,360,746         1,704,436           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8,44%         21,61%           Class IV Utilization         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0			
Total Class   Utilization   238,513,454   245,811,147     Average Butterfat Test   1,92%   1,94%     Daily Average Utilization   7,693,982   7,929,392     Class   Utilization	<u> </u>	-	
Average Butterfat Test   1.92%   1.94%   Daily Average Utilization   7,693,982   7,929,392	·		
Daily Average Utilization   7,693,982   7,929,392			
Class II Utilization           Nonfluid Used To Produce         6,383,130         7,546,123           Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10.12%         11.59%           Class III Utilization         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8.44%         21.61%           Class IV Utilization         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626	<u> </u>		
Nonfluid Used To Produce         6,383,130         7,546,123           Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10.12%         11.59%           Class III Utilization         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8.44%         21,61%           Class IV Utilization         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	· · · · · · · · · · · · · · · · · · ·	7,093,902	1,323,332
Shrinkage         791         0           Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10.12%         11.59%           Class III Utilization           Shrinkage         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8.44%         21.61%           Class IV Utilization         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%		6 383 130	7 546 123
Transfers & Diversions to Nonpool/Commercial Foods         8,312,450         7,428,725           Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10.12%         11.59%           Class III Utilization           Shrinkage         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8.44%         21.61%           Class IV Utilization         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%			
Used To Produce/Other Uses         11,697,006         11,960,030           Total Class II Utilization         26,393,377         26,934,878           Average Butterfat Test         10.12%         11.59%           Class III Utilization           Shrinkage         42,032,552         0           Transfers & Diversions to Nonpool/Used to Produce         3,360,746         1,704,436           Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization         9,131,680         1,704,436           Average Butterfat Test         8.44%         21.61%           Class IV Utilization           Inventory         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12,92%         9,08%			
Total Class II Utilization			
Average Butterfat Test   10.12%   11.59%			
Class III Utilization         Shrinkage       42,032,552       0         Transfers & Diversions to Nonpool/Used to Produce       3,360,746       1,704,436         Use to Produce/Other Uses       1,567,679       0         Total Class III Utilization       9,131,680       1,704,436         Average Butterfat Test       8.44%       21.61%         Class IV Utilization       7,972,626       11,686,443         Nonfluid Used To Fortify       502,778       1,459,507         Shrinkage       0       3,594,215         Transfers & Diversions to Nonpool       12,960,444       6,763,505         Used To Produce/Other Uses       0       1,638,956         Total Class IV Utilization       21,435,848       25,142,626         Average Butterfat Test       12.92%       9.08%			
Transfers & Diversions to Nonpool/Used to Produce       3,360,746       1,704,436         Use to Produce/Other Uses       1,567,679       0         Total Class III Utilization       9,131,680       1,704,436         Average Butterfat Test       8.44%       21.61%         Class IV Utilization       7,972,626       11,686,443         Nonfluid Used To Fortify       502,778       1,459,507         Shrinkage       0       3,594,215         Transfers & Diversions to Nonpool       12,960,444       6,763,505         Used To Produce/Other Uses       0       1,638,956         Total Class IV Utilization       21,435,848       25,142,626         Average Butterfat Test       12.92%       9.08%			
Transfers & Diversions to Nonpool/Used to Produce       3,360,746       1,704,436         Use to Produce/Other Uses       1,567,679       0         Total Class III Utilization       9,131,680       1,704,436         Average Butterfat Test       8.44%       21.61%         Class IV Utilization       7,972,626       11,686,443         Nonfluid Used To Fortify       502,778       1,459,507         Shrinkage       0       3,594,215         Transfers & Diversions to Nonpool       12,960,444       6,763,505         Used To Produce/Other Uses       0       1,638,956         Total Class IV Utilization       21,435,848       25,142,626         Average Butterfat Test       12.92%       9.08%	Shrinkage	42,032,552	0
Use to Produce/Other Uses         1,567,679         0           Total Class III Utilization Average Butterfat Test         9,131,680         1,704,436           Class IV Utilization Inventory         8.44%         21.61%           Nonfluid Used To Fortify         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	<u> </u>		1,704,436
Average Butterfat Test 8.44% 21.61%  Class IV Utilization Inventory 7,972,626 11,686,443  Nonfluid Used To Fortify 502,778 1,459,507  Shrinkage 0 3,594,215  Transfers & Diversions to Nonpool 12,960,444 6,763,505  Used To Produce/Other Uses 0 1,638,956  Total Class IV Utilization 21,435,848 25,142,626  Average Butterfat Test 12.92% 9.08%	·		0
Average Butterfat Test 8.44% 21.61%  Class IV Utilization Inventory 7,972,626 11,686,443  Nonfluid Used To Fortify 502,778 1,459,507  Shrinkage 0 3,594,215  Transfers & Diversions to Nonpool 12,960,444 6,763,505  Used To Produce/Other Uses 0 1,638,956  Total Class IV Utilization 21,435,848 25,142,626  Average Butterfat Test 12.92% 9.08%	Total Class III Utilization	9,131,680	1,704,436
Inventory         7,972,626         11,686,443           Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	Average Butterfat Test		
Nonfluid Used To Fortify         502,778         1,459,507           Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	Class IV Utilization		
Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	Inventory	7,972,626	11,686,443
Shrinkage         0         3,594,215           Transfers & Diversions to Nonpool         12,960,444         6,763,505           Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	Nonfluid Used To Fortify	502,778	1,459,507
Used To Produce/Other Uses         0         1,638,956           Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%		0	3,594,215
Total Class IV Utilization         21,435,848         25,142,626           Average Butterfat Test         12.92%         9.08%	Transfers & Diversions to Nonpool	12,960,444	6,763,505
Average Butterfat Test 12.92% 9.08%	Used To Produce/Other Uses		1,638,956
	Total Class IV Utilization	21,435,848	25,142,626
Total Utilization 295,474,359 299,593,087	· · · · · · · · · · · · · · · · · · ·	12.92%	9.08%
	Total Utilization	295,474,359	299,593,087

### Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in January 2011 is \$20.32 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.02 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9409 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In January, Class I use accounted for 85.54% of all producer skim milk (priced to handlers at \$9.33 per hundredweight, plus the Class I differential and 42.76% of producer butterfat (priced to handlers at \$1.7696 per pound plus Class I differential). Class II use accounted for 6.82% of all producer skim milk (\$10.03 per hundredweight) and 26.81% of producer butterfat (\$2.0309 per pound). Class III use accounted for 3.09% of all producer skim milk (\$6.63)

per hundredweight) and 7.73% of producer butterfat (\$2.0239 per pound). Class IV use accounted for 4.55% of all producer skim milk (\$9.67 per hundredweight) and 22.70% of producer butterfat (\$2.0239 per pound).

Receipts of producer milk during January totaled 264.9 million pounds, the same amount in January of last year. Florida producers supplied 162.3 million pounds of milk in December 2010 or 63.80% of the total producer milk pooled in Florida. In December 2009, Florida producers supplied 65.82% of producer milk pooled on the Florida market.

Packaged Class I Route Sales in Marketing Area Percent **Product Description Pounds** December 2010 Whole Milk 89,861,111 34.66% Fat Free Milk 36,420,407 14.05% 34,422,207 Lowfat Milk (incl. 1%) 13.28% Reduced Fat Milk (incl. 2%) 74,114,814 28.59% Cultured Fluid Milk (incl. Buttermilk) 1,200,5081 0.46% Flavored Drinks and Milk 23,227,242 8.96% **Total Disposition in Marketing Area** 259,246,289 100.00% Total Disposition by Pool Plants 221,526,383 85.452% Total Disposition by Nonpool Plants 37,719,906 14.55% **Total Disposition in Marketing Area** 259,246,289 100.00%

There were 11 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for January 2011. In-area Class I route disposition totaled 259.2 million pounds in December 2010, 5.9 million pounds more than December 2009 and 1.71 percent higher after adjusting for calendar composition.

## Year-Over-Year Milk Production Increases Slowly Adjusting Supply to Demand, Holding the All Milk Price Near the 2010 Price

(continued from Page 1) economic recovery in those regions has been stronger than in Europe and the United States. What remains to be seen is the scope of recovery in milk production in Oceania.

U.S. imports of dairy products will trail last year's totals and have been adjusted downward. Imports for 2011 are forecast at 3.9 billion pounds on a fats basis and 4.7 billion pounds on a skimsolids basis. The same fundamentals that make U.S. exports attractive on the world markets weaken the U.S. import market.

Butter stocks remain very tight, and consequently, butter prices are expected to remain high relative to recent years but to average below 2010 levels. Butter prices are expected to decline in the second half of 2011 as foreign production eases global tightness and more milk to move to Class IV uses due to adequate domestic supplies of cheese and strong export demand for nonfat dry milk (NDM).

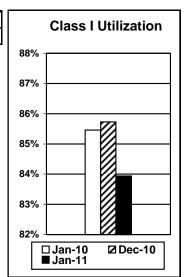
Source: Livestock, Dairy, & Poultry Outlook/LDP-M-199/January 19, 2011 Economic Research Service, USDA.

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

F	ool	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
Pe	eriod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Dec	2009	\$14.71	\$1.4850	\$19.39	\$9.14	\$1.5503	\$14.25	\$9.93	\$1.5433	\$14.98	\$ 9.96	\$1.5433	\$15.01	\$ 14.18	\$1.5171	\$18.99
Jan	2010	\$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$ 9.13	\$1.4405	\$13.85	\$ 14.56	\$1.5345	\$19.42
Feb		\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$ 8.14	\$1.4404	\$12.90	\$ 15.09	\$1.4541	\$19.65
Mar		\$15.00	\$1.5055	\$19.74	\$9.39	\$1.5417	\$14.46	\$7.68	\$1.5347	\$12.78	\$ 7.82	\$1.5347	\$12.92	\$ 14.30	\$1.5243	\$19.13
Apr		\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May		\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK												
F	ool	Producer Milk	Number of	CLA	SS I	CLA	SS II	CLA	SS III	CLAS	SS IV		
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%		
Dec	2009	254,431	398	222,997	87.65%	21,103	8.29%	682	0.27%	9,648	3.79%		
Jan	2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%		
Feb		234,404	357	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%		
Mar		262,342	357	228,393	87.06%	21,353	8.14%	5,047	1.92%	7,550	2.88%		
Apr		242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%		
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%		
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%		
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%		
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%		
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%		
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%		
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%		
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%		
Jan	2011	264,851	370**	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%		



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

Pool and Payment Dates For the Pooling Periods February through April 2011												
	Pool &	MA Payme	ent Dates		Pay	ments for	Producer I	Milk				
	Uniform Price	Due to:	Due From:		First Partial Second Partial Payment Due** Payment Due** Final Pay Due							
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member			
FEB 2011	03/11/11	03/14/11	03/15/11	02/22/11	02/22/11	03/04/11	03/07/11	03/15/11	03/16/11			
MAR 2011	04/11/11	04/12/11	04/13/11	1 03/21/11 03/21/11 04/04/11 04/05/11 04/13/11 04/14/11								
APR 2011												

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for February will be \$18.29 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$17.27 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

#### WASDE Dairy Report 1/

#### WASDE - 491 February 9, 2011

The milk production estimate for 2010 and forecast for 2011 are raised from last month. Supply and use estimates for 2010 are adjusted to reflect production and stock estimates for December. Milk production is forecast higher for 2011 based on higher-than-expected January 1 dairy cow and dairy replacement heifer estimates. Import and export forecasts are unchanged from last month.

Product prices are forecast higher this month. Strong international demand, coupled with improving domestic demand is expected to help support prices. Butter prices are also benefitting from tight beginning stocks. Class III and Class IV price forecasts are raised to reflect higher product prices. The all milk price is forecast to average \$17.70 to \$18.40 per cwt for 2011.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

## www.fmmatlanta.com





"The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer."

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

March 2011

Volume 12—No. 3

#### Dairy Industry Advisory Committee Votes to Approve Final Report of Recommendations to Secretary of Agriculture

On March 3, the Dairy Industry Advisory Committee voted to approve a final report to Agriculture Secretary Tom Vilsack that offers recommendations concerning dairy farm profitability and milk prices. The vote, which was held during a public meeting via conference call, supports a report that offers 23 public policy recommendations.

"A tremendous amount of time and effort has been put into this report by members of the Dairy Industry Advisory Committee and I'm appreciative of their efforts and their willingness to dedicate time in support of the dairy industry," said Agriculture Secretary Tom Vilsack.

The Dairy Industry Advisory Committee was chartered to review farm milk price volatility and dairy farmer profitability. The committee was asked to make recommendations to the Secretary on how USDA can best address these issues to meet the dairy industry's needs, both short and long-term. The committee also was asked to provide feedback on how actions taken by USDA in 2009 have affected the dairy industry.

For a written copy of the committee's report, please contact Solomon Whitfield at Solomon.Whitfield@wdc.usda.gov. An electronic version of the report can be obtained by visiting http://www.fsa.usda.gov/DIAC.

### 2010 Summary of Dairy Production

The annual production of milk for the U.S. during 2010 was 193 billion pounds, 1.8 percent above 2009. Production per cow in the United States averaged 21,149 pounds for 2010, 576 pounds above 2009. The average annual rate of milk production per cow has increased 16.4 percent from 2001. Lastly, the average number of milk cows on farms in the U.S. during 2010 was 9.12 million head, down 0.9 percent from 2009.

#### **Uniform Price Increases**

The uniform price in Hillsborough County, Florida, was \$21.38 per hundredweight for milk at 3.5 percent butterfat for the month of February. This represents an increase of \$1.06 compared with the previous month and an increase of \$1.73 from February 2010.

Class I utilization was 84.24 percent in February, an increase of 0.30 percent compared with last month and a decrease of 3.51 percent compared with February 2010.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in January was 16.38 billion pounds, an increase of 2.3 percent from January 2010 and an increase of 1.5 percent when compared with December 2010. Total cheese output (excluding cottage cheese) was 883 million pounds, 5.0 percent above January 2010 but 2.7 percent below December 2010. Butter production was 167 million pounds, 2.7 percent above January 2010 and 5.4 percent above December 2010.

Nonfat dry milk powder production was 116.8 million pounds in January, 9.2 percent lower than January 2010 and 17.4 percent lower than December 2010. Dry whey production was 91.2 million pounds in January, an increase of 6.1 percent compared with January 2010 and 2.1 percent above December 2010. Whey protein concentrate production was 35.1 million pounds in January, an increase of 1.2 percent when compared with January 2010 and as decrease of 2.9 percent compared with December 2010.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 1.96 in February 2011, unchanged from the previous month.

#### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - FEBRUARY 2011

Calculation of Uniform Butteriat P	rice:				
		<u>Utilization</u>	<u>Pounds</u>	Price/lb.	<u>Value</u>
Class I Butterfat		43.23%	3,819,085	\$1.9003	\$ 7,257,407.23
Class I Differential at Location					212,863.11
Class II Butterfat		29.58%	2,613,258	\$2.3037	6,020,162.46
Class III Butterfat		8.72%	770,154	\$2.2967	1,768,812.71
Class IV Butterfat	_	18.47%	1,631,727	\$2.2967	3,747,587.43
Total Butterfat	_	100.00%	8,834,224		\$ 19,006,832.94
Uniform Butte	rfat Price per II	b. (Hillsborough Co	ounty, Florida):	\$2.1515	]
Calculation of Uniform Skim Milk F	Price				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>	Price p	er unit	<u>Value</u>
Class I Skim Milk	85.82%	196,917,460	\$9.57 /	cwt.	\$ 18,845,000.92
Class I Butterfat	43.23%	3,819,085	\$1.9003 /	lb.	7,257,407.23
Class I Differential at Location					
		200,736,545			11,184,962.10
Total Class I Milk	84.24%	200,736,545 <b>200,736,545</b>			11,184,962.10 <b>\$ 37,287,370.25</b>
	<b>84.24%</b> 6.68%	, ,	\$10.27 /	cwt.	
Total Class I Milk		200,736,545	\$10.27 / \$2.3037 /		\$ 37,287,370.25
Total Class I Milk Class II Skim Milk	6.68%	<b>200,736,545</b> 15,338,497	. * -		<b>\$ 37,287,370.25</b> \$ 1,575,263.63

#### **Adjustments**

Overage and Other Source \$0.00 **Inventory Adjustments** (\$1,829.56)Producer butterfat at uniform butterfat price (\$19,006,832.94) **Location Adjustments to Producers** (\$172,433.63)1/2 Unobligated Balance in P.S.F \$103,078.97

9,561,578

10,331,732

7,649,349

1,631,727

9,281,076

238,301,108

770,154

\$9.29 /cwt.

\$10.74 /cwt.

\$2.2967 /lb.

\$2.2967 /lb.

\$14.39467

\$ 888,270.59

1,768,812.71

3,747,587.43

\$ 4,569,127.50

\$ 52,109,007.14

\$33,030,989.98

\$102,492.14

\$ 2,657,083.30 \$821,540.07

Adjusted Pool Value

Class III Skim Milk

Class III Butterfat

Total Class III Milk

Class IV Skim Milk

Class IV Butterfat

Total Class IV Milk

Producer Milk

Reserve for Producer Settlement Func \$ 0.04467 \$14.35 Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

4.17%

8.72%

4.34%

3.33%

18.47%

100.00%

3.89%

Uniform Price per cwt. (Hillsborough County, Florida) \$21.38\*

Calculation of Uniform Butterfat Price

#### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

OTHER TEDERAL GROBERS. GEAGGTARD GRIPT MIGES (At 0.07) Dutterlaty												
MARKET NAME	CL	ASS I	UNIFO	DRM	CLASS I %							
(Priced at)	FEB 2011	MAR 2011	JAN 2011	FEB 2011	FEB 2011							
Appalachian (Charlotte)	\$ 19.29	\$ 21.63	\$ 18.31	\$ 19.58	68.58%							
Arizona (Phoenix	\$ 18.24	\$ 20.58	\$ 16.23	\$ 18.18	32.43%							
Central (Kansas City)	\$ 17.89	\$ 20.23	\$ 15.31	\$ 17.50	34.10%							
Florida (Tampa)	\$ 21.29	\$ 23.63	\$ 20.32	\$ 21.38	84.24%							
Mideast (Cleveland)	\$ 17.89	\$ 20.23	\$ 15.78	\$ 17.68	41.50%							
Northeast (Boston)	\$ 19.14	\$ 21.48	\$ 17.01	\$ 19.82	42.50%							
Pacific Northwest (Seattle)	\$ 17.79	\$ 20.13	\$ 15.57	\$ 17.78	28.89%							
Southeast (Atlanta)	\$ 19.69	\$ 22.03	\$ 18.01	\$ 19.60	65.16%							
Southwest (Dallas)	\$ 18.89	\$ 21.23	\$ 16.24	\$ 18.42	37.26%							
Upper Midwest (Chicago)	\$ 17.69	\$ 20.03	\$ 14.12	\$ 17.23	13.30%							

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	February 2011	February 2010
Producer Milk		
Class I	200,736,545	205,694,840
Class II	17,951,755	18,377,419
Class III	10,331,732	1,027,926
Class IV	9,281,076	9,303,333
Total Producer Milk	238,301,108	234,403,518
Average Butterfat Test	3.71%	3.62%
Percent of Producer Milk in Class I	84.24%	87.75%
Daily Average Receipts	8,510,754	8,371,554
Other Source Milk	4 4 4 4 704	2 000 007
Class I	4,141,761	3,960,927
Class II	6,772,541	7,208,917
Class III	0	0
Class IV	805,509	664,126
Total Other Source Milk	11,719,811	11,833,970
Overage	0	0
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	4,676
Total Overage	0	4,676
Opening Inventory	44 707 400	40 505 700
Class I	11,707,129	12,585,769
Class II	0	0
Class III	481,463	25,449
Class IV	7,491,163	11,699,754
Total Opening Inventory	19,679,755	24,310,972
Total Receipts	269,700,674	270,553,136
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	11,284,233	11,772,686
Route Disposition Class I	203,066,909	209,095,729
Shrinkage	809,788	926,512
Transfers & Diversions to Nonpool	1,424,505	446,609
Total Class I Utilization	216,585,435	222,241,536
Average Butterfat Test	1.90%	1.92%
Daily Average Utilization	7,735,194	7,937,198
Class II Utilization		
Nonfluid Used To Produce	6,759,682	7,203,121
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	6,549,093	6,679,964
Used To Produce/Other Uses	11,415,521	11,703,251
Total Class II Utilization	24,724,296	25,586,336
Average Butterfat Test	10.57%	11.14%
Class III Utilization		
Shrinkage	3,958,453	0
Transfers & Diversions to Nonpool/Used to Produce	4,938,324	1,053,375
Use to Produce/Other Uses	1,916,418	0
Total Class III Utilization	10,813,195	1,053,375
Average Butterfat Test	7.12%	18.65%
Class IV Utilization	7.040.054	40.700.050
Inventory	7,346,054	10,762,958
Nonfluid Used To Fortify	490,140	566,470
Shrinkage	0	3,419,894
Transfers & Diversions to Nonpool	9,741,554	5,512,435
Used To Produce/Other Uses	0	1,410,132
Total Class IV Utilization	17,577,748	21,671,889
Average Butterfat Test	12.34%	9.58%
Total Utilization	269,700,674	270,553,136

#### Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in February 2011 is \$21.38 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.35 per hundredweight plus 3.5 times the uniform butterfat price of \$2.1515 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February, Class I use accounted for 85.82% of all producer skim milk (priced to handlers at \$9.57 per hundredweight, plus the Class I differential and 43.23% of producer butterfat (priced to handlers at \$1.9003 per pound plus Class I differential). Class II use accounted for 6.68% of all producer skim milk (\$10.27 per hundredweight) and 29.58% of producer butterfat (\$2.3037 per pound). Class III use accounted for 4.17% of all producer skim milk (\$9.29 per hundredweight) and 8.72% of producer butterfat (\$2.2967 per pound). Class IV use accounted for 3.33% of all producer skim milk (\$10.74 per hundredweight) and 18.47% of producer butterfat (\$2.2967 per pound).

Receipts of producer milk during February totaled 238.3 million pounds, 3.9 million pounds more than February 2010. Florida producers supplied 175.0 million pounds of milk in January 2011 or 66.09% of the total producer milk pooled in Florida. In January 2010, Florida producers supplied 65.45% of producer milk pooled on the Florida market.

There were 11 regulated pool distributing plants and 6 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for February 2011. In-area Class I route disposition totaled 262.3 million pounds in January 2011, 4.6 million pounds less than January 2010 and 1.52 percent lower after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area **Product Description Pounds Percent** January 2011 Whole Milk 86,786,829 33.09% Fat Free Milk 36,587,048 13.95% 38.080.618 Lowfat Milk (incl. 1%) 14.52% Reduced Fat Milk (incl. 2%) 74,402,717 28.37% Cultured Fluid Milk (incl. Buttermilk) 1,021,784 0.39% Flavored Drinks and Milk 25,367,814 9.67% **Total Disposition in Marketing Area** 262,246,810 100.00% Total Disposition by Pool Plants 224,593,079 85.64% Total Disposition by Nonpool Plants 37,653,731 14.36% **Total Disposition in Marketing Area** 262,246,810 100.00%

## Mailbox Milk Prices For Selected Reporting Areas 2/

Reporting Area 1/	December 2009	November 2010	December 2010
New England States 3/	17.06	19.37	18.02
Eastern Pennsylvania 4/	16.68	18.97	17.68
Appalachian States 5/	17.38	20.19	18.98
Southeast States 6/	17.75	20.65	19.31
Southern Missouri 7/	15.85	18.71	17.23
Florida	18.64	21.54	20.01
Western Pennsylvania 8/	16.63	19.05	17.65
Indiana	16.35	19.00	17.81
Wisconsin	16.61	17.82	16.39
Corn Belt States 9/	16.01	18.27	16.47
Western Texas 10/	15.49	17.71	16.40
Northwest States 11/	16.00	17.56	15.94
All Federal Order Areas 12/	16.37	18.22	16.87
California 13/	15.33	15.62	14.62

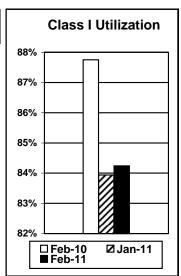
Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay price received by dairy farmers for milk. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont. 4/ All the counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those to the west of these. 9/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 7/. 10/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of the information for all selected reporting areas in Federal milk orders. 13/ Calculated by CA Department of Food and Agriculture.

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Po	ool	CLASS I*		CLASS II			CLASS III			CLASS IV			UNIFORM*			
Per	riod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan	2010	\$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$ 9.13	\$1.4405	\$13.85	\$ 14.56	\$1.5345	\$19.42
Feb		\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$ 8.14	\$1.4404	\$12.90	\$ 15.09	\$1.4541	\$19.65
Mar		\$15.00	\$1.5055	\$19.74	\$9.39	\$1.5417	\$14.46	\$7.68	\$1.5347	\$12.78	\$ 7.82	\$1.5347	\$12.92	\$ 14.30	\$1.5243	\$19.13
Apr		\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May		\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK												
F	ool	Producer Milk	Number of	CLA	SS I	CLA	SS II	CLA	SS III	CLAS	S IV		
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%		
Jan	2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%		
Feb		234,404	357	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%		
Mar		262,342	357	228,393	87.06%	21,353	8.14%	5,047	1.92%	7,550	2.88%		
Apr		242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%		
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%		
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%		
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%		
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%		
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%		
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%		
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%		
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%		
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%		
Feb		238,301	370**	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%		



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods  March through May 2011									
Pool & MA Payment Dates Payments for Producer Milk										
	Uniform Price	Due to:	Due From:		Partial nt Due**	Final I	Pay Due			
Pool Month	Release Date	All Funds	P/S	Соор	Non - Non - Coop member Co					
MAR 2011	04/11/11	04/12/11	04/13/11	03/21/11	3/21/11 03/21/11 04/04/11 04/05/11			04/13/11	04/14/11	
APR 2011	05/11/11	05/12/11	05/13/11	04/19/11 04/20/11 05/04/11 05/05/11 05/13/11 05/16/1						
MAY 2011	06/11/11	06/13/11	06/14/11	05/19/11	05/20/11	06/06/11	06/06/11	06/14/11	06/15/11	

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for March will be \$19.24 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$18.17for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

#### WASDE Dairy Report 1/

#### WASDE - 492 March 10, 2011

The milk production forecast for 2011 is reduced from last month. Relatively high milk prices and increased supplies of replacement heifers are expected to encourage further increases in the cow herd through much of the year, but the rate of increase in milk per cow is forecast slower than last month. Exports are forecast higher as global nonfat dry milk and cheese demand remains strong with tight supplies in competitor markets expected through the first half of 2011. Estimates of 2010 milk production are adjusted to reflect data revisions.

Dairy product prices are forecast higher this month on strong early year prices. Strong international demand and improving domestic demand will support prices for most products. Currently tight butter stocks are also helping support butter prices. Class III and Class IV price forecasts are raised to reflect higher product prices. The all milk price is forecast to average \$18.10 to \$18.70 per cwt for 2011.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### **MILK MARKET ADMINISTRATOR**

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

## www.fmmatlanta.com





"The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer."

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

**April 2011** 

Volume 12-No. 4

### USDA Announces Final Rule on the Establishment of a Dairy Import Assessment

The USDA has announced a final rule that will amend the National Dairy Promotion and Research Order and establishes a dairy import assessment program as required by the Farm Security and Rural Investment Act of 2002 (2002 Farm Bill) and the Food, Conservation, and Energy Act of 2008 (2008 Farm Bill).

Additionally, the term "United States" is amended in the Dairy Production Stabilization Act of 1983 (Act) to mean all states, the District of Columbia and the Commonwealth of Puerto Rico. All provisions are effective April 1, 2011, except those provisions regarding dairy importer assessments in Section 1150.152(b) of the Dairy Order. These provisions are effective August 1, 2011.

"This program will allow U.S. dairy producers and importers to jointly develop programs to build demand for dairy products and dairy ingredients," said Agricultural Marketing Service (AMS) Administrator Rayne Pegg.

The 2002 Farm Bill mandates that the Dairy Order be amended to implement an assessment on imported dairy products to fund promotion and research. The 2008 Farm Bill specifies that importers of dairy products be assessed a rate of 7.5 cents per hundredweight, or the equivalent thereof.

The 2002 Farm Bill authorizes two importer representatives to the current 36 member National Dairy Promotion and Research Board. Thereafter, importer representation on the Dairy Board will be adjusted at least once every three years if necessary to reflect the volume of imports relative to domestic markets. The Dairy Board was established under the Act to develop and administer a coordinated program of promotion, research and nutrition (continued on Page 4)

#### **Uniform Price Increases**

The uniform price in Hillsborough County, Florida, was \$22.88 per hundredweight for milk at 3.5 percent butterfat for the month of March. This represents an increase of \$1.50 compared with the previous month and an increase of \$3.75 from March 2010.

Class I utilization was 82.38 percent in March, a decrease of 1.86 percent compared with last month and a decrease of 4.68 percent compared with March 2010.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in February was 15.01 billion pounds, an increase of 2.0 percent from February 2010 and an increase of 1.9 percent when compared with January 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 807 million pounds, 4.1 percent above February 2010 but 0.8 percent above January 2011 on a daily average basis. Butter production was 150 million pounds, 6.4 percent above February 2010 but 0.1 percent below January 2011 on a daily average basis.

Nonfat dry milk powder production was 109.6 million pounds in February, 6.9 percent lower than February 2010 but 3.7 percent higher than January 2011 on a daily average basis. Dry whey production was 81.8 million pounds in February, an increase of 4.6 percent compared with February 2010 but is 0.5 percent lower than January 2011 on a daily average basis. Whey protein concentrates production was 31.9 million pounds in February, an increase of 1.7 percent compared with February 2010 and is 1.3 percent higher than January 2011 on a daily average basis.

The milk-feed price ratio was 2.18 in March 2011, up 0.16 from the previous month.

#### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - MARCH 2011

Calculation of Uniform Butterfat Pi	rice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		43.00%	4,216,790	\$2.3136	\$ 9,755,965.35
Class I Differential at Location					234,550.60
Class II Butterfat		35.35%	3,466,403	\$2.2929	7,948,115.45
Class III Butterfat		6.27%	615,363	\$2.2859	1,406,658.28
Class IV Butterfat	_	15.38%	1,508,768	\$2.2859	3,448,892.76
Total Butterfat		100.00%	9,807,324		\$ 22,794,182.44
Uniform Butte	rfat Price per II	b. (Hillsborough Co	ounty, Florida):	\$2.3242	
Calculation of Uniform Skim Milk F	Price				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>	Price p	er unit	<u>Value</u>
Class I Skim Milk	83.87%	216,491,649	\$10.50 <i>i</i>	cwt.	\$ 22,731,623.18
Class I Butterfat	43.00%	4,216,790	\$2.3136	lb.	9,755,965.35
Class I Differential at Location		220,708,439			12,284,596.92
Total Class I Milk	82.38%	220,708,439			\$ 44,772,185.45
Class II Skim Milk	10.41%	26,874,611	\$11.20 /	cwt.	\$ 3,009,956.43
Class II Butterfat	35.35%	3,466,403	\$2.2929	lb.	7,948,115.45
Total Class II Milk	11.32%	30,341,014			\$ 10,958,071.88
Class III Skim Milk	1.88%	4,844,712	\$11.81	cwt.	\$ 572,160.49

#### **Adjustments**

Overage and Other Source\$0.00Inventory Adjustments\$7,675.98Producer butterfat at uniform butterfat price(\$22,794,182.44)Location Adjustments to Producers(\$98,684.66)1/2 Unobligated Balance in P.S.F\$105,931.96

615,363

5,460,075

9,913,307

1,508,768

11,422,075

267,931,603

Adjusted Pool Value

Class III Butterfat

Total Class III Milk

Class IV Skim Milk

Class IV Butterfat

Total Class IV Milk

Producer Milk

Reserve for Producer Settlement Func \$0.04226

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): \$15.28

6.27%

2.04%

3.84%

15.38%

100.00%

4.26%

Uniform Price per cwt. (Hillsborough County, Florida)

\$22.88\*

\$ 15.32226

\$2.2859 /lb.

\$11.82 /cwt.

\$2.2859 /lb.

1,406,658.28

\$ 1,978,818.77

\$ 1,171,752.86

\$ 4,620,645.62

\$ 62,329,721.72

\$39,550,462.56

\$109,072.74

3,448,892.76

#### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

OTTENT EDENAL ONDERO. DEAGOTAND ONLY ONLY INICEO (At 0.5% Datterial)											
CL	ASS I	UNIFO	ORM	CLASS I %							
MAR 2011	APR 2011	FEB 2011	MAR 2011	MAR 2011							
\$ 21.63	\$ 22.83	\$ 19.58	\$ 21.06	69.38%							
\$ 20.58	\$ 21.78	\$ 18.18	\$ 19.70	29.45%							
\$ 20.23	\$ 21.43	\$ 17.50	\$ 19.21	38.87%							
\$ 23.63	\$ 24.83	\$ 21.38	\$ 22.88	82.38%							
\$ 20.23	\$ 21.43	\$ 17.68	\$ 19.40	40.90%							
\$ 21.48	\$ 22.68	\$ 18.75	\$ 20.28	41.40%							
\$ 20.13	\$ 21.33	\$ 17.78	\$ 19.43	28.67%							
\$ 22.03	\$ 23.23	\$ 19.60	\$ 21.27	60.50%							
\$ 21.23	\$ 22.43	\$ 18.42	\$ 20.33	62.58%							
\$ 20.03	\$ 21.23	\$ 17.23	\$ 19.43	14.20%							
	\$ 21.63 \$ 20.58 \$ 20.23 <b>\$ 23.63</b> \$ 20.23 \$ 21.48 \$ 20.13 \$ 22.03 \$ 21.23	CLASS I           MAR 2011         APR 2011           \$ 21.63         \$ 22.83           \$ 20.58         \$ 21.78           \$ 20.23         \$ 21.43           \$ 23.63         \$ 24.83           \$ 20.23         \$ 21.43           \$ 20.23         \$ 21.43           \$ 20.23         \$ 21.43           \$ 21.48         \$ 22.68           \$ 20.13         \$ 21.33           \$ 22.03         \$ 23.23           \$ 21.23         \$ 22.43	CLASS I         UNIFO           MAR 2011         APR 2011         FEB 2011           \$ 21.63         \$ 22.83         \$ 19.58           \$ 20.58         \$ 21.78         \$ 18.18           \$ 20.23         \$ 21.43         \$ 17.50           \$ 23.63         \$ 24.83         \$ 21.38           \$ 20.23         \$ 21.43         \$ 17.68           \$ 21.48         \$ 22.68         \$ 18.75           \$ 20.13         \$ 21.33         \$ 17.78           \$ 22.03         \$ 23.23         \$ 19.60           \$ 21.23         \$ 22.43         \$ 18.42	CLASS I         UNIFORM           MAR 2011         APR 2011         FEB 2011         MAR 2011           \$ 21.63         \$ 22.83         \$ 19.58         \$ 21.06           \$ 20.58         \$ 21.78         \$ 18.18         \$ 19.70           \$ 20.23         \$ 21.43         \$ 17.50         \$ 19.21           \$ 23.63         \$ 24.83         \$ 21.38         \$ 22.88           \$ 20.23         \$ 21.43         \$ 17.68         \$ 19.40           \$ 21.48         \$ 22.68         \$ 18.75         \$ 20.28           \$ 20.13         \$ 21.33         \$ 17.78         \$ 19.43           \$ 22.03         \$ 23.23         \$ 19.60         \$ 21.27           \$ 21.23         \$ 22.43         \$ 18.42         \$ 20.33							

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	March 2011	March 2010
Producer Milk		
Class I	220,708,439	228,392,728
Class II	30,341,014	21,352,663
Class III	5,460,075	5,046,939
Class IV	11,422,075	7,549,821
Total Producer Milk	267,931,603	262,342,151
Average Butterfat Test	3.66%	3.56%
Percent of Producer Milk in Class I	82.38%	87.06%
Daily Average Receipts	8,642,955	8,462,650
Other Source Milk	4 007 505	4.000.047
Class I	4,887,595	4,603,317
Class II	7,884,721	8,584,619
Class III	0	0
Class IV	552,862	797,477
Total Other Source Milk	13,325,178	13,985,413
Overage	0	0
Class I	0	0
Class II	0	0
Class III	0	_
Class IV	0	10,112
Total Overage	0	10,112
Opening Inventory	0.444.022	11 770 606
Class I	8,441,022	11,772,686
Class II Class III	1,423,201	1 222 852
	105,538	1,232,852 9,530,106
Class IV	5,817,315 15,797,076	
Total Opening Inventory	15,787,076	22,535,644
Total Receipts	297,043,857	298,873,320
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	10,255,075	13,535,358
Route Disposition Class I	222,434,490	229,700,968
Shrinkage	545,055	1,077,998
Transfers & Diversions to Nonpool	832,436	454,407
Total Class I Utilization	234,037,056	244,768,731
Average Butterfat Test	1.91%	1.93%
Daily Average Utilization	7,549,582	7,895,766
Class II Utilization		
Nonfluid Used To Produce	7,866,403	8,575,133
Shrinkage	3,920,412	0
Transfers & Diversions to Nonpool/Commercial Foods	13,654,178	8,229,600
Used To Produce/Other Uses	14,207,943	13,132,549
Total Class II Utilization	39,648,936	29,937,282
Average Butterfat Test	8.74%	11.50%
Class III Utilization	0	4.004.542
Shrinkage	0	4,004,513
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	5,565,613	796,142
	<u> </u>	1,479,136 <b>6,279,791</b>
Total Class III Utilization Average Butterfat Test	<b>5,565,613</b> 11.06%	6.03%
Class IV Utilization	11.00%	0.0376
Inventory	6,634,418	9,536,817
Nonfluid Used To Fortify	505,114	662,028
Shrinkage	0	002,020
Transfers & Diversions to Nonpool	10,652,720	7,688,671
Used To Produce/Other Uses	10,032,720	0
Total Class IV Utilization	17,792,252	17,887,516
Average Butterfat Test	11.24%	9.08%
Total Utilization	297,043,857	298,873,320
i Otal Utilization	291,U43,03 <i>1</i>	250,013,320

#### Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in March 2011 is \$22.88 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.28 per hundredweight plus 3.5 times the uniform butterfat price of \$2.3242 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use accounted for 83.87% of all producer skim milk (priced to handlers at \$10.50 per hundredweight, plus the Class I differential and 43.00% of producer butterfat (priced to handlers at \$2.3236 per pound plus Class I differential). Class II use accounted for 10.41% of all producer skim milk (\$11.20 per hundredweight) and 35.35% of producer butterfat (\$2.2929 per pound). Class III use accounted for 1.88% of all producer skim milk (\$11.81 per hundredweight) and 6.27% of producer butterfat (\$2.2859 per pound). Class IV use accounted for 3.84% of all producer skim milk (\$11.82 per

hundredweight) and 15.38% of producer butterfat (\$2.2859 per pound).

Receipts of producer milk during March totaled 267.9 million pounds, 5.6 million pounds more than March 2010. Florida producers supplied 160.8 million pounds of milk in February 2011 or 67.46% of the total producer milk pooled in Florida. In February 2010, Florida producers supplied 69.28% of producer milk pooled on the Florida market.

There were 11 regulated pool distributing plants and 6 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for March 2011. In-area Class I route

Packaged Class I Route Sales in Marketing Area **Product Description Pounds** Percent February 2011 Whole Milk 76,899,849 32.53% 33,368,870 Fat Free Milk 14.12% 34,359,705 Lowfat Milk (incl. 1%) 14.53% Reduced Fat Milk (incl. 2%) 66,050,746 27.94% Cultured Fluid Milk (incl. Buttermilk) 978,686 0.41% Flavored Drinks and Milk 24,739,942 10.47% **Total Disposition in Marketing Area** 236,397,798 100.00% Total Disposition by Pool Plants 202,683,666 85.74% Total Disposition by Nonpool Plants 33,714,132 14.26%

236,397,798

100.00%

disposition totaled 236.4 million pounds in February 2011, 2.3 million pounds less than February 2010 and 2.15 percent lower after adjusting for calendar composition.

Total Disposition in Marketing Area

## USDA Announces Final Rule on the Establishment of a Dairy Import Assessment (continued from Page 1) education.

Producers in the United States, including the added areas of Alaska, Hawaii and the Commonwealth of Puerto Rico are assessed 15 cents per hundredweight of milk produced and marketed. The new areas are added to the regions of closest geographic proximity.

Copies of the final rule may be obtained from USDA, AMS, Dairy Programs, Room 2958-S, Washington, DC 202250-0233, USA from 9 a.m. to 4 p.m., Monday through Friday. The final rule is also available on www.regulations.gov and the AMS website at www.ams.usda.gov/dairyimportassessment.

#### **USDA Appoints Nominees to National Fluid Milk Processor Promotion Board**

Agriculture Secretary Tom Vilsack has announced six appointments to the National Fluid Milk Processor Promotion Board. All appointees will serve 3-year terms.

"These appointees represent a diverse cross-section of the fluid milk industry, and I am confident that they will serve fluid milk processors throughout the United States well," said Vilsack.

Newly appointed members are: Scott W. Shehadey, At Large.

Newly reappointed members are: Christopher S. Ross, Region 2; Michael R. Smith, Region 5 (Florida); Michael A. Bell, Region 8; Steven M. Turner, Region 11 (Arkansas, Iowa, Kansas, Missouri, Nebraska, and Oklahoma); and Jay B. Simon, Region 14.

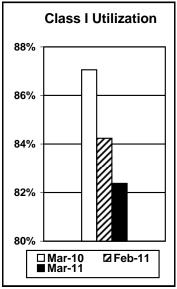
The 20-member Board is authorized by the Fluid Milk Promotion Act of 1990, as amended. The Secretary selected the appointees from nominations submitted by eligible processor organizations.

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Poo	ol		CLASS I*			CLASS I			CLASS III			CLASS IV		U	NIFORM*	
Perio	od	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2	2010	\$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$ 9.13	\$1.4405	\$13.85	\$ 14.56	\$1.5345	\$19.42
Feb		\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$ 8.14	\$1.4404	\$12.90	\$ 15.09	\$1.4541	\$19.65
Mar		\$15.00	\$1.5055	\$19.74	\$9.39	\$1.5417	\$14.46	\$7.68	\$1.5347	\$12.78	\$ 7.82	\$1.5347	\$12.92	\$ 14.30	\$1.5243	\$19.13
Apr		\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May		\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan <b>2</b>	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr		\$17.34	\$2.3123	\$24.83	\$12.35											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK										
F	ool	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLA	SS III	CLAS	SS IV
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan	2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%
Feb		234,404	357	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%
Mar		262,342	357	228,393	87.06%	21,353	8.14%	5,047	1.92%	7,550	2.88%
Apr		242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%
Mar		267,932	360**	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods April through June 2011									
Pool & MA Payment Dates Payments for Producer Milk										
	Uniform Price	Due to:	Due From:	First F Paymer		Final Pay Due				
Da al Maradi	Release	A 11 F 1	D/O	0	Non -	0	Non -	0	Non -	
Pool Month	Date	All Funds	P/S	Coop	member	Соор	member	Coop	member	
APR 2011	05/11/11	05/12/11	05/13/11	04/19/11	04/20/11	05/04/11	05/05/11	05/13/11	05/16/11	
MAY 2011	06/11/11	06/13/11	06/14/11	11 05/19/11 05/20/11 06/06/11 06/06/11 06/14/11 06/					06/15/11	
JUN 2011	07/11/11	07/12/11	07/13/11	06/20/11	06/20/11	07/05/11	07/05/11	07/13/11	07/14/11	

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for April will be \$20.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$19.45 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits												

#### WASDE Dairy Report 1/

#### WASDE - 493 April 8, 2011

The milk production forecast for 2011 is reduced slightly from last month. Relatively high milk prices are being offset by high feed costs and only slight growth is expected in the herd for the remainder of the year. Fat-basis imports are lowered from last month but skim-solids imports are forecast higher. Both skim and fat-basis exports are raised largely on the strength of first-quarter butter, cheese, and nonfat dry milk (NDM) sales.

Butter and cheese prices are forecast lower this month, reflecting recent price declines but NDM and whey price forecasts are raised. The Class III price forecast is lowered as the weaker cheese price more than offsets higher whey prices. The Class IV price forecast is raised as higher NDM prices more than offset the lower forecast butter price. The all milk price is forecast to average \$18.15 to \$18.65 per cwt for 2011.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





## www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD)."

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

## FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com May 2011

## Comments Sought on Request to Extend Transportation Credits to June 2011

The Atlanta Market Administrator received a request to extend the Transportation Credit Balancing Fund payout period to June 2011. The Market Administrator is considering the request and, in accordance with Section 1007.82(b) of the Order Regulating the Handling of Milk in the Southeast Marketing Area, is inviting written data, views, and comments regarding the request.

The request was made by the Southern Marketing Agency, Inc. and is available online at www.fmmatlanta.com under the 'What's New' link. Please submit comments by close of business May 25, 2011 via email to smosley@fmmatlanta.com, via fax to (770) 822-1038 or to Market Administrator, 1550 North Brown Road Suite 120, Lawrenceville, GA 30043.

## 2010 Milk Production and Dairy Product Manufacturing Summaries Published

The USDA has recently made available annual summary statistics for 2010 for milk production and for manufactured dairy products. Both reports, available at www.nass.usda.gov, are summarized below.

"Milk production increased 1.8 percent in 2010 to 193 billion pounds. The rate per cow, at 21,149 pounds, was 576 pounds above 2009. The annual average number of milk cows on farms was 9.12 million head, down 86,000 head from 2009.

Cash receipts from marketings of milk during 2010 totaled \$31.4 billion, 28.9 percent higher than 2009. Producer returns averaged \$16.35 per hundredweight, 26.5 percent above 2009. Marketings totaled 191.8 billion pounds, 1.9 percent above 2009. Marketings include whole milk sold to plants and dealers and milk sold directly to consumers. (continued on page 4)

#### **Uniform Price Increases**

Volume 12-No. 5

The uniform price in Hillsborough County, Florida, was \$23.88 per hundredweight for milk at 3.5 percent butterfat for the month of April. This represents an increase of \$1.00 compared with the previous month and an increase of \$5.68 from April 2010.

Class I utilization was 83.21 percent in April, an increase of 0.83 percent compared with last month and a decrease of 5.53 percent when compared with April 2010.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in March was 16.98 billion pounds, an increase of 2.2 percent from March 2010 and an increase of 1.8 percent when compared with February 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 916 million pounds, 2.4 percent above March 2010 and 2.4 percent above February 2011 on a daily average basis. Butter production was 157 million pounds, 12.4 percent above March 2010 and 5.3 percent lower than February 2011 on a daily average basis.

Nonfat dry milk powder production was 126.0 million pounds in March, 8.9 percent lower than March 2010 but 3.1 percent higher than February 2011 on a daily average basis. Dry whey production was 85.3 million pounds in March, a decrease of 7.8 percent compared with March 2010 and is 5.8 percent lower than February 2011 on a daily average basis. Whey protein concentrates production was 37.2 million pounds in March, a decrease of 1.4 percent compared with March 2010 and 5.5 percent higher than February 2011 on a daily average basis.

The milk-feed price ratio was 1.84 in April 2011, down 0.3 from the previous month.

#### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - APRIL 2011

Calculation of Uniform Butterfat Price:				
	<u>Utilization</u>	<u>Pounds</u>	Price/lb.	<u>Value</u>
Class I Butterfat	43.98%	4,050,510	\$2.2583	\$ 9,147,266.74
Class I Differential at Location				225,438.75
Class II Butterfat	34.95%	3,218,548	\$2.2183	7,139,705.02
Class III Butterfat	7.64%	703,398	\$2.2113	1,555,424.00
Class IV Butterfat	13.43%	1,236,421	\$2.2113	2,734,097.75
Total Butterfat	100.00%	9,208,877		\$ 20,801,932.26

Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$2.2589

#### **Calculation of Uniform Skim Milk Price**

Producer Milk	Utilization	<b>Pounds</b>	Price per unit	<u>Value</u>
Class I Skim Milk	84.69%	206,818,968	\$11.94 /cwt.	\$ 24, <del>694,1</del> 84.78
Class I Butterfat	43.98%	4,050,510	\$2.2583 /lb.	9,147,266.74
Class I Differential at Location		210,869,478		11,739,498.82
Total Class I Milk	83.21%	210,869,478		\$ 45,580,950.34
Class II Skim Milk	8.60%	21,013,144	\$12.33 /cwt.	\$ 2,590,920.65
Class II Butterfat	34.95%	3,218,548	\$2.2183 /lb.	7,139,705.02
Total Class II Milk	9.56%	24,231,692		\$ 9,730,625.67
Class III Skim Milk	3.47%	8,465,834	\$9.46 /cwt.	\$ 800,867.90
Class III Butterfat	7.64%	703,398	\$2.2113 /lb.	1,555,424.00
Total Class III Milk	3.62%	9,169,232		\$ 2,356,291.90
Class IV Skim Milk	3.24%	7,921,190	\$12.48 /cwt.	\$ 988,564.52
Class IV Butterfat	13.43%	1,236,421	\$2.2113 /lb.	2,734,097.75
Total Class IV Milk	3.61%	9,157,611		\$ 3,722,662.27
Producer Milk	100.00%	253,428,013		\$ 61,390,530.18

#### **Adjustments**

Overage and Other Source \$0.00 **Inventory Adjustments** (\$13,054.99)Producer butterfat at uniform butterfat price (\$20,801,932.26) Location Adjustments to Producers (\$151,932.27)1/2 Unobligated Balance in P.S.F \$113,745.74

\$40,537,356.40

\$119,089.41

Adjusted Pool Value

\$ 16.59876 Reserve for Producer Settlement Func \$ 0.04876 Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): \$16.55

\$23.88\* Uniform Price per cwt. (Hillsborough County, Florida)

#### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

OTTIENT EDENAL ON	DEITO: OLAGO	I AND ONII O	Timi i ilioeo (A	t 0.0 / 0 Battor	iatj
MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	APR 2011	MAY 2011	MAR 2011	APR 2011	APR 2011
Appalachian (Charlotte)	\$ 22.83	\$ 23.15	\$ 21.06	\$ 21.74	67.80%
Arizona (Phoenix	\$ 21.78	\$ 22.10	\$ 19.70	\$ 19.56	28.49%
Central (Kansas City)	\$ 21.43	\$ 21.75	\$ 19.21	\$ 18.71	32.38%
Florida (Tampa)	\$ 24.83	\$ 25.15	\$ 22.88	\$ 23.88	83.21%
Mideast (Cleveland)	\$ 21.43	\$ 21.75	\$ 19.40	\$ 19.19	40.50%
Northeast (Boston)	\$ 22.68	\$ 23.00	\$ 20.28	\$ 20.38	38.30%
Pacific Northwest (Seattle)	\$ 21.33	\$ 21.65	\$ 19.43	\$ 18.95	26.86%
Southeast (Atlanta)	\$ 23.23	\$ 23.55	\$ 21.27	\$ 21.35	57.24%
Southwest (Dallas)	\$ 22.43	\$ 22.75	\$ 20.33	\$ 19.89	34.66%
Upper Midwest (Chicago)	\$ 21.23	\$ 21.55	\$ 19.43	\$ 17.51	13.00%
` ,	T -		:		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	April 2011	April 2010
Producer Milk		
Class I	210,869,478	214,798,077
Class II	24,231,692	18,686,458
Class III	9,169,232	5,313,713
Class IV	9,157,611	3,232,836
Total Producer Milk	253,428,013	242,031,084
Average Butterfat Test	3.63%	3.47%
Percent of Producer Milk in Class I	83.21%	88.74%
Daily Average Receipts	8,447,600	8,067,703
Other Source Milk	4 200 700	4 220 04 4
Class I	4,280,768	4,320,814
Class II	7,979,275	6,381,412
Class III	0 511.761	12,701
Class IV	511,761	670,942
Total Other Source Milk	12,771,804	11,385,869
Overage	0	0
Class I	0	0
Class II	0	107
Class III	0	0
Class IV	0	9,490
Total Overage	0	9,597
Opening Inventory	40.005.075	40 505 050
Class I	10,225,075	13,535,358
Class II	335,371	100,410
Class III	622,283	2,860,042
Class IV	5,676,764	6,576,365
Total Opening Inventory	16,859,493	23,072,175
Total Receipts	283,059,310	276,498,725
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	12,138,355	16,823,410
Route Disposition Class I	212,354,822	215,212,443
Shrinkage	455,905	106,326
Transfers & Diversions to Nonpool	426,239	512,070
Total Class I Utilization	225,375,321	232,654,249
Average Butterfat Test	1.92%	1.93%
Daily Average Utilization	7,512,511	7,755,142
Class II Utilization		
Nonfluid Used To Produce	7,957,552	6,373,612
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	11,818,681	7,835,843
Used To Produce/Other Uses	12,770,105	10,958,932
Total Class II Utilization	32,546,338	25,168,387
Average Butterfat Test	9.89%	12.40%
Class III Utilization		
Shrinkage	3,410,287	3,756,364
Transfers & Diversions to Nonpool/Used to Produce	4,963,007	2,900,825
Use to Produce/Other Uses	1,418,221	1,529,267
Total Class III Utilization	9,791,515	8,186,456
Average Butterfat Test	7.20%	5.36%
Class IV Utilization	0.000.750	0.040.400
Inventory	6,330,759	6,049,430
Nonfluid Used To Fortify	457,305	609,600
Shrinkage	0	381
Transfers & Diversions to Nonpool	8,558,072	3,830,222
Used To Produce/Other Uses	45.246.426	40.400.633
Total Class IV Utilization	15,346,136	10,489,633
Average Butterfat Test	10.77%	10.38%
Total Utilization	283,059,310	276,498,725

### Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in April 2011 is \$23.88 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$16.55 per hundredweight plus 3.5 times the uniform butterfat price of \$2.2589 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 84.69% of all producer skim milk (priced to handlers at \$11.94 per hundredweight, plus the Class I differential and 43.98% of producer butterfat (priced to handlers at \$2.2583 per pound plus Class I differential). Class II use accounted for 8.60% of all producer skim milk (\$12.33 per hundredweight) and 34.95% of producer butterfat (\$2.2183 per pound). Class III use accounted for 3.47% of all producer skim milk (\$9.46 per hundredweight) and 7.64% of producer butterfat (\$2.2113 per pound). Class IV use accounted for 3.24% of all producer skim milk (\$12.48 per hundredweight) and

13.43% of producer butterfat (\$2.2113 per pound).

Receipts of producer milk during April totaled 253.4 million pounds, 11.4 million pounds more than April 2010. Florida producers supplied 178.9 million pounds of milk in March 2011 or 66.75% of the total producer milk pooled in Florida. In March 2010, Florida producers supplied 70.04% of producer milk pooled on the Florida market.

There were 12 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for April 2011. In-area Class I route

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
March 2011		
Whole Milk	84,307,335	32.67%
Fat Free Milk	36,117,254	14.00%
Lowfat Milk (incl. 1%)	37,049,352	14.36%
Reduced Fat Milk (incl. 2%)	73,374,114	28.44%
Cultured Fluid Milk (incl. Buttermilk)	1,319,754	0.51%
Flavored Drinks and Milk	25,854,230	10.02%
<b>Total Disposition in Marketing Area</b>	258,022,039	100.00%
Total Disposition by Pool Plants	222,264,868	86.14%
Total Disposition by Nonpool Plants	35,757,171	13.86%
<b>Total Disposition in Marketing Area</b>	258,022,039	100.00%

disposition totaled 258.0 million pounds in March 2011, 11.0 million pounds less than March 2010 and 3.35 percent lower after adjusting for calendar composition.

### 2010 Milk Production and Dairy Product Manufacturing Summaries Published, cont.

(continued from page 1) An estimated 991 million pounds of milk were used on farms where produced, 2.0 percent less than 2009. Calves were fed 89 percent of this milk, with the remainder consumed in producer households." Source:'Milk Production, Disposition, and Income 2010 Summary (April 2011)'

"Total cheese production, excluding cottage cheeses, was 10.4 billion pounds, 3.6 percent above 2009 production. Wisconsin was the leading State with 25.0 percent of the production.

Italian varieties, with 4.42 billion pounds were 5.8 percent above 2009 production and accounted for 42.4 percent of total cheese in 2010. Mozzarella accounted for 78.9 percent of the Italian production followed by Provolone with 8.0 percent and Ricotta with 5.9 percent. California was the leading State in Italian cheese production with 31.1 percent of the the production. American type cheese production was 4.28 billion pounds, 1.7 percent above 2009 and accounted for 41.0 percent of total cheese in 2010. Wisconsin was the leading State in American type cheese production with 19.5 percent of the production.

Butter production in the United States during 2010 totaled 1.56 billion pounds, 0.5 percent below 2009. California accounted for 35.6 percent of the production.

#### 2010 United States production, comparisons with 2009, selected products:

- Nonfat dry milk, human 1.56 billion pounds, up 3.4 percent.
- Skim milk powders 254 million pounds, up 14.4 percent.
- Dry whey, total 1.01 billion pounds, up 1.2 percent.
- Whey protein concentrate, total 428 million pounds, up 3.1 percent.
- Ice cream, Regular (total) 912 million gallons, down 0.6 percent.
- Ice cream, Lowfat (total) 380 million gallons, down 4.9 percent.

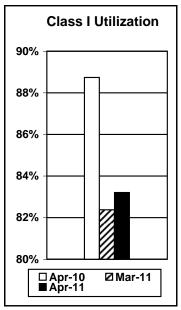
Source: Dairy Products 2010 Summary (April 2011)

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pod	ol		CLASS I*			CLASS I	I	(	CLASS III		(	CLASS IV		U	NIFORM*	
Perio	od	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2	2010	\$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$ 9.13	\$1.4405	\$13.85	\$ 14.56	\$1.5345	\$19.42
Feb		\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$ 8.14	\$1.4404	\$12.90	\$ 15.09	\$1.4541	\$19.65
Mar		\$15.00	\$1.5055	\$19.74	\$9.39	\$1.5417	\$14.46	\$7.68	\$1.5347	\$12.78	\$ 7.82	\$1.5347	\$12.92	\$ 14.30	\$1.5243	\$19.13
Apr		\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May		\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan <b>2</b>	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr		\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May		\$17.89	\$2.2524	\$25.15	\$13.19											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK											
Poo	ol	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLA	SS III	CLAS	SIV	
Perio	od	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	
Jan 2	2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%	
Feb		234,404	357	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%	
Mar		262,342	357	228,393	87.06%	21,353	8.14%	5,047	1.92%	7,550	2.88%	
Apr		242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%	
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%	
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%	
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%	
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%	
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%	
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%	
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%	
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%	
Jan 2	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%	
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%	
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%	
Apr		253,428	350**	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%	



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods  May through July 2011												
	Pool &	MA Payme	ent Dates		Pay	ments for	Producer l	Milk					
	Uniform Price	Due to:	Due From:										
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member				
MAY 2011	06/11/11	06/13/11	06/14/11	05/19/11	05/20/11	06/06/11	06/06/11	06/14/11	06/15/11				
JUN 2011 07/11/11 07/12/11 07/13/11 06/20/11 06/20/11 07/05/11 07/05/11 07/13/11 07/14/11													
JUL 2011													

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for May will be \$21.49 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$20.30 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits												

#### WASDE Dairy Report 1/

#### WASDE - 494 May 11, 2011

Milk production for 2012 is forecast to increase as the decline in milk cows is expected to be offset by growth in milk per cow. Although inventories are expected to expand during 2011, weakening milk prices and relatively high feed costs will set the stage for herds to contract slightly in 2012. Growth in milk production also reflects an additional milking day in 2012. Commercial exports are forecast to increase as the global economy improves. Imports will be lower as domestic supplies increase. With increasing domestic production, cheese, butter, nonfat dry milk, and whey prices are forecast lower. Both Class III and Class IV prices are forecast lower, consistent with the lower product price forecasts. The all milk price is forecast at \$17.35 to \$18.35 per cwt for 2012.

Forecast milk production in 2011 is lowered from last month primarily reflecting slower growth in milk per cow despite more rapid growth in cow numbers. Imports are reduced and exports are raised from last month due to an increase in global dairy demand and a weak U.S. dollar. All dairy product prices are raised from last month with Class prices increased to reflect higher product prices. The milk price is forecast to average \$18.95 to \$19.45 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





## www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD)."

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

## FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com June 2011 Volume 12—No. 6

#### USDA Issues Proposed Rule to Implement Electronic Dairy Product Mandatory Reporting Program

The U. S. Department of Agriculture has issued a proposed rule to amend the Dairy Product Mandatory Reporting Program as required by law. The Mandatory Price Reporting Act of 2010 amends the Agricultural Marketing Act of 1946 to, among other things, provide for the establishment of an electronic reporting system for manufacturers to report sales information for specific dairy products.

"This change will provide dairy farmers with more timely information and streamline our process for reporting dairy product prices," said Agricultural Marketing Service Administrator Rayne Pegg.

The proposed rule will establish an electronic reporting system for dairy product sales information. It requires the Secretary to publish a report on Wednesday of each week of the information obtained for the previous week, transfers the data collection responsibilities from the National Agricultural Statistics Service to the Agricultural Marketing Service (AMS), and announces AMS' intention to request approval by the Office of Management and Budget of the associated information collection requirements.

Any manufacturer that processes and markets less than one million pounds of the specific dairy products per year would remain exempt from the reporting requirements. Price data reported are used by USDA to determine minimum class prices for raw milk under the Federal Milk Marketing Order Program.

The proposed rule was published on June 10, 2011, in the Federal Register. Public comments must be received by August 9, 2011. Comments may be filed by visiting (continued on page 4)

#### **Uniform Price Increases**

The uniform price in Hillsborough County, Florida, was \$24.18 per hundredweight for milk at 3.5 percent butterfat for the month of May. This represents an increase of \$0.30 compared with the previous month and an increase of \$5.45 from May 2010.

Class I utilization was 79.95 percent in May, a decrease of 3.26 percent compared with last month and a decrease of 4.98 percent when compared with May 2010.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in April was 16.66 billion pounds, an increase of 1.5 percent from April 2010 and an increase of 1.4 percent when compared with March 2011 on a daily average basis. Total cheese production was 882 million pounds in April, 2.1 percent above April 2010 but essentially unchanged from March 2011 on a daily average basis. Butter production was 159 million pounds in April, 19.4 percent above April 2010 but 0.5 percent below March 2011 on a daily average basis.

Nonfat dry milk powder production was 146.2 million pounds in April, 4.4 percent lower than April 2010 but 20.1 percent higher than March 2011 on a daily average basis. Dry whey production was 92.2 million pounds in April, an increase of 5.0 percent compared with April 2010 and is 1.0 percent higher than March 2011 on a daily average basis. Whey protein concentrates production was 31.4 million pounds in April, a decrease of 6.0 percent compared with April 2010 and 5.5 percent lower than March 2011 on a daily average basis.

The preliminary milk-feed price ratio was 1.74 in May 2011, down 0.1 from the previous month.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - MAY 2011

Calculation of Uniform Butterfat Pri		LATION OF ON			<u>-                                      </u>
Calculation of Uniform Butterfat Pr	ice:	Utilization	Pounds	Price/lb.	Value
Class I Butterfat Class I Differential at Location		43.09%	3,848,631	\$2.1984	\$ 8,460,830.39 214,317.33
Class II Butterfat		33.00%	2,947,727	\$2.2567	6,652,135.52
Class III Butterfat		9.43%	842,775	\$2.2497	1,895,990.92
Class IV Butterfat	<u>-</u>	14.48%	1,293,401	\$2.2497	2,909,764.22
Total Butterfat	_	100.00%	8,932,534		\$ 20,133,038.38
Uniform Butte	fat Price per I	b. (Hillsborough Co	ounty, Florida):	\$2.2539	
Calculation of Uniform Skim Milk P	rice:		_		_
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>er unit</u>	<u>Value</u>
Class I Skim Milk	81.33%	195,114,344	\$12.49		\$ 24,369,781.59
Class I Butterfat	43.09%	3,848,631	\$2.1984	lb.	8,460,830.39
Class I Differential at Location		198,962,975			11,071,629.46
Total Class I Milk	79.95%	198,962,975			\$ 43,902,241.44
Class II Skim Milk	7.63%	18,311,965	\$13.19	cwt.	\$ 2,415,348.18
Class II Butterfat	33.00%	2,947,727	\$2.2567		6,652,135.52
Total Class II Milk	8.54%	21,259,692	•		\$ 9,067,483.70
Class III Skim Milk	5.97%	14,327,787	\$8.96	cwt.	\$ 1,283,769.71
Class III Butterfat	9.43%	842,775	\$2.2497		1,895,990.92
Total Class III Milk	6.10%	15,170,562	<b>*</b>		\$ 3,179,760.63
Class IV Skim Milk	5.07%	12,166,420	\$12.87	cwt.	\$ 1,565,818.25
Class IV Butterfat	14.48%	1,293,401	\$2.2497		2,909,764.22
Total Class IV Milk	5.41%	13,459,821	•		\$ 4,475,582.47
Producer Milk	100.00%	248,853,050			\$ 60,625,068.24
Adjustments					
Overage and Other Source					\$1,847.00
Inventory Adjustments					(\$9,270.77)
Producer butterfat at uniform bu	ıtterfat price				(\$20,133,038.38)
Location Adjustments to Produc	ers				(\$1,375.07)
1/2 Unobligated Balance in P.S	.F.				\$116,188.73
Adjusted Pool Value			\$ 16.92203		\$40,599,419.75
Reserve for Producer Settlemen	nt Fund		\$ 0.04203		\$100,836.65
Uniform Skim Milk Price per cwt. (F	lillsborough C	ounty, Florida):	\$16.88		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

Uniform Price per cwt. (Hillsborough County, Florida)

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

\$24.18\*

OTTLINT EDENAL	ONDENO. OLA		OKWI I KIOLO	171 0.0 10 Date	or ialy
MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	MAY 2011	JUN 2011	APR 2011	MAY 2011	MAY 2011
Appalachian (Charlotte)	\$ 23.15	\$ 23.72	\$ 21.74	\$ 22.10	65.54%
Arizona (Phoenix)	\$ 22.10	\$ 22.67	\$ 19.56	\$ 19.88	28.05%
Central (Kansas City)	\$ 21.75	\$ 22.32	\$ 18.71	\$ 18.66	29.31%
Florida (Tampa)	\$ 25.15	\$ 25.72	\$ 23.88	\$ 24.18	79.95%
Mideast (Cleveland)	\$ 21.75	\$ 22.32	\$ 19.19	\$ 19.34	42.10%
Northeast (Boston)	\$ 23.00	\$ 23.57	\$ 20.38	\$ 20.79	37.80%
Pacific Northwest (Seattle)	\$ 21.65	\$ 22.22	\$ 18.95	\$ 19.02	29.82%
Southeast (Atlanta)	\$ 23.55	\$ 24.12	\$ 21.35	\$ 21.65	59.91%
Southwest (Dallas)	\$ 22.75	\$ 23.32	\$ 19.89	\$ 19.94	34.41%
Upper Midwest (Chicago)	\$ 21.55	\$ 22.12	\$ 17.51	\$ 17.26	11.90%

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	May 2011	May 2010
Producer Milk		
Class I	198,962,975	203,734,165
Class II	21,259,692	17,831,851
Class III	15,170,562	10,432,682
Class IV	13,459,821	7,883,155
Total Producer Milk	248,853,050	239,881,853
Average Butterfat Test	3.59% 79.95%	3.48%
Percent of Producer Milk in Class I		84.93%
Daily Average Receipts Other Source Milk	8,027,518	7,738,124
Class I	4,241,796	4,318,038
Class II	8,091,390	7,375,218
Class III	0,031,030	7,373,210
Class IV	486,674	705,709
Total Other Source Milk	12,819,860	12,398,965
Overage	12,010,000	,000,000
Class I	0	0
Class II	0	18,953
Class III	0	105,522
Class IV	821	226,516
Total Overage	821	350,991
Opening Inventory		
Class I	12,166,874	16,823,410
Class II	120,594	7,926
Class III	329,418	42,646
Class IV	5,851,435	5,998,858
Total Opening Inventory	18,468,321	22,872,840
Total Receipts	280,142,052	275,504,649
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	9,619,178	11,760,506
Route Disposition Class I	205,041,035	211,587,200
Shrinkage	181,168	1,074,169
Transfers & Diversions to Nonpool	530,264	453,738
Total Class I Utilization	215,371,645	224,875,613
Average Butterfat Test	1.93%	1.96%
Daily Average Utilization	6,947,472	7,254,052
Class II Utilization		
Nonfluid Used To Produce	8,076,466	7,368,620
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	9,642,057	6,987,753
Used To Produce/Other Uses	11,753,153	10,877,575
Total Class II Utilization	29,471,676	25,233,948
Average Butterfat Test	10.00%	11.52%
Class III Utilization	2 962 994	2 424 524
Shrinkage	2,863,881	3,424,524
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	10,754,448	5,369,976 1,786,350
Total Class III Utilization	1,881,651 <b>15,499,980</b>	1,786,350 <b>10,580,850</b>
Average Butterfat Test	5.44%	5.23%
Class IV Utilization	3.4470	3.2370
Inventory	8,821,035	8,492,543
Nonfluid Used To Fortify	433,454	631,247
Shrinkage	0	277
Transfers & Diversions to Nonpool	10,544,262	5,690,171
Used To Produce/Other Uses	0	0
Total Class IV Utilization	19,798,751	14,814,238
Average Butterfat Test	8.48%	8.56%
Total Utilization	280,142,052	275,504,649
	,	,,

### Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in May 2011 is \$24.18 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$16.88 per hundredweight plus 3.5 times the uniform butterfat price of \$2.2539 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In May, Class I use accounted for 81.33% of all producer skim milk (priced to handlers at \$12.49 per hundredweight, plus the Class I differential and 43.09% of producer butterfat (priced to handlers at \$2.1984 per pound plus Class I differential). Class II use accounted for 7.63% of all producer skim milk (\$13.19 per hundredweight) and 33.00% of producer

butterfat (\$2.2567 per pound). Class III use accounted for 5.97% of all producer skim milk (\$8.96 per hundredweight) and 9.43% of producer butterfat (\$2.2497 per pound). Class IV use accounted for 5.07% of all producer skim milk (\$12.87 per hundredweight) and 14.48% of producer butterfat (\$2.2497 per pound).

Receipts of producer milk during May totaled 248.9 million pounds, 9.0 million pounds more than May 2010. Florida producers supplied 172.0 million pounds of milk in April 2011 or 67.88%

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>April 2011</u>		
Whole Milk	80,997,899	33.03%
Fat Free Milk	33,056,666	13.48%
Lowfat Milk (incl. 1%)	35,231,612	14.37%
Reduced Fat Milk (incl. 2%)	69,946,417	28.48%
Cultured Fluid Milk (incl. Buttermilk)	934,585	0.38%
Flavored Drinks and Milk	25,143,840	10.25%
<b>Total Disposition in Marketing Area</b>	245,211,019	100.00%
Total Disposition by Pool Plants	212,257,814	86.56%
Total Disposition by Nonpool Plants	32,953,205	13.44%
<b>Total Disposition in Marketing Area</b>	245,211,019	100.00%

of the total producer milk pooled in Florida. In April 2010, Florida producers supplied 71.30% of producer milk pooled on the Florida market.

There were 11 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for May 2011. In-area Class I route disposition totaled 245.2 million pounds in April 2011, 4.0 million pounds less than April 2010 and 1.83 percent lower after adjusting for calendar composition.

## USDA Issues Proposed Rule to Implement Electronic Dairy Product Mandatory Reporting Program cont.

(continued from page 1) www.regulations.gov. USDA will issue a final rule implementing the program once public comments have been reviewed.

For additional information about the decision, contact Joe Gaynor; USDA, AMS, Dairy Programs, Market Information Branch Chief; 1400 Independence Ave., SW, STOP-0232 Washington, DC 20250-0232; phone (202) 720-9351; or e-mail at <a href="mailto:Joseph.Gaynor@ams.usda.gov">Joseph.Gaynor@ams.usda.gov</a>.

#### Southeast Order Transportation Credits Extended to June

The Atlanta Market Administrator has approved a request to extend the Transportation Credit Balancing Fund payout period to June 2011. Section 1007.82(b) of the Order Regulating the Handling of Milk in the Southeast Marketing Area provides regulatory authority to the Market Administrator for this action.

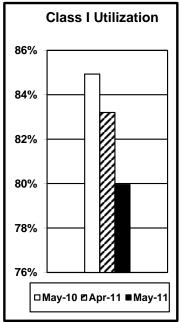
Visit www.fmmatlanta.com and click on 'What's New' for more information on this action.

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS I	I		CLASS III		(	CLASS IV		UNIFORM*		
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>201</b>	<b>0</b> \$15.22	\$1.6414	\$20.43	\$10.52	\$1.4475	\$15.22	\$9.80	\$1.4405	\$14.50	\$ 9.13	\$1.4405	\$13.85	\$ 14.56	\$1.5345	\$19.42
Feb	\$15.67	\$1.4630	\$20.24	\$10.97	\$1.4474	\$15.65	\$9.57	\$1.4404	\$14.28	\$ 8.14	\$1.4404	\$12.90	\$ 15.09	\$1.4541	\$19.65
Mar	\$15.00	\$1.5055	\$19.74	\$9.39	\$1.5417	\$14.46	\$7.68	\$1.5347	\$12.78	\$ 7.82	\$1.5347	\$12.92	\$ 14.30	\$1.5243	\$19.13
Apr	\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May	\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun	\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul	\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug	\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep	\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct	\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov	\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec	\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan <b>201</b>	<b>1</b> \$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb	\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar	\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr	\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May	\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
June	\$18.22	\$2.3240	\$25.72	\$13.52											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK											
P	ool	Producer Milk	Number of	CL/	ASS I	CLA	SS II	CLA	SS III	CLAS	SIV	
Pe	riod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	
Jan	2010	264,880	386	226,374	85.46%	19,385	7.32%	1,697	0.64%	17,424	6.58%	
Feb		234,404	357	205,695	87.75%	18,377	7.84%	1,028	0.44%	9,303	3.97%	
Mar		262,342	357	228,393	87.06%	21,353	8.14%	5,047	1.92%	7,550	2.88%	
Apr		242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%	
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%	
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%	
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%	
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%	
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%	
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%	
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%	
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%	
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%	
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%	
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%	
Apr		253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%	
May		248,853	350**	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%	



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

Pool and Payment Dates For the Pooling Periods June through August 2011											
	Pool &	MA Payme	nt Dates	Payments for Producer Milk							
	Uniform Price	Due to:	Due From:	First F Paymer			I Partial nt Due**	Final Pay Due			
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member		
JUN 2011	07/11/11	07/12/11	07/13/11	06/20/11	06/20/11	07/05/11	07/05/11	07/13/11	07/14/11		
JUL 2011	08/11/11	08/12/11	08/15/11	07/19/11	07/20/11	08/04/11	08/05/11	08/15/11	08/16/11		
AUG 2011	09/11/11	09/12/11	09/13/11	08/19/11	08/22/11	09/06/11	09/06/11	09/13/11	09/14/11		

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for June will be \$21.76 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$20.55 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

#### WASDE Dairy Report 1/

#### WASDE - 495 June 9, 2011

The milk production forecast for 2011 is raised. Producers are expected to continue to expand herds through the middle of the year and although herds may begin to decline toward the end of the year, cow numbers are expected to be above 2010. However, higher feed costs will impact profitability and the dairy cow inventory is expected to decline in 2012. Tighter feed supplies will also likely impact the rate of increase of milk per cow. As a result, the milk production forecast for 2012 is reduced from last month. Commercial exports are forecast higher for 2011 largely due to stronger expected cheese exports. However, imports of cheese and milk proteins have been stronger than expected and the import forecast for both 2011 and 2012 is raised.

Dairy product price forecasts are raised from last month. Butter supplies are tight and demand for cheese, nonfat dry milk (NDM), and whey are expected to support product prices. Class III and Class IV price forecasts are raised from last month in line with the increased product prices. The all milk price is forecast at \$19.65 to \$20.05 per cwt for 2011. Price forecasts for 2012 are also raised as the smaller production increase is expected to support higher product and Class prices. The all milk price is forecast at \$17.75 to \$18.75 per cwt for 2012.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





## www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD)."

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com July 2011 Volume 12—No. 7

# July is Ice Cream Month

In 1984, President Ronald Reagan designated July as National Ice Cream Month and the third Sunday of the month as National Ice Cream Day. He recognized ice cream as a fun and nutritious food that is enjoyed by a full 90% of the nation's population. In the proclamation, President Reagan called for all people of the United States to observe these events with "appropriate ceremonies and activities." In 2011, National Ice Cream Day will be Sunday, July 17. The U.S. ice cream industry generates more than \$21 billion in annual sales and provides jobs for thousands of citizens. About 9% of all the milk produced by U.S. dairy farmers is used to produce ice cream.

# **Three New Reports on Food Prices**

In June, the USDA's Economic Research Service issued three new reports addressing food prices. The first, "Why Have Food Commodity Prices Risen Again?" explains that the price spikes in food commodities between June 2010 and February 2011 were due to "global growth in population and per increasing world incomes, per consumption of animal products, rising energy prices and growing global biofuel production, depreciation of the U.S. dollar, and slower growth in agricultural productivity." The second report, "Geographic Differences in the Relative Price of Healthy Foods" shows that low-fat milks were nearly always priced below higher-fat milks in the U.S. but they could be priced above or below nonalcoholic-carbonated drinks (sodas) depending on location. The third report, "The Effect of Food and Beverage Prices on Children's Weights" in part examines low-fat milk prices and their impact on children's body mass index (BMI). It found that as the price of low-fat milks declined, children's BMI also declined, indicative of improved health. All three of these reports can be viewed in full at www.ers.usda.gov/WhatsNew/.

#### **Uniform Price Increases**

The uniform price in Hillsborough County, Florida, was \$25.04 per hundredweight for milk at 3.5 percent butterfat for the month of June. This represents an increase of \$0.86 compared with the previous month and an increase of \$5.19 from June 2010.

Class I utilization was 82.41 percent in June, an increase of 2.46 percent compared with last month and a decrease of 1.31 percent when compared with June 2010.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in May was 17.27 billion pounds, an increase of 1.3 percent from May 2010 and an increase of 0.3 percent when compared with April 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 915 million pounds, 3.9 percent above May 2010 and 0.4 percent above April 2011 on a daily average basis. Butter production was 156 million pounds, 18.3 percent above May 2010 but 5.0 percent below April 2011 on a daily average basis.

Nonfat dry milk powder production was 147.7 million pounds in May, 4.6 percent lower than May 2010 and 2.3 percent lower than April 2011 on a daily average basis. Dry whey production was 91.5 million pounds in May, 2.6 percent above May 2010 but is 3.8 percent less than April 2011 on a daily average basis. Whey protein concentrates production was 36.6 million pounds in May, down 0.5 percent compared with May 2010 but 3.9 percent above April 2011 on a daily average basis.

The preliminary milk-feed price ratio was 1.83 in June 2011, an increase of 0.1 from the previous month's adjusted ratio.

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JUNE 2011

Calculation of Uniform Butterfat Price:				
	<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat	47.26%	3,860,847	\$2.2700	\$ 8,764,122.69
Class I Differential at Location				215,022.50
Class II Butterfat	34.81%	2,843,121	\$2.3772	6,758,667.25
Class III Butterfat	9.64%	787,509	\$2.3702	1,866,553.85
Class IV Butterfat	8.29%	676,937	\$2.3702	1,604,476.07
Total Butterfat	100.00%	8,168,414		\$ 19,208,842.36
Uniform Butterfat Price	\$2.3516			
Coloulation of Uniform China Mills Drice.		_		•

#### **Calculation of Uniform Skim Milk Price:**

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	Price per unit	<u>Value</u>
Class I Skim Milk	83.73%	183,314,877	\$12.82 /cwt.	\$ 23,500,967.25
Class I Butterfat	47.26%	3,860,847	\$2.2700 /lb.	8,764,122.69
Class I Differential at Location	า	187,175,724		10,401,568.94
Total Class I Milk	82.41%	187,175,724		\$ 42,666,658.88
Class II Skim Milk	7.58%	16,588,571	\$13.52 /cwt.	\$ 2,242,774.78
Class II Butterfat	34.81%	2,843,121	\$2.3772 /lb.	6,758,667.25
Total Class II Milk	8.56%	19,431,692		\$ 9,001,442.03
Class III Skim Milk	4.61%	10,102,864	\$11.21 /cwt.	\$ 1,132,531.04
Class III Butterfat	9.64%	787,509	\$2.3702 /lb.	1,866,553.85
Total Class III Milk	4.80%	10,890,373		\$ 2,999,084.89
Class IV Skim Milk	4.08%	8,926,132	\$13.22 /cwt.	\$ 1,180,034.65
Class IV Butterfat	8.29%	676,937	\$2.3702 /lb.	1,604,476.07
Total Class IV Milk	4.23%	9,603,069		\$ 2,784,510.72
Producer Milk	100.00%	227,100,858		\$ 57,451,696.52

#### **Adjustments**

Overage and Other Source \$376.53 Inventory Adjustments (\$24,022.81) Producer butterfat at uniform butterfat price (\$19,208,842.36) Location Adjustments to Producers (\$36,555.57) 1/2 Unobligated Balance in P.S.F. \$60,193.29

**Adjusted Pool Value** 

\$ 17.46787 Reserve for Producer Settlement Fund \$ 0.04787

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$17.42

\$38,242,845.60

\$104,813.84

Uniform Price per cwt. (Hillsborough County, Florida)

\$25.04\*

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	JUN 2011	JUL 2011	MAY 2011	JUN 2011	JUN 2011
Appalachian (Charlotte)	\$ 23.72	\$ 24.43	\$ 22.10	\$ 22.90	63.54%
Arizona (Phoenix)	\$ 22.67	\$ 23.38	\$ 19.88	\$ 21.02	28.05%
Central (Kansas City)	\$ 22.32	\$ 23.03	\$ 18.66	\$ 20.36	27.26%
Florida (Tampa)	\$ 25.72	\$ 26.43	\$ 24.18	\$ 25.04	82.41%
Mideast (Cleveland)	\$ 22.32	\$ 23.03	\$ 19.34	\$ 20.80	36.30%
Northeast (Boston)	\$ 23.57	\$ 24.28	\$ 20.79	\$ 22.09	39.00%
Pacific Northwest (Seattle)	\$ 22.22	\$ 22.93	\$ 19.02	\$ 20.60	25.14%
Southeast (Atlanta)	\$ 24.12	\$ 24.83	\$ 21.65	\$ 22.93	61.71%
Southwest (Dallas)	\$ 23.32	\$ 24.03	\$ 19.94	\$ 21.50	32.31%
Upper Midwest (Chicago)	\$ 22.12	\$ 22.83	\$ 17.26	\$ 19.58	11.60%

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	June 2011	June 2010
Producer Milk		
Class I	187,175,724	188,400,075
Class II	19,431,692	18,863,852
Class III	10,890,373	10,366,918
Class IV	9,603,069	7,395,172
Total Producer Milk	227,100,858	225,026,017
Average Butterfat Test	3.60%	3.50%
Percent of Producer Milk in Class I	82.41%	83.72%
Daily Average Receipts	7,570,029	7,500,867
Other Source Milk	0.005.440	4 400 007
Class I	3,995,412	4,182,297
Class II	7,899,815	8,727,056
Class III	0	14,216
Class IV	737,031	566,708
Total Other Source Milk	12,632,258	13,490,277
Overage		
Class I	0	0
Class II	2,785	3,667
Class III	0	0
Class IV	0	1,374
Total Overage	2,785	5,041
Opening Inventory		
Class I	9,627,164	11,775,365
Class II	125,345	33,323
Class III	1,957,349	715,662
Class IV	6,780,557	7,775,939
Total Opening Inventory	18,490,415	20,300,289
Total Receipts	258,226,316	258,821,624
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	9,166,780	12,203,184
Route Disposition Class I	190,962,520	190,677,417
Shrinkage	245,339	973,330
Transfers & Diversions to Nonpool	423,661	503,806
Total Class I Utilization	200,798,300	204,357,737
Average Butterfat Test	2.05%	2.05%
Daily Average Utilization	6,693,277	6,811,925
Class II Utilization		
Nonfluid Used To Produce	7,947,082	8,678,826
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	8,259,702	7,057,823
Used To Produce/Other Uses	11,252,853	11,891,249
Total Class II Utilization	27,459,637	27,627,898
Average Butterfat Test	10.36%	10.84%
Class III Utilization		
Shrinkage	3,032,620	3,517,312
Transfers & Diversions to Nonpool/Used to Produce	7,958,969	5,929,937
Use to Produce/Other Uses	1,856,133	1,649,547
Total Class III Utilization	12,847,722	11,096,796
Average Butterfat Test	6.52%	5.01%
Class IV Utilization		
Inventory	6,705,824	9,834,624
Nonfluid Used To Fortify	654,198	512,441
Shrinkage	0	0
Transfers & Diversions to Nonpool	9,760,635	5,392,128
Used To Produce/Other Uses	0	0
Total Class IV Utilization	17,120,657	15,739,193
Average Butterfat Test	6.65%	5.72%
Total Utilization	258,226,316	258,821,624
	, ,	, ,

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in June 2011 is \$25.04 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$17.42 per hundredweight plus 3.5 times the uniform butterfat price of \$2.3516 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In June, Class I use accounted for 83.73% of all producer skim milk (priced to handlers at \$12.82 per hundredweight, plus the Class I differential) and 47.26% of producer butterfat (priced to handlers at \$2.2700 per pound plus Class I differential). Class II use accounted for 7.58% of all producer skim milk (\$13.52 per hundredweight) and 34.81% of producer butterfat (\$2.3772 per pound). Class III use accounted for 4.61% of all producer skim milk (\$11.21 per hundredweight) and 9.64% of producer butterfat (\$2.3702 per pound). Class IV use accounted for 4.08% of all producer skim milk (\$13.22 per hundredweight) and 8.29% of producer butterfat (\$2.3702 per pound).

Receipts of producer milk during June totaled 227.1 million pounds 2.1 million pounds more than June 2010. Florida producers supplied 169.8 million pounds of milk in May 2011 or 68.24% of the total producer milk pooled in Florida. In May 2010, Florida producers supplied 70.39% of producer milk pooled on the Florida market.

There were 12 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for June 2011. In-area Class I route disposition totaled 236.9 million pounds in May 2011, 3.9 million pounds less than May 2010 and 1.76 percent lower after adjusting for calendar composition.

# Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>May 2011</u>		
Whole Milk	78,460,069	33.13%
Fat Free Milk	31,179,655	13.16%
Lowfat Milk (incl. 1%)	34,822,227	14.70%
Reduced Fat Milk (incl. 2%)	66,834,385	28.22%
Cultured Fluid Milk (incl. Buttermilk)	1,048,787	0.44%
Flavored Drinks and Milk	24,508,199	10.35%
<b>Total Disposition in Marketing Area</b>	236,853,322	100.00%
Total Disposition by Pool Plants	204,939,075	86.53%
Total Disposition by Nonpool Plants	31,914,247	13.47%
Total Disposition in Marketing Area	236,853,322	100.00%

# Mailbox Milk Prices For Selected Reporting Areas 2/

Reporting Area 1/	January 2011	February 2011	March 2011
New England States 3/	18.09	19.91	21.33
Eastern Pennsylvania 4/	17.72	19.41	20.80
Appalachian States 5/	18.71	19.87	21.13
Southeast States 6/	18.77	19.89	21.07
Southern Missouri 7/	16.67	18.30	19.85
Florida	19.69	20.57	21.58
Western Pennsylvania 8/	17.68	19.60	21.28
Wisconsin	16.01	18.91	20.78
Corn Belt States 9/	16.58	18.89	20.47
Western Texas 10/	15.63	18.43	20.10
Northwest States 11/	15.93	18.55	20.32
All Federal Order Areas 12/	16.66	18.93	20.50
California 13/	15.31	17.50	18.00

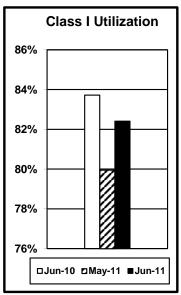
Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay price received by dairy farmers for milk. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont. 4/ All the counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those to the west of these. 9/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 7/. 10/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of the information for all selected reporting areas in Federal milk orders. 13/ Calculated by CA Department of Food and Agriculture.

#### FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

P	ool		CLASS I*			CLASS I	I	(	CLASS III		(	CLASS IV		U	NIFORM*	
Pe	eriod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Apr	2010	\$13.59	\$1.5719	\$18.62	\$8.52	\$1.5883	\$13.78	\$7.65	\$1.5813	\$12.92	\$ 8.49	\$1.5813	\$13.73	\$ 13.13	\$1.5801	\$18.20
May		\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr		\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May		\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
Jun		\$18.22	\$2.3240	\$25.72	\$13.52	\$2.3772	\$21.37	\$11.21	\$2.3702	\$19.11	\$ 13.22	\$2.3702	\$21.05	\$ 17.42	\$2.3516	\$25.04
Jul		\$18.57	\$2.4310	\$26.43	\$13.87											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	I EDERAL GROEK O'T EGRIDA. I GOLLD REGELL TO AND OTHERATION OF I RODGER WILL										
Р	ool	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLA	SS III	CLAS	S IV
Pe	riod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Apr	2010	242,031	315	214,798	88.74%	18,686	7.72%	5,314	2.20%	3,233	1.34%
May		239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%
Apr		253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%
May		248,853	330	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%
Jun		227,101	350**	187,176	82.41%	19,432	8.56%	10,890	4.80%	9,603	4.23%



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

# Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods  July through September 2011												
	Pool &	MA Payme	ent Dates		Pay	ments for	Producer l	Milk					
	Uniform Price	Due to:	Due From:	First F Paymer			I Partial nt Due**	Final Pay Due					
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Non - Coop membe		Соор	Non - member				
JUL 2011	08/11/11	08/12/11	08/15/11	07/19/11	07/20/11	08/04/11	08/05/11	08/15/11	08/16/11				
AUG 2011	09/11/11	09/12/11	09/13/11	11 08/19/11 08/22/11 09/06/11 09/06/11 09/13/11 0									
SEPT 2011	10/11/11	10/12/11	10/13/11	09/19/11	09/20/11	10/04/11	10/05/11	10/13/11	10/14/11				

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for July will be \$22.54 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$21.28 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/

# WASDE - 496 July 12, 2011

Milk production forecasts for 2011 and 2012 are raised. Cow numbers are forecast higher as higher milk prices and lower forecast feed prices support further herd expansion, but milk per cow is unchanged from last month. Commercial exports on a fat basis are forecast higher for 2011. Ending stock forecasts are raised as cheese stocks are larger than expected.

Dairy product price forecasts for 2011 are raised from last month. The Class III and Class IV price forecasts are raised from last month in line with increased product prices. The all milk price is forecast at \$20.00 to \$20.30 per cwt for 2011. For 2012, the butter price is forecast slightly higher than last month, but forecasts for other products are unchanged. Class price forecasts are unchanged. The all milk price forecast for 2012 is unchanged at \$17.75 to \$18.75 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





# www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD)."

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

August 2011

Volume 12-No. 8

# **USDA** Requests Proposals, Issues Action Plan

On July 15, the USDA requested additional proposals to amend the pooling standards of distributing plants in the Mideast Milk Marketing Order. The proponents of a change to these standards assert that the current pool distributing plant definition enables distributing plants to change their regulatory status and this has led to a disruption of orderly marketing conditions.

Based on information submitted by proponents, USDA has issued a plan of action that may include a public hearing, possibly in October 2011, regarding these proposed changes. For more information visit www.ams.usda.gov/dairy.

# **USDA Terminates Proceeding**

On July 22, the USDA announced that proceedings on proposed amendments to the Class I price surface of the Mideast milk marketing order have been terminated.

USDA has determined that significant changes in the marketing conditions of the Mideast marketing area make any increase in the Class I prices unjustified and is terminating this rulemaking proceeding. This notice was published in the July 22, 2011 Federal Register.

# **Dairy Outlook**

The June Acreage report indicated that producers planted 92.3 million acres of corn, up 4.1 million acres from last year, and the second highest since 1944. The prospects for a larger crop in 2011/12, coupled with larger beginning stocks, resulted in lower expected corn prices compared with last month's forecast. Corn prices are forecast at \$5.50 to \$6.50 a bushel. Soybean meal prices were lowered this month from last month's forecast to \$345 to \$375 a ton. While corn and soybean prices in 2011/12 are likely to be lower than earlier season expectations, forage prices could remain near record highs. (continued. page 4)

#### **Uniform Price Increases**

The uniform price in Hillsborough County, Florida, was \$25.44 per hundredweight for milk at 3.5 percent butterfat for the month of July. This represents an increase of \$0.40 compared with the previous month and an increase of \$4.57 from July 2010.

Class I utilization was 84.80 percent in July, an increase of 2.39 percent compared with last month and a decrease of 4.71 percent when compared with July 2010.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in June was 16.53 billion pounds, an increase of 1.1 percent from June 2010 and a decrease of 1.1 percent when compared with May 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 894 million pounds, 1.3 percent above June 2010 and 0.9 percent above May 2011 on a daily average basis. Butter production was 141 million pounds, 20.1 percent above June 2010 but 6.5 percent below May 2011 on a daily average basis.

Nonfat dry milk powder production was 146 million pounds in June, 6.4 percent above June 2010 and 1.7 percent higher than May 2011 on a daily average basis. Dry whey production was 84 million pounds in June, 2.4 percent below June 2010 and is 5.2 percent less than May 2011 on a daily average basis. Whey protein concentrates production was 37 million pounds in June, up 4.4 percent compared with June 2010 and 3.4 percent above May 2011 on a daily average basis.

The preliminary milk-feed price ratio was 1.91 in July 2011, an increase of 0.03 from the previous month's adjusted ratio.

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JULY 2011

Calculation of Uniform Butterfat Pri	ce:				
Calculation of Chillothi Butterlat I II	<b>.</b>	Utilization	Pounds	Price/lb.	Value
Class I Butterfat		48.75%	3,919,540	\$2.3770	\$ 9,316,746.59
Class I Differential at Location					217,891.20
Class II Butterfat		34.65%	2,786,350	\$2.2581	6,291,856.93
Class III Butterfat		4.40%	353,694	\$2.2511	796,200.55
Class IV Butterfat	=	12.20%	980,743	\$2.2511	2,207,750.56
Total Butterfat	-	100.00%	8,040,327	_	\$ 18,830,445.83
Uniform Butter	fat Price per l	b. (Hillsborough Co	ounty, Florida):	\$2.3420	
Calculation of Uniform Skim Milk P	rice:				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price</u>	<u>per unit</u>	<u>Value</u>
Class I Skim Milk	86.17%	184,398,871	\$13.17		\$ 24,285,331.30
Class I Butterfat	48.75%	3,919,540	\$2.3770	/lb.	9,316,746.59
Class I Differential at Location		188,318,411			10,473,810.05
Total Class I Milk	84.80%	188,318,411			\$ 44,075,887.94
Class II Skim Milk	7.50%	16,055,426	\$13.87	/cwt.	\$ 2,226,887.60
Class II Butterfat	34.65%	2,786,350	\$2.2581		6,291,856.93
Total Class II Milk	8.49%	18,841,776	•		\$ 8,518,744.53
Class III Skim Milk	0.30%	636,618	\$14.00	/cwt	\$ 89,126.52
Class III Butterfat	4.40%	353,694	\$2.2511		796,200.55
Total Class III Milk	0.45%	990,312	<b>*</b>		\$ 885,327.07
Class IV Skim Milk	6.03%	12,908,881	\$12.90	/cwt.	\$ 1,665,245.65
Class IV Butterfat	12.20%	980,743	\$2.2511		2,207,750.56
Total Class IV Milk	6.26%	13,889,624	Ψ=:=σ::	,	\$ 3,872,996.21
Producer Milk	100.00%	222,040,123		=	\$ 57,352,955.75
Adjustments					
Overage and Other Source					\$1,088.99
Inventory Adjustments					(\$2,676.09)
Producer butterfat at uniform bu	tterfat price				(\$18,830,445.83)
Location Adjustments to Produc	ers				(\$265,667.50)
1/2 Unobligated Balance in P.S.	F.				\$80,780.90
Adjusted Pool Value			\$ 17.91405		\$38,336,036.22
Reserve for Producer Settlemer	nt Fund		\$ 0.04405		\$94,272.67
Uniform Skim Milk Price per cwt. (H	illsborough C	County, Florida):	\$17.87		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

Uniform Price per cwt. (Hillsborough County, Florida)

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

\$25.44\*

OTTENTEDENAL	ONDENO. OLA	30 I AND CHII	OKWI I KIOLO	(At 0.0 / Butt	er iacy
MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	JUL 2011	AUG 2011	JUN 2011	JUL 2011	JUL 2011
Appalachian (Charlotte)	\$ 24.43	\$ 24.83	\$ 22.90	\$ 23.35	66.39%
Arizona (Phoenix)	\$ 23.38	\$ 23.78	\$ 21.02	\$ 21.58	31.12%
Central (Kansas City)	\$ 23.03	\$ 23.43	\$ 20.36	\$ 21.60	26.88%
Florida (Tampa)	\$ 26.43	\$ 26.83	\$ 25.04	\$ 25.44	84.80%
Mideast (Cleveland)	\$ 23.03	\$ 23.43	\$ 20.80	\$ 21.91	33.90%
Northeast (Boston)	\$ 24.28	\$ 24.68	\$ 22.09	\$ 22.76	38.70%
Pacific Northwest (Seattle)	\$ 22.93	\$ 23.33	\$ 20.60	\$ 21.34	23.44%
Southeast (Atlanta)	\$ 24.83	\$ 25.23	\$ 22.93	\$ 23.69	64.06%
Southwest (Dallas)	\$ 24.03	\$ 24.43	\$ 21.50	\$ 22.56	35.20%
Upper Midwest (Chicago)	\$ 22.83	\$ 23.23	\$ 19.58	\$ 21.60	11.30%

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	July 2011	July 2010
Producer Milk		
Class I	188,318,411	200,942,615
Class II	18,841,776	17,391,922
Class III	990,312	3,409,576
Class IV	13,889,624	2,730,629
Total Producer Milk	222,040,123	224,474,742
Average Butterfat Test	3.62%	3.51%
Percent of Producer Milk in Class I	84.80%	89.51%
Daily Average Receipts	7,162,585	7,241,121
Other Source Milk		
Class I	3,962,884	4,253,619
Class II	6,654,796	7,336,494
Class III		8,456
Class IV	692,001	614,934
Total Other Source Milk	11,309,681	12,213,503
Overage		
Class I	0	0
Class II	244	9,734
Class III	0	0
Class IV	239	0
Total Overage	483	9,734
Opening Inventory		,
Class I	9,166,780	11,271,750
Class II	22,812	1,055,468
Class III	998	3,741,529
Class IV	6,682,014	4,960,963
Total Opening Inventory	15,872,604	21,029,710
Total Receipts	249,222,891	257,727,689
Utilization:	_ 10,,00 :	201,121,000
Class I Utilization		
Inventory of Packaged FMP	6,997,678	11,424,932
Route Disposition Class I	193,948,305	204,157,632
Shrinkage	96,929	412,279
Transfers & Diversions to Nonpool	405,163	473,141
Total Class I Utilization	201,448,075	216,467,984
Average Butterfat Test	2.07%	2.07%
Daily Average Utilization	6,498,325	6,982,838
Class II Utilization		
Nonfluid Used To Produce	6,639,873	7,266,403
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	7,665,968	6,718,455
Used To Produce/Other Uses	11,213,787	11,808,760
Total Class II Utilization	25,519,628	25,793,618
Average Butterfat Test	11.01%	11.82%
Class III Utilization		
Shrinkage	0	3,370,396
Transfers & Diversions to Nonpool/Used to Produce	991,310	2,095,373
Use to Produce/Other Uses	0	1,693,792
Total Class III Utilization	991,310	7,159,561
Average Butterfat Test	35.78%	5.90%
Class IV Utilization		
Inventory	10,170,774	4,293,107
Nonfluid Used To Fortify	614,436	495,509
Shrinkage	3,230,758	337
Transfers & Diversions to Nonpool	5,495,718	3,517,573
Used To Produce/Other Uses	1,752,192	0
Total Class IV Utilization	21,263,878	8,306,526
Average Butterfat Test	6.43%	8.48%
Total Utilization	249,222,891	257,727,689
	-, <del>,</del> -	3-,-=-,500

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in July 2011 is \$25.44 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$17.87 per hundredweight plus 3.5 times the uniform butterfat price of \$2.3420 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July, Class I use accounted for 86.17% of all producer skim milk (priced to handlers at \$13.17 per hundredweight, plus the Class I differential) and 48.75% of producer butterfat (priced to handlers at \$2.3770 per pound plus Class I differential). Class II use accounted for 7.50% of all producer skim milk (\$13.87 per hundredweight) and 34.65% of producer butterfat (\$2.2581 per pound). Class III use accounted for 0.30% of all producer skim milk (\$14.00 per hundredweight) and 4.40% of producer butterfat (\$2.2511 per pound). Class IV use accounted for 6.03% of all producer skim milk (\$12.90 per hundredweight) and 12.20% of producer butterfat (\$2.2511 per pound).

Receipts of producer milk during July totaled 222.0 million pounds 2.4 million pounds less than July 2010. Florida producers supplied 164.4 million pounds of milk in June 2011 or 72.39% of the total producer milk pooled in Florida. In June 2010, Florida producers supplied 68.42% of producer milk pooled on the Florida market.

There were 12 regulated pool distributing plants and 5 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for July 2011. In-area Class I route disposition totaled 223.4 million pounds in June 2011, 1.6 million pounds less than June 2010 and 0.30 percent lower after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>June 2011</u>		
Whole Milk	79,703,090	35.67%
Fat Free Milk	32,387,951	14.50%
Lowfat Milk (incl. 1%)	31,673,813	14.18%
Reduced Fat Milk (incl. 2%)	67,278,587	30.11%
Cultured Fluid Milk (incl. Buttermilk)	1,046,713	0.47%
Flavored Drinks and Milk	11,328,763	5.07%
<b>Total Disposition in Marketing Area</b>	223,418,917	100.00%
Total Disposition by Pool Plants	190,864,652	85.43%
Total Disposition by Nonpool Plants	32,554,265	14.57%
Total Disposition in Marketing Area	223,418,917	100.00%

# **Dairy Outlook**

(continued from page 1) Nationally, alfalfa prices set a record high in May. The June Acreage report confirmed expectations that the harvested area of alfalfa hay and alfalfa mixtures had declined from 2010. The expected harvested area decline, along with severe drought in parts of Texas and the southwest and excessive wetness in parts of the northwest (which adversely impacted first cutting), will keep alfalfa hay prices high for the rest of 2011 and into 2012. On balance, the change in feed ingredient prices will offer only scant relief for dairy producers, as the benchmark 16-percent protein ration will likely remain well above 2010 for both the balance of 2011 and 2012.

Dairy cow numbers continue to advance and are projected to average 9,185 thousand head this year. Some retrenchment is expected in 2012 based on relatively high feed prices and lower expected milk prices in 2012. Milk per cow is estimated at 21,305 pounds this year and forecast at 21,665 pounds in 2012; both numbers are unchanged from June. The result will be continued expansion in milk production, with 195.7 billion pounds expected in 2011 and 198.8 billion pounds forecast for 2012. This year, both an increase in cow numbers and output per cow support the rise. In 2012, a strong year-over-year rise in output per cow, and the added leapyear milking day, will offset the expected decline in cow numbers.

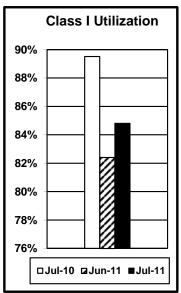
Growth in domestic commercial use of dairy products continues despite slow economic growth. Domestic commercial use is forecast at 188.8 billion pounds this year on a fats basis, but a stronger rise is forecast for 2012 as use is forecast to rise to 192.2 billion pounds. Somewhat stronger economic growth and moderating prices, especially for butter, prompt the rise. Year-to-date use through April shows butter 15 percent above 2010, American cheese 4 percent above last year, and other cheese 7.1 percent above last year. Domestic commercial use, on a skims-solids basis, is on track for a robust 2.1 percent year-over-year rise to 167.5 billion pounds for 2011. For 2012, domestic use is forecast at 170.4 billion pounds, a strong 1.7- percent rise.

## FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

F	ool		CLASS I*			CLASS II			CLASS III			CLASS IV		U	NIFORM*	
Pe	eriod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May	2010	\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun		\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul		\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug		\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep		\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr		\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May		\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
Jun		\$18.22	\$2.3240	\$25.72	\$13.52	\$2.3772	\$21.37	\$11.21	\$2.3702	\$19.11	\$ 13.22	\$2.3702	\$21.05	\$ 17.42	\$2.3516	\$25.04
Jul		\$18.57	\$2.4310	\$26.43	\$13.87	\$2.2581	\$21.29	\$14.00	\$2.2511	\$21.39	\$ 12.90	\$2.2511	\$20.33	\$ 17.87	\$2.3420	\$25.44
Aug		\$19.45	\$2.3036	\$26.83	\$13.97											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	TEDERAL ORDER 0-1 CORIDA. I COLED RECEII 13 AND OTICIZATION OF TRODUCER MILER											
Pool	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLAS	SS III	CLAS	SSIV		
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%		
May <b>201</b>	<b>0</b> 239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%		
Jun	225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%		
Jul	224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%		
Aug	232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%		
Sep	229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%		
Oct	243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%		
Nov	247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%		
Dec	254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%		
Jan <b>201</b>	<b>1</b> 264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%		
Feb	238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%		
Mar	267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%		
Apr	253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%		
May	248,853	330	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%		
Jun	227,101	313	187,176	82.41%	19,432	8.56%	10,890	4.80%	9,603	4.23%		
Jul	222,040	330**	188,318	84.80%	18,842	8.49%	990	0.45%	13,889	6.26%		



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

# Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods August through October 2011												
	Pool &	MA Payme	ent Dates		Pay	ments for	Producer I	Milk					
	Uniform Due First Partial Second Partial Price Due to: From: Payment Due** Payment Due** Final Pay Due												
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member				
AUG 2011	09/11/11	09/12/11	09/13/11	08/19/11	08/22/11	09/06/11	09/06/11	09/13/11	09/14/11				
SEPT 2011	SEPT 2011   10/11/11   10/12/11   10/13/11   09/19/11   09/20/11   10/04/11   10/05/11   10/13/11   10/14/11												
OCT 2011													

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for August will be \$22.90 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$21.62 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/

#### WASDE - 497 August 11, 2011

The milk production forecast for 2011 is reduced. Although the July Cattle report indicated that producers are holding relatively large numbers of dairy replacement heifers which supports a higher forecast dairy herd, recent hot, humid weather and relatively high priced feed may constrain the growth in milk per cow. Milk production is forecast higher for 2012, reflecting a larger herd in the first part of 2012 but slightly slower growth in milk per cow. Commercial exports for 2011 are forecast higher on the strength of butterfat exports. Imports are lowered reflecting lower imports of cheese and milk proteins. Trade forecasts for 2012 are unchanged.

Cheese, butter, and whey prices are forecast higher for 2011, but nonfat dry milk (NDM) is forecast lower. Tighter milk supplies are expected to support higher product prices but softening international prices will likely weigh on U.S. NDM markets. The Class III price is raised, based on higher forecast cheese and whey prices, but lower forecast NDM prices will outweigh higher butter prices and the Class IV price forecast is reduced. For 2012, NDM prices are forecast lower on expected weaker early-year demand but cheese prices are forecast slightly higher. Forecast butter and whey prices are unchanged from last month. The Class III price is raised reflecting higher forecast cheese prices but lower NDM prices result in a reduced forecast for the Class IV price. The all milk price forecast is raised to \$20.30 to \$20.50 per cwt for 2011 and \$17.80 to \$18.80 per cwt for 2012.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





# www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD)."

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

September 2011

Volume 12-No. 9

# **Mideast Order Hearing Announced**

The U.S. Department of Agriculture will hold a public hearing to consider proposals seeking to amend the pooling standards for pool distributing plants in the Mideast Milk Marketing Area.

The hearing will begin at 8:00 a.m. on October 4, 2011, at the Westin Cincinnati Hotel, 21 E. 5th Street, Cincinnati, Ohio 45202.

The hearing notice was published in the September 8, 2011 Federal Register, available at: www.regulations.gov.

Anyone interested in participating in the hearing should notify a USDA official upon arrival to the hotel. For additional information contact Paul A. Huber, Market Administrator; USDA/AMS/Dairy Programs; P.O. Box 5102; Brunswick, OH 44212; (330) 225-4758; email: phuber@fmmaclev.com.

# **Proposed Promotion Order Amendments**

The USDA has issued a proposed rule amending the National Dairy Promotion Research Order. The proposed rule would modify the number of National Dairy Promotion and Research Board members in eight regions; merge (Alabama, Kentucky, Louisiana. Region Mississippi and Tennessee) and Region 10 (District of Columbia, Florida, Georgia, North Carolina, Puerto Rico, South Carolina and Virginia); merge Region 12 (New York) and Region 13 (Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont); and apportion Idaho as a separate region. The total number of domestic board members would remain the same at 36 and the total number of regions would be reduced from 13 to 12.

This modification was requested by the board. The Order provides that the board shall review the geographic distribution of milk production throughout the United States and, if warranted, shall recommend to the (continued on page 4)

#### **Uniform Price Increases**

The uniform price in Hillsborough County, Florida, was \$26.18 per hundredweight for milk at 3.5 percent butterfat for the month of August. This represents an increase of \$0.74 compared with the previous month and an increase of \$5.44 from August 2010.

Class I utilization was 86.69 percent in August, an increase of 1.89 percent compared with last month and an increase of 0.13 percent compared with August 2010.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in July was 16.55 billion pounds, an increase of 0.7 percent from July 2010 and a decrease of 3.1 percent when compared with June 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 859 million pounds in July, 2.0 percent below July 2010 and 7.1 percent below June 2011 on a daily average basis. Butter production was 135 million pounds, 21.6 percent above July 2010 but 7.0 percent below June 2011 on a daily average basis.

Nonfat dry milk powder production was 133 million pounds in July, 1.4 percent above July 2010 and 12.0 percent lower than June 2011 on a daily average basis. Dry whey production was 82 million pounds in July, 6.5 percent below July 2010 and 5.6 percent less than June 2011 on a daily average basis. Whey protein concentrates production was 35 million pounds in July, down 4.2 percent compared with July 2010 and 4.4 percent below June 2011 on a daily average basis.

The preliminary milk-feed price ratio, the pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk, was 1.89 in August 2011, a decrease of 0.03 from the previous month's adjusted ratio.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - AUGUST 2011

<b>Calculation of Uniform Butterfat Pr</b>	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		47.45%	4,062,540	\$2.2496	\$ 9,139,090.00
Class I Differential at Location					225,857.61
Class II Butterfat		37.47%	3,208,461	\$2.3055	7,397,106.85
Class III Butterfat		6.29%	538,560	\$2.2985	1,237,880.17
Class IV Butterfat	=	8.79%	752,279	\$2.2985	1,729,113.28
Total Butterfat		100.00%	8,561,840		\$ 19,729,047.91
Uniform Butte	rfat Price per II	b. (Hillsborough Co	ounty, Florida):	\$2.3043	
Calculation of Uniform Skim Milk P	rice:				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>	Price p	oer unit	<u>Value</u>
Class I Skim Milk	88.18%	199,587,903	\$14.05	/cwt.	\$ 28,042,100.39
Class I Butterfat	47.45%	4,062,540	\$2.2496	/lb.	9,139,090.00
Class I Differential at Location		203,650,443			11,321,635.19
Total Class I Milk	86.69%	203,650,443			\$ 48,502,825.58
Class II Skim Milk	8.16%	18,462,929	\$13.97	/cwt.	\$ 2,579,271.18
Class II Butterfat	37.47%	3,208,461	\$2.3055	/lb.	7,397,106.85
Total Class II Milk	9.23%	21,671,390			\$ 9,976,378.03
Class III Skim Milk	0.35%	803,396	\$14.12	/cwt.	\$ 113,439.51
Class III Butterfat	6.29%	538,560	\$2.2985	/lb.	1,237,880.17
Total Class III Milk	0.57%	1,341,956			\$ 1,351,319.68
Class IV Skim Milk	3.31%	7,498,798	\$12.53	/cwt.	\$ 939,599.39
Class IV Butterfat	8.79%	752,279	\$2.2985	/lb.	1,729,113.28
Total Class IV Milk	3.51%	8,251,077			\$ 2,668,712.67
Producer Milk	100.00%	234,914,866			\$ 62,499,235.96
Adjustments					
Overage and Other Source					\$818.27
Inventory Adjustments					\$17 510 50

Overage and Other Source\$818.27Inventory Adjustments\$14,519.59Producer butterfat at uniform butterfat price(\$19,729,047.91)Location Adjustments to Producers(\$330,124.60)1/2 Unobligated Balance in P.S.F.\$123,424.14

Reserve for Producer Settlement Fund
Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$18.77

\$ 18.81080

\$ 0.04080

\$42,578,825.45

\$92,362.47

Uniform Price per cwt. (Hillsborough County, Florida)

\$26.18\*

**Adjusted Pool Value** 

## OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIF	ORM	CLASS I %
(Priced at)	AUG 2011	SEPT 2011	JUL 2011	AUG 2011	AUG 2011
Appalachian (Charlotte)	\$ 24.83	\$ 25.18	\$ 23.35	\$ 24.03	70.89%
Arizona (Phoenix)	\$ 23.78	\$ 24.13	\$ 21.58	\$ 21.58	31.12%
Central (Kansas City)	\$ 23.43	\$ 23.78	\$ 21.60	\$ 21.97	31.92%
Florida (Tampa)	\$ 26.83	\$ 27.18	\$ 25.44	\$ 26.18	86.69%
Mideast (Cleveland)	\$ 23.43	\$ 23.78	\$ 21.91	\$ 22.29	37.80%
Northeast (Boston)	\$ 24.68	\$ 25.03	\$ 22.76	\$ 23.22	42.00%
Pacific Northwest (Seattle)	\$ 23.33	\$ 23.68	\$ 21.34	\$ 21.34	23.44%
Southeast (Atlanta)	\$ 25.23	\$ 25.58	\$ 23.69	\$ 24.52	72.22%
Southwest (Dallas)	\$ 24.43	\$ 24.78	\$ 22.56	\$ 23.06	39.10%
Upper Midwest (Chicago)	\$ 23.23	\$ 23.58	\$ 21.60	\$ 21.92	12.40%

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	August 2011	August 2010
Producer Milk	_	_
Class I	203,650,443	201,679,236
Class II	21,671,390	18,629,024
Class III	1,341,956	6,258,208
Class IV	8,251,077	6,416,506
Total Producer Milk	234,914,866	232,982,974
Average Butterfat Test	3.64%	3.54%
Percent of Producer Milk in Class I	86.69%	86.56%
Daily Average Receipts	7,577,899	7,515,580
Other Source Milk		
Class I	4,954,350	5,561,025
Class II	5,982,948	8,129,280
Class III	9,167	10,435
Class IV	2,972,520	859,144
Total Other Source Milk	13,918,985	14,559,884
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	356	12,363
Total Overage	356	12,363
Opening Inventory		
Class I	6,997,678	11,445,003
Class II	1,355,925	0
Class III	0	30,918
Class IV	8,814,849	4,228,605
Total Opening Inventory	17,168,452	15,704,526
Total Receipts	266,002,659	263,259,747
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	8,474,816	11,626,126
Route Disposition Class I	206,042,367	206,182,835
Shrinkage	681,957	321,717
Transfers & Diversions to Nonpool	403,331	554,586
Total Class I Utilization	215,602,471	218,685,264
Average Butterfat Test	1.99%	2.00%
Daily Average Utilization	6,954,918	7,054,363
Class II Utilization	0,004,010	7,004,000
Nonfluid Used To Produce		8,092,390
Shrinkage	9,374,545	0,032,030
Transfers & Diversions to Nonpool/Commercial Foods	7,953,013	7,083,039
Used To Produce/Other Uses	11,682,705	11,582,875
Total Class II Utilization	29,010,263	26,758,304
Average Butterfat Test	11.06%	11.38%
Class III Utilization	11.0070	11.0070
Shrinkage	0	3,695,917
Transfers & Diversions to Nonpool/Used to Produce	1,351,123	1,042,212
Use to Produce/Other Uses	0	1,561,432
Total Class III Utilization	1,351,123	6,299,561
Average Butterfat Test	39.86%	9.15%
Class IV Utilization		
Inventory	10,465,311	7,981,076
Nonfluid Used To Fortify	654,083	578,534
Shrinkage	4,127,477	4,210
Transfers & Diversions to Nonpool	2,918,218	2,952,798
Used To Produce/Other Uses	1,873,713	0
Total Class IV Utilization	20,038,802	11,516,618
Average Butterfat Test	6.43%	8.00%
Total Utilization	266,002,659	263,259,747
- C-SI GIIIMMIGII	,	,,

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2011 is \$26.18 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$18.77 per hundredweight plus 3.5 times the uniform butterfat price of \$2.3043 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 88.18% of all producer skim milk (priced to handlers at \$14.05 per hundredweight, plus the Class I differential) and 47.45% of producer butterfat (priced to handlers at \$2.2496 per pound plus Class I differential). Class II use accounted for 8.16% of all producer skim milk (\$13.97 per hundredweight) and 37.47% of producer butterfat (\$2.3055 per pound). Class III use accounted for 0.35% of all producer skim milk (\$14.12

per hundredweight) and 6.29% of producer butterfat (\$2.2985 per pound). Class IV use accounted for 3.31% of all producer skim milk (\$12.53 per hundredweight) and 8.79% of producer butterfat (\$2.2985 per pound).

Receipts of producer milk during August totaled 234.9 million pounds 1.9 million pounds more than August 2010. Florida producers supplied 159.3 million pounds of milk in July 2011 or 71.74% of the total producer milk pooled in Florida. In July 2010, Florida producers supplied 70.08% of producer milk pooled on the Florida market.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>July 2011</u>	_	
Whole Milk	82,577,475	36.28%
Fat Free Milk	32,622,827	14.33%
Lowfat Milk (incl. 1%)	31,955,213	14.04%
Reduced Fat Milk (incl. 2%)	69,818,029	30.68%
Cultured Fluid Milk (incl. Buttermilk)	999,763	0.44%
Flavored Drinks and Milk	9,613,786	4.22%
<b>Total Disposition in Marketing Area</b>	227,587,093	100.00%
Total Disposition by Pool Plants	193,837,033	85.17%
Total Disposition by Nonpool Plants	33,750,060	14.83%
<b>Total Disposition in Marketing Area</b>	227,587,093	100.00%

There were 12 regulated pool distributing plants and 7 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for August 2011. In-area Class I route disposition totaled 227.6 million pounds in July 2011, 10.8 million pounds less than July 2010 and 2.1 percent lower after adjusting for calendar composition.

# **Proposed Promotion Order Amendments, cont.**

(continued from page 1) Secretary a reapportionment of the regions and/or modification of the number of members from the regions in order to better reflect the geographic distribution of milk production volume in the United States. The U.S. Department of Agriculture will issue a final rule once comments have been received and considered.

The board was established under the Dairy Production Stabilization Act of 1983, as amended, to develop and administer a coordinated program of promotion, research and nutrition education. The 38-member board is authorized to design programs to strengthen the dairy industry's position in domestic and foreign markets. The program is financed by a mandatory 15-cent per hundredweight assessment on all milk marketed commercially and a 7.5-cent per hundredweight assessment on milk, or equivalent thereof, on dairy products imported into the United States.

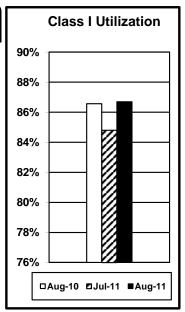
Copies of the proposed rule may be obtained from USDA, AMS, Dairy Programs, Room 2958-S, Washington, DC 20250-0233, USA from 9 a.m. to 4 p.m., Monday through Friday. The proposed rule is also available on www.regulations.gov and USDA's Agricultural Marketing Service (AMS) website at www.ams.usda.gov/dairy.

## FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS	I		CLASS III		(	CLASS IV		L	JNIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May <b>2010</b>	\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun	\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul	\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug	\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep	\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct	\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov	\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec	\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan <b>2011</b>	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb	\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar	\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr	\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May	\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
Jun	\$18.22	\$2.3240	\$25.72	\$13.52	\$2.3772	\$21.37	\$11.21	\$2.3702	\$19.11	\$ 13.22	\$2.3702	\$21.05	\$ 17.42	\$2.3516	\$25.04
Jul	\$18.57	\$2.4310	\$26.43	\$13.87	\$2.2581	\$21.29	\$14.00	\$2.2511	\$21.39	\$ 12.90	\$2.2511	\$20.33	\$ 17.87	\$2.3420	\$25.44
Aug	\$19.45	\$2.3036	\$26.83	\$13.97	\$2.3055	\$21.55	\$14.12	\$2.2985	\$21.67	\$ 12.53	\$2.2985	\$20.14	\$ 18.77	\$2.3043	\$26.18
Sep	\$19.56	\$2.3715	\$27.18	\$13.29											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK											
Р	ool	Producer Milk	Number of	CL/	ASS I	CLA	SS II	CLA	SS III	CLAS	S IV	
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	
May	2010	239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%	
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%	
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%	
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%	
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%	
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%	
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%	
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%	
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%	
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%	
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%	
Apr		253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%	
May		248,853	330	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%	
Jun		227,101	313	187,176	82.41%	19,432	8.56%	10,890	4.80%	9,603	4.23%	
Jul		222,040	343	188,318	84.80%	18,842	8.49%	990	0.45%	13,889	6.26%	
Aug		234,915	350**	203,650	86.69%	21,671	9.23%	1,342	0.57%	8,251	3.51%	



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

# Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods September through November 2011											
Pool & MA Payment Dates Payments for Producer Milk												
	Uniform Price	Due to:	Due From:		First Partial Second Partial Payment Due**			Final Pay Due				
Pool Month	Release Date	All Funds	P/S	Соор	Non - No		Non - member	Соор	Non - member			
SEPT 2011	10/11/11	10/12/11	10/13/11	09/19/11	09/20/11	10/04/11	10/05/11	10/13/11	10/14/11			
OCT 2011	11/11/11	11/14/11	11/15/11	10/19/11 10/20/11 11/04/11 11/07/11 11/15/11 11/16/11								
NOV 2011	12/11/11	12/12/11	12/13/11	11/21/11	11/21/11	12/05/11	12/05/11	12/13/11	12/14/11			

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for September will be \$23.56 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$22.25 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

## WASDE Dairy Report 1/

#### WASDE - 498 September 13, 2011

The milk production forecast for 2011 is raised as the dairy herd has been expanding at a more rapid rate than expected. However, the forecast for 2012 is reduced as higher forecast feed prices reduce the rate of growth in milk per cow. Commercial exports for 2011 are raised on the strength of current product exports. For 2012, fat basis exports are lowered, largely on slightly weaker butter exports.

Skim solids imports are raised for both 2011 and 2012. Cheese prices for 2011 are forecast lower, but nonfat dry milk (NDM) and whey prices are forecast higher on the strength of relatively strong exports. Butter prices remain unchanged. The Class III price is lowered, based on the lower forecast cheese price, but the Class IV price forecast is unchanged from last month. For 2012, butter and cheese prices are unchanged but NDM and whey prices are forecast higher. The Class III price is unchanged, but the Class IV price forecast is raised. The all milk price forecast is lowered to \$20.15 to \$20.35 per cwt for 2011, but is unchanged at \$17.80 to \$18.80 per cwt for 2012.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





# www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD) "

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

October 2011

Volume 12—No. 10

# **Welcoming New Marketing-Service Leadership**

On October 11, Chris Thompson became the Associate Market Administrator of Marketing Services for the Southeast and Florida Orders. Chris is a Kentucky native who previously worked at the University of Kentucky, Division of Regulatory Services. In his 21 years at the university, Chris served in various roles including leading the Division's Milk Regulatory Program where he managed a dairy laboratory and had oversight of dairy field programs. Contact Chris at 770-682-2526 or cthompson@fmmatlanta.com.

# **Report Examines Role of Dry Distillers' Grains**

The Economic Research Service has issued a report which examines the rising use of distillers' grains and how they affect the markets for other types of feeds. The report, titled "Estimating the Substitution of Distillers' Grains for Corn and Soybean Meal in the U.S. Feed Complex" is available at www.ers.usda.gov. From the report: "How does the continued market expansion of Distillers' dried grains with solubles (DDGS) affect the U.S. feed complex (or processed feeds fed) and to what extent do DDGS substitute for corn and soybean meal, thereby reducing the grain market impact of using corn to produce ethanol? A bushel of corn used for dry-mill ethanol production yields DDGS equal to about a third of the corn's original weight. Researchers are less sure, however, how this coproduct substitutes for corn and soybean meal in the diets of different types of livestock and poultry. Understanding of the characteristics of DDGS may demonstrate more effectively how they can be substituted into different livestock/poultry diets and the impact this substitution may have on the U.S. feed complex."

# USDA Seeks Nominees for National Fluid Milk Processor Promotion Board

The USDA is asking fluid milk processors and other interested parties to (continued on page 4)

# **Uniform Price Falls Slightly**

The uniform price in Hillsborough County, Florida, was \$26.17 per hundredweight for milk at 3.5 percent butterfat for the month of September. This represents a decrease of \$0.01 compared with the previous month and an increase of \$5.13 from September 2010.

Class I utilization was 87.50 percent in September, an increase of 0.81 percent versus last month and a decrease of 0.36 percent compared with September 2010.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in August was 16.43 billion pounds, an increase of 2.1 percent from August 2010 and a decrease of 0.5 percent when compared with July 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 868 million pounds, 0.3 percent below August 2010 but 1.5 percent above July 2011 on a daily average basis. Butter production was 133 million pounds, 31.0 percent above August 2010 but 1.6 percent below July 2011 on a daily average basis.

Nonfat dry milk powder production was 113 million pounds in August, 5.1 percent below August 2010 and 15.0 percent lower than July 2011 on a daily average basis. Dry whey production was 80 million pounds in August, 2.1 percent below August 2010 and 2.4 percent less than July 2011. Whey protein concentrates production was 36 million pounds in August, 1.2 percent higher than August 2010 and 1.8 percent higher than July 2011.

The preliminary milk-feed price ratio, the pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk, was 1.76 in September 2011, a decrease of 0.08 from the previous month's adjusted ratio.

Calculation of Uniform Butterfat Pr	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		45.64%	3,869,360	\$2.3175	\$ 8,967,241.82
Class I Differential at Location					214,755.00
Class II Butterfat		32.46%	2,751,991	\$2.2075	6,075,020.15
Class III Butterfat		9.48%	803,686	\$2.2005	1,768,511.06
Class IV Butterfat	_	12.42%	1,053,162	\$2.2005	2,317,482.99
otal Butterfat	_	100.00%	8,478,199		\$ 19,343,011.02
Uniform Butte	rfat Price per II	o. (Hillsborough Co	ounty, Florida):	\$2.2815	]
Calculation of Uniform Skim Milk P	rice:		_		_
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>oer unit</u>	<u>Value</u>
Class I Skim Milk	89.08%	198,560,867	\$14.16		\$ 28,116,218.75
Class I Butterfat	45.64%	3,869,360	\$2.3175	/lb.	8,967,241.82
Class I Differential at Location		202,430,227			11,256,227.65
Total Class I Milk	87.50%	202,430,227			\$ 48,339,688.22
Class II Skim Milk	7.24%	16,129,693	\$13.29	/cwt.	\$ 2,143,636.22
Class II Butterfat	32.46%	2,751,991	\$2.2075		6,075,020.15
Total Class II Milk	8.16%	18,881,684			\$ 8,218,656.37
Class III Skim Milk	2.08%	4,631,202	\$11.78	/cwt.	\$ 545,555.60
Class III Butterfat	9.48%	803,686	\$2.2005		1,768,511.06
Total Class III Milk	2.35%	5,434,888	•		\$ 2,314,066.66
Class IV Skim Milk	1.60%	3,559,226	\$12.26	/cwt.	\$ 436,361.11
Class IV Butterfat	12.42%	1,053,162	\$2.2005	/lb.	2,317,482.99
Total Class IV Milk	1.99%	4,612,388	·		\$ 2,753,844.10
Producer Milk	100.00%	231,359,187			\$ 61,626,255.35
Adjustments					
Overage and Other Source					\$3,047.6

**Inventory Adjustments** (\$18,046.60) Producer butterfat at uniform butterfat price (\$19,343,011.02) Location Adjustments to Producers (\$239,022.52) 1/2 Unobligated Balance in P.S.F. \$70,961.96

**Adjusted Pool Value** Reserve for Producer Settlement Fund

\$ 0.04909 \$18.84

\$ 18.88909

\$42,100,184.86

\$109,406.73

Uniform Price per cwt. (Hillsborough County, Florida)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$26.17\*

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIF	CLASS I %	
(Priced at)	SEPT 2011	OCT 2011	AUG 2011	SEPT 2011	SEPT 2011
Appalachian (Charlotte)	\$ 25.18	\$ 22.96	\$ 24.03	\$ 23.82	73.22%
Arizona (Phoenix)	\$ 24.13	\$ 21.91	\$ 21.58	\$ 20.95	32.96%
Central (Kansas City)	\$ 23.78	\$ 21.56	\$ 21.97	\$ 20.43	29.43%
Florida (Tampa)	\$ 27.18	\$ 24.96	\$ 26.18	\$ 26.17	87.50%
Mideast (Cleveland)	\$ 23.78	\$ 21.56	\$ 22.29	\$ 21.15	41.50%
Northeast (Boston)	\$ 25.03	\$ 22.81	\$ 23.22	\$ 22.33	43.30%
Pacific Northwest (Seattle)	\$ 23.68	\$ 21.46	\$ 21.34	\$ 20.40	27.30%
Southeast (Atlanta)	\$ 25.58	\$ 23.36	\$ 24.52	\$ 24.06	71.51%
Southwest (Dallas)	\$ 24.78	\$ 22.56	\$ 23.06	\$ 21.66	38.97%
Upper Midwest (Chicago)	\$ 23.58	\$ 21.36	\$ 21.92	\$ 19.71	13.60%

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Producer Milk		September 2010
i iodacei wiik		-
Class I	202,430,227	201,980,539
Class II	18,881,684	17,059,891
Class III	5,434,888	5,804,419
Class IV	4,612,388	5,053,897
Total Producer Milk	231,359,187	229,898,746
Average Butterfat Test	3.66%	3.60%
Percent of Producer Milk in Class I	87.50%	87.86%
Daily Average Receipts	7,711,973	7,663,292
Other Source Milk		
Class I	4,232,823	4,461,619
Class II	7,241,481	6,969,775
Class III	22,615	56,848
Class IV	704,841	680,500
Total Other Source Milk	12,201,760	12,168,742
Overage	, ,	, ,
Class I	0	0
Class II	0	3,773
Class III	0	1,163
Class IV	1,385	3,945
Total Overage	1,385	8,881
Opening Inventory	,	-,
Class I	8,437,816	11,647,715
Class II	345,322	353
Class III	2,756,138	583,190
Class IV	7,363,851	7,375,944
Total Opening Inventory	18,903,127	19,607,202
Total Receipts	262,465,459	261,683,571
Utilization:	,,	
Class I Utilization	40.007.040	10.150.101
Inventory of Packaged FMP	10,007,618	12,456,124
Route Disposition Class I	203,689,860	204,552,266
Shrinkage	374,664	284,848
Transfers & Diversions to Nonpool	1,028,724	796,635
Total Class I Utilization	215,100,866	218,089,873
Average Butterfat Test	1.91%	1.94%
Daily Average Utilization	7,170,029	7,269,662
Class II Utilization	7 000 500	0.057.400
Nonfluid Used To Produce	7,226,592	6,957,126
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	8,434,401	6,509,538
Used To Produce/Other Uses	10,807,494	10,567,128
Total Class II Utilization	26,468,487	24,033,792
Average Butterfat Test	10.40%	11.84%
Class III Utilization	0.070.040	2 502 000
Shrinkage	3,370,340	3,503,896
Transfers & Diversions to Nonpool/Used to Produce	3,043,465	1,378,090
Use to Produce/Other Uses	1,799,836	1,563,634
Total Class III Utilization	8,213,641	6,445,620
Average Butterfat Test	9.78%	10.62%
Class IV Utilization	6 400 006	0.040.004
Inventory	6,483,896	6,843,361
Nonfluid Used To Fortify	658,134	640,142
Shrinkage	675	0
Transfers & Diversions to Nonpool	5,539,760	5,630,783
Used To Produce/Other Uses	0	0
Total Class IV Utilization	12,682,465	13,114,286
Average Butterfat Test	13.20% <b>262,465,459</b>	10.05%
Total Utilization		261,683,571

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in September 2011 is \$26.17 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$18.84 per hundredweight plus 3.5 times the uniform butterfat price of \$2.2815 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In September, Class I use accounted for 89.08% of all producer skim milk (priced to handlers at \$14.16 per hundredweight, plus the Class I differential) and 45.64% of producer butterfat (priced to handlers at \$2.3175 per pound plus Class I differential). Class II use accounted for 7.24% of all producer skim milk (\$13.29 per hundredweight) and 32.46% of producer butterfat (\$2.2075 per pound). Class III use accounted for 2.08% of all producer skim milk (\$11.78 per hundredweight) and 9.48% of producer butterfat (\$2.2005 per pound). Class IV use accounted for 1.60% of all

producer skim milk (\$12.26 per hundredweight) and 12.42% of producer butterfat (\$2.2005 per pound).

Receipts of producer milk during September totaled 231.4 million pounds 1.5 million pounds more than September 2010. Florida producers supplied 154.9 million pounds of milk in August 2011 or 65.95% of the total producer milk pooled in Florida. In August 2010, Florida producers supplied 62.51% of producer milk pooled on the Florida market.

There were 11 regulated pool distributing plants and 7 cooperative associations submitting reports of receipts and utilization included in the computation

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
August 2011	_	
Whole Milk	82,271,575	34.45%
Fat Free Milk	35,233,214	14.75%
Lowfat Milk (incl. 1%)	34,715,364	14.54%
Reduced Fat Milk (incl. 2%)	69,973,404	29.30%
Cultured Fluid Milk (incl. Buttermilk)	1,016,791	0.43%
Flavored Drinks and Milk	15,623,238	6.54%
<b>Total Disposition in Marketing Area</b>	238,833,586	100.00%
Total Disposition by Pool Plants	205,941,611	86.23%
Total Disposition by Nonpool Plants	32,891,975	13.77%
Total Disposition in Marketing Area	238,833,586	100.00%

of the uniform prices for September 2011. In-area Class I route disposition totaled 238.8 million pounds in August 2011, 1.6 million pounds less than August 2010 and 2.7 percent lower after adjusting for calendar composition.

## USDA Seeks Nominees for National Fluid Milk Processor Promotion Board

(continued from page 1) nominate candidates for the National Fluid Milk Processor Promotion Board. Appointed members will serve 3-year terms from July 1, 2012, through June 30, 2015.

USDA will accept nominations for board representation in seven geographic regions and two atlarge positions. The geographic regions are: Region 3 (Delaware, Maryland, Pennsylvania, Virginia and the District of Columbia); Region 4 (Georgia, North Carolina and South Carolina); Region 6 (Ohio and West Virginia); Region 8 (Illinois and Indiana); Region 9 (Alabama, Kentucky, Louisiana, Mississippi and Tennessee); Region 12 (Arizona, Colorado, New Mexico, Nevada and Utah); and Region 15 (So. California).

The national fluid milk program is financed by a mandatory 20-cent per hundredweight assessment on fluid milk processors who process and market commercially in consumer-type packages more than 3 million pounds of fluid milk products per month in the contiguous 48 states and the District of Columbia, excluding those fluid milk products delivered directly to consumer residences.

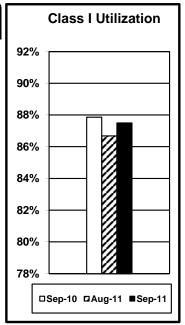
To nominate an individual, please submit a copy of the nomination form and a signed background form for each nominee by October 31, 2011, to: Whitney Rick, Director, Promotion, Research and Planning Division, Dairy Programs, AMS, USDA, 1400 Independence Ave., S.W., Stop 0233, Room 2958-S, Washington, D.C. 20250-0233 or via email at whitney.rick@ams.usda.gov. To obtain forms or additional information, call (202) 720-6909. Blank forms are available on the Dairy Promotion and Research Branch's website at <a href="https://www.ams.usda.gov/Dairy">www.ams.usda.gov/Dairy</a>.

## FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS I			CLASS III			CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May <b>2010</b>	\$13.93	\$1.6460	\$19.20	\$9.23	\$1.7128	\$14.90	\$7.68	\$1.7058	\$13.38	\$ 9.66	\$1.7058	\$15.29	\$ 13.32	\$1.6803	\$18.73
Jun	\$15.01	\$1.7695	\$20.68	\$10.31	\$1.7304	\$16.01	\$7.86	\$1.7234	\$13.62	\$ 9.76	\$1.7234	\$15.45	\$ 14.22	\$1.7496	\$19.85
Jul	\$15.52	\$1.7379	\$21.06	\$10.82	\$1.9034	\$17.10	\$7.36	\$1.8964	\$13.74	\$ 9.44	\$1.8964	\$15.75	\$ 15.04	\$1.8157	\$20.87
Aug	\$14.89	\$1.9439	\$21.17	\$10.19	\$2.0406	\$16.98	\$8.35	\$2.0336	\$15.18	\$ 8.80	\$2.0336	\$15.61	\$ 14.26	\$1.9930	\$20.74
Sep	\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct	\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov	\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec	\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan <b>2011</b>	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb	\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar	\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr	\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May	\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
Jun	\$18.22	\$2.3240	\$25.72	\$13.52	\$2.3772	\$21.37	\$11.21	\$2.3702	\$19.11	\$ 13.22	\$2.3702	\$21.05	\$ 17.42	\$2.3516	\$25.04
Jul	\$18.57	\$2.4310	\$26.43	\$13.87	\$2.2581	\$21.29	\$14.00	\$2.2511	\$21.39	\$ 12.90	\$2.2511	\$20.33	\$ 17.87	\$2.3420	\$25.44
Aug	\$19.45	\$2.3036	\$26.83	\$13.97	\$2.3055	\$21.55	\$14.12	\$2.2985	\$21.67	\$ 12.53	\$2.2985	\$20.14	\$ 18.77	\$2.3043	\$26.18
Sep	\$19.56	\$2.3715	\$27.18	\$13.29	\$2.2075	\$20.55	\$11.78	\$2.2005	\$19.07	\$ 12.26	\$2.2005	\$19.53	\$ 18.84	\$2.2815	\$26.17
Oct	\$17.68	\$2.2554	\$24.96	\$12.98											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK											
Pool	,I	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLA	SS III	CLAS	SIV	
Period	bd	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	
May <b>20</b>	010	239,882	303	203,734	84.93%	17,832	7.43%	10,433	4.35%	7,883	3.29%	
Jun		225,026	350	188,400	83.72%	18,864	8.38%	10,367	4.61%	7,395	3.29%	
Jul		224,475	336	200,943	89.51%	17,391	7.75%	3,410	1.52%	2,731	1.22%	
Aug		232,983	373	201,679	86.56%	18,629	8.00%	6,258	2.69%	6,417	2.75%	
Sep		229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%	
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%	
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%	
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%	
Jan <b>20</b>	011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%	
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%	
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%	
Apr		253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%	
May		248,853	330	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%	
Jun		227,101	313	187,176	82.41%	19,432	8.56%	10,890	4.80%	9,603	4.23%	
Jul		222,040	343	188,318	84.80%	18,842	8.49%	990	0.45%	13,889	6.26%	
Aug		234,915	388	203,650	86.69%	21,671	9.23%	1,342	0.57%	8,251	3.51%	
Sep		231,359	375**	202,430	87.50%	18,882	8.16%	5,435	2.35%	4,612	1.99%	



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

# Florida Marketing Area - Federal Order 6

	Pool and Payment Dates For the Pooling Periods October through December 2011											
Pool & MA Payment Dates Payments for Producer Milk												
	Uniform Price	Due to:	Due From:	First F Paymer	Partial nt Due**		I Partial nt Due**	Final Pay Due				
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member			
OCT 2011	11/11/11	11/14/11	11/15/11	10/19/11	10/20/11	11/04/11	11/07/11	11/15/11	11/16/11			
NOV 2011	12/11/11	12/12/11	12/13/11	11 11/21/11 11/21/11 12/05/11 12/05/11 12/13/11 12/14/11								
DEC 2011	01/11/12	01/12/12	01/13/12	12/19/11	12/20/11	01/04/12	01/05/12	01/13/12	01/17/12			

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for October will be \$23.55 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$22.24 for nonmembers (85 percent of the preceding month's uniform price).

**NOTICE**: Pursuant to Section 1006.25(c)(5) of the *ORDER REGULATING THE HANDLING OF MILK IN THE FLORIDA MARKETING AREA*, the following handler was omitted from the computation of uniform price for the month of September 2011:

Latitude Foods, LLC, Orlando, Florida

# **WASDE Dairy Report 1/**

# WASDE - 499 October 12, 2011

The milk production forecast for 2011 is raised as the dairy herd has been expanding at a more rapid rate and milk per cow during the summer increased more rapidly than expected. However, the forecast for 2012 is reduced as forecast lower milk prices and weakening milk-feed ratios increase the pace of later year declines in cow numbers. Fat basis exports are lowered for 2011 on slightly weaker butter and cheese exports, but are unchanged for 2012. Skim solids exports are unchanged for 2011 but are lowered for 2012. Import forecasts are unchanged.

Butter and cheese prices for 2011 are forecast lower, but the nonfat dry milk (NDM) price forecast is unchanged and whey prices are forecast higher. International prices have been weaker which has put some pressure on butter and cheese prices. Butter and cheese price forecasts are also reduced for 2012. NDM prices have also been under pressure from weakening international prices and although the forecast for 2011 is unchanged from last month, the price forecast for 2012 is reduced. Whey prices are raised for both 2011 and 2012 as demand is strong. The Class III price is lowered for 2011, but for 2012 the higher whey price more than offsets a decline in the cheese price, and the Class III price forecast is raised. The Class IV price is lowered for both years due to lower forecast butter and NDM prices. The all milk price forecast is lowered to \$20.00 to \$20.10 per cwt for 2011, and \$17.75 to \$18.65 per cwt for 2012.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





# www.fmmatlanta.com

"The U.S. Department of Agriculture (USDA) prohibits discrimination in all of its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD)."

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, DC 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

November 2011

Volume 12—No. 11

# Milk Production Continues a Modest Advance in 2012, Prices Will Likely Soften from 2011

From the November 16, 2011 Livestock, Dairy, and Poultry Outlook(LDP-M-209):

"The November World Agricultural Supply and Demand Estimates report projected the season average corn price at \$6.20 to \$7.20 per bushel for the 2011/12 crop year, unchanged from October's price forecast. Soybean meal prices are projected at \$310 to \$340 per ton, a \$25 per ton reduction from October on both ends of the price range. USDA does not forecast alfalfa prices; however, the preliminary price paid for alfalfa was reported in the October Agricultural Prices report to be \$203 per ton in October, up from \$196 per ton reported in September. Alfalfa prices will likely remain well above the average of recent years until at least next spring.

Overall, dairy producers are facing exceptionally high feed prices and this situation will likely continue into 2012. Despite high feed prices, milk production continues to advance. USDA forecasts 2011 milk production at 196 billion pounds in 2011, virtually unchanged from October's forecast. While thirdquarter reported cow numbers were slightly lower than October projections, the U.S. herd size estimate remains at 9,200 thousand cows for this year and is expected to slip to 9.185 thousand cows in 2012. Milk per cow is forecast higher than October's forecast, largely offsetting the lower than forecast third-quarter cow number. Production in 2012 is forecast at 198.4 billion pounds, unchanged from October. Next year, production per cow is forecast at 21,600 pounds, up from the 21,305 pounds expected this year. The increase in milk per cow forecast in 2012 and the additional milking day more than offsets the small projected decline in cow numbers, accounting for the overall increased milk production next year.

(continued on page 4)

#### **Uniform Price Falls**

The uniform price in Hillsborough County, Florida, was \$23.77 per hundredweight for milk at 3.5 percent butterfat for the month of October. This represents a decrease of \$2.40 compared with the previous month and an increase of \$2.31 from October 2010.

Class I utilization was 85.94 percent in October, a decrease of 1.56 percent versus last month and an increase of 0.37 percent compared with October of last year.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in September was 15.80 billion pounds, an increase of 1.7 percent from September 2010 and a decrease of 0.6 percent when compared with August 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 867 million pounds, 0.6 percent below September 2010 and 3.1 percent above August 2011 on a daily average basis. Butter production was 138 million pounds, 21.0 percent above September 2010 and 6.9 percent above August 2011 on a daily average basis.

Nonfat dry milk powder production was 104 million pounds in September, 5.0 percent below September 2010 and 6.6 percent below August 2011 on a daily average basis. Dry whey production was 77 million pounds in September, 0.8 percent below September 2010 and 0.1 percent less than August 2011. Whey protein concentrates production was 36 million pounds, 1.1 percent below September 2010 and 3.4 percent higher than August 2011.

The preliminary milk-feed price ratio, the pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk, was 1.79 in October 2011, which is a decrease of 0.05 from September's adjusted milk-feed price ratio.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - OCTOBER 2011

Calculation of Uniform Butterfat Pr	ice:				
		<b>Utilization</b>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		44.64%	4,005,148	\$2.2014	\$ 8,816,932.81
Class I Differential at Location					222,499.06
Class II Butterfat		33.81%	3,032,738	\$1.9662	5,962,969.46
Class III Butterfat		9.15%	820,465	\$1.9592	1,607,455.02
Class IV Butterfat	<u>=</u>	12.40%	1,112,640	\$1.9592	2,179,884.30
Total Butterfat		100.00%	8,970,991		\$ 18,789,740.65
Uniform Butte	rfat Price per I	b. (Hillsborough Co	ounty, Florida):	\$2.0945	]
Calculation of Uniform Skim Milk P	rice:				
Producer Milk	<u><b>Utilization</b></u>	<u>Pounds</u>		oer unit	<u>Value</u>
Class I Skim Milk	87.53%	202,678,586	\$12.28		\$ 24,888,930.38
Class I Butterfat	44.64%	4,005,148	\$2.2014	/lb.	8,816,932.81
Class I Differential at Location		206,683,734			11,498,169.53
Total Class I Milk	85.94%	206,683,734			\$ 45,204,032.72
Class II Skim Milk	7.40%	17,134,298	\$12.98	/cwt.	\$ 2,224,031.88
Class II Butterfat	33.81%	3,032,738	\$1.9662	/lb.	5,962,969.46
Total Class II Milk	8.38%	20,167,036			\$ 8,187,001.34
Class III Skim Milk	2.39%	5,538,727	\$11.58	/cwt.	\$ 641,384.58
Class III Butterfat	9.15%	820,465	\$1.9592		1,607,455.02
Total Class III Milk	2.64%	6,359,192			\$ 2,248,839.60
Class IV Skim Milk	2.68%	6,202,649	\$11.97	/cwt.	\$ 742,457.10
Class IV Butterfat	12.40%	1,112,640	\$1.9592	/lb.	2,179,884.30
Total Class IV Milk	3.04%	7,315,289			\$ 2,922,341.40
Producer Milk	100.00%	240,525,251			\$ 58,562,215.06
Adjustments					
Overage and Other Source					\$0.00
Inventory Adjustments					(\$3,702.02)
Producer butterfat at uniform bu	•				(\$18,789,740.65)
Location Adjustments to Produc					(\$307,842.11)
1/2 Unobligated Balance in P.S	.F.				\$91,138.31
Adjusted Pool Value			\$ 17.08112		\$39,552,068.59
Reserve for Producer Settlemen	nt Fund		\$ 0.04112		\$95,222.68
Uniform Skim Milk Price per cwt. (H	lillsborough C	county, Florida):	\$17.04		

**Uniform Price per cwt. (Hillsborough County, Florida)** 

\$23.77\*

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	OCT 2011	NOV 2011	SEP 2011	OCT 2011	OCT 2011
Appalachian (Charlotte)	\$ 22.96	\$ 21.85	\$ 23.82	\$ 21.57	69.20%
Arizona (Phoenix)	\$ 21.91	\$ 20.80	\$ 20.95	\$ 19.39	33.11%
Central (Kansas City)	\$ 21.56	\$ 20.45	\$ 20.43	\$ 18.82	28.83%
Florida (Tampa)	\$ 24.96	\$ 23.85	\$ 26.17	\$ 23.77	85.94%
Mideast (Cleveland)	\$ 21.56	\$ 20.45	\$ 21.15	\$ 19.23	38.10%
Northeast (Boston)	\$ 22.81	\$ 21.70	\$ 22.33	\$ 20.42	43.50%
Pacific Northwest (Seattle)	\$ 21.46	\$ 20.35	\$ 20.40	\$ 18.80	27.18%
Southeast (Atlanta)	\$ 23.36	\$ 22.25	\$ 24.06	\$ 21.79	66.63%
Southwest (Dallas)	\$ 22.56	\$ 21.45	\$ 21.66	\$ 19.85	38.72%
Upper Midwest (Chicago)	\$ 21.36	\$ 20.25	\$ 19.71	\$ 18.41	13.30%

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Producer Milk		
Class I	206,683,734	208,793,642
Class II	20,167,036	18,238,755
Class III	6,359,192	8,996,229
Class IV	7,315,289	7,949,758
Total Producer Milk	240,525,251	243,978,384
Average Butterfat Test	3.73%	3.69%
Percent of Producer Milk in Class I	85.94%	85.57%
Daily Average Receipts	7,758,879	7,870,270
Other Source Milk		
Class I	4,298,986	4,503,491
Class II	7,039,080	8,035,959
Class III	0	30,966
Class IV	1,263,704	674,846
Total Other Source Milk	12,601,770	13,245,262
Overage	0	
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	2,867
Total Overage	0	2,867
Opening Inventory	10.011.700	40.450.404
Class I	10,011,722	12,456,124
Class II	256,972	0
Class III	797,259	68,369
Class IV	5,429,665	6,774,992
Total Opening Inventory	16,495,618	19,299,485
Total Receipts	269,622,639	276,525,998
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	8,321,713	11,306,283
Route Disposition Class I	211,091,678	213,264,361
Shrinkage	1,022,681	309,013
Transfers & Diversions to Nonpool	558,370	873,600
Total Class I Utilization	220,994,442	225,753,257
Average Butterfat Test	1.94%	1.96%
Daily Average Utilization	7,128,853	7,282,363
Class II Utilization		
Nonfluid Used To Produce	7,024,678	7,741,534
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	8,239,860	7,214,845
Used To Produce/Other Uses	12,198,550	11,318,335
Total Class II Utilization	27,463,088	26,274,714
Average Butterfat Test	11.04%	10.69%
Class III Utilization		
Shrinkage	3,687,670	3,758,321
Transfers & Diversions to Nonpool/Used to Produce	1,781,372	3,841,234
Use to Produce/Other Uses	1,687,409	1,496,009
Total Class III Utilization	7,156,451	9,095,564
Average Butterfat Test	11.47%	10.26%
Class IV Utilization		
Inventory	7,466,759	10,352,951
Nonfluid Used To Fortify	1,007,852	879,548
Shrinkage	58	0
Transfers & Diversions to Nonpool	5,533,989	4,169,964
Used To Produce/Other Uses	0	0
Total Class IV Utilization	14,008,658	15,402,463
Average Butterfat Test	11.45%	10.37%
Total Utilization	269,622,639	276,525,998

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in October 2011 is \$23.77 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$17.04 per hundredweight plus 3.5 times the uniform butterfat price of \$2.0945 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use accounted for 87.53% of all producer skim milk (priced to handlers at \$12.28 per hundredweight, plus the Class I differential) and 44.64% of producer butterfat (priced to handlers at \$2.2014 per pound plus Class I differential). Class II use accounted for 7.40% of all producer skim milk (\$12.98 per hundredweight) and 33.81% of producer butterfat (\$1.9662 per pound). Class III use accounted for 2.39% of all producer skim milk (\$11.58 per hundredweight) and 9.15% of producer butterfat (\$1.9592 per pound). Class IV use accounted for 2.68% of all

producer skim milk (\$11.97 per hundredweight) and 12.40% of producer butterfat (\$1.9592 per pound).

Receipts of producer milk during October totaled 240.5 million pounds 3.5 million pounds less than October 2010. Florida producers supplied 145.2 million pounds of milk in September 2011 or 62.75% of the total producer milk pooled in Florida. In September 2010, Florida producers supplied 59.54% of producer milk pooled on the Florida market.

There were 11 regulated pool distributing plants and 8 cooperative associations submitting reports of receipts and utilization included in the computation

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
September 20	<u>11</u>	
Whole Milk	77,544,832	33.06%
Fat Free Milk	33,012,089	14.07%
Lowfat Milk (incl. 1%)	34,628,949	14.76%
Reduced Fat Milk (incl. 2%)	66,360,741	28.29%
Cultured Fluid Milk (incl. Buttermilk)	997,463	0.43%
Flavored Drinks and Milk	22,042,659	9.40%
<b>Total Disposition in Marketing Area</b>	234,586,733	100.00%
Total Disposition by Pool Plants	203,590,713	86.79%
Total Disposition by Nonpool Plants	30,996,020	13.21%
Total Disposition in Marketing Area	234,586,733	100.00%

of the uniform prices for October 2011. In-area Class I route disposition totaled 234.6 million pounds in September 2011, 3.4 million pounds less than September 2010 and 2.8 percent lower after adjusting for calendar composition.

# Milk Production Continues a Modest Advance in 2012, Prices Will Likely Soften from 2011

(continued from page 1)

Overall, dairy product and milk prices are expected to be lower in 2012 after rising sharply in 2011. Cheese, butter, and whey prices for 2011 were raised slightly for November from October based on relatively strong foreign and domestic demand. Nonfat dry milk (NDM) prices were lowered slightly in this month's forecast. The 2011 cheese price is forecast at \$1.820 to \$1.830 per pound and the butter price at \$1.960 to \$1.990 per pound. NDM prices are projected at \$1.500 to \$1.520 per pound and whey prices at 52.5 to 53.5 cents per pound. Both domestic use and exports for whey have been robust this year. Next year, the major product prices are all expected to be lower than in 2011. However, the 2012 price forecasts, except for NDM, were revised upward slightly from October. The cheese price is expected to be \$1.685 to \$1.775 per pound; the butter price is forecast at \$1.625 to \$1.745 per pound. The NDM price is forecast at \$1.355 to \$1.425 per pound and the whey price at 48.5 to 51.5 cents per pound. The lower prices expected next year reflect larger domestic production, and stronger competition overseas, which will pressure exports.

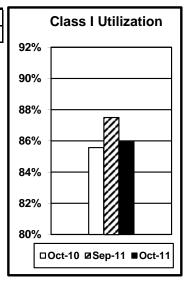
Milk prices will be lower in 2012 compared with 2011. The Class III milk price, which is projected to average \$18.30 to \$18.40 per cwt this year, is forecast to slide to \$16.70 to \$17.60 per cwt in 2012. Likewise, the Class IV price will average \$19.05 to \$19.25 per cwt in 2011 and is forecast at \$16.40 to \$17.40 in 2012. The all milk price is forecast at \$18.05 to \$18.95 per cwt next year, lower than the \$20.10 to \$20.20 per cwt expected in 2011."

# FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

	Pool	CLASS I* CLASS II			CLASS III				CLASS IV		UNIFORM*					
P	eriod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep	2010	\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr		\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May		\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
Jun		\$18.22	\$2.3240	\$25.72	\$13.52	\$2.3772	\$21.37	\$11.21	\$2.3702	\$19.11	\$ 13.22	\$2.3702	\$21.05	\$ 17.42	\$2.3516	\$25.04
Jul		\$18.57	\$2.4310	\$26.43	\$13.87	\$2.2581	\$21.29	\$14.00	\$2.2511	\$21.39	\$ 12.90	\$2.2511	\$20.33	\$ 17.87	\$2.3420	\$25.44
Aug		\$19.45	\$2.3036	\$26.83	\$13.97	\$2.3055	\$21.55	\$14.12	\$2.2985	\$21.67	\$ 12.53	\$2.2985	\$20.14	\$ 18.77	\$2.3043	\$26.18
Sep		\$19.56	\$2.3715	\$27.18	\$13.29	\$2.2075	\$20.55	\$11.78	\$2.2005	\$19.07	\$ 12.26	\$2.2005	\$19.53	\$ 18.84	\$2.2815	\$26.17
Oct		\$17.68	\$2.2554	\$24.96	\$12.98	\$1.9662	\$19.41	\$11.58	\$1.9592	\$18.03	\$ 11.97	\$1.9592	\$18.41	\$ 17.04	\$2.0945	\$23.77
Nov		\$17.56	\$1.9719	\$23.85	\$12.86											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA. FOOLED RECEIFTS AND UTILIZATION OF PRODUCER MILK												
F	ool	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLA	SS III	CLAS	S IV		
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%		
Sep	2010	229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%		
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%		
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%		
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%		
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%		
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%		
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%		
Apr		253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%		
May		248,853	330	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%		
Jun		227,101	313	187,176	82.41%	19,432	8.56%	10,890	4.80%	9,603	4.23%		
Jul		222,040	343	188,318	84.80%	18,842	8.49%	990	0.45%	13,889	6.26%		
Aug		234,915	388	203,650	86.69%	21,671	9.23%	1,342	0.57%	8,251	3.51%		
Sep		231,359	378	202,430	87.50%	18,882	8.16%	5,435	2.35%	4,612	1.99%		
Oct		240,525	375**	206,684	85.94%	20,167	8.38%	6,359	2.64%	7,315	3.04%		



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

# Florida Marketing Area - Federal Order 6

		Pool and Nov	•	t Dates F 2011 thro		•						
	Pool &	MA Payme	ent Dates		Pay	ments for	Producer I	Milk				
	Uniform Price	Due to:	Due From:	First F Paymer	Partial nt Due**	Second Paymer	l Partial nt Due**	Final Pay Due				
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Non - Coop membe		Соор	Non - member			
NOV 2011	12/11/11	12/12/11	12/13/11	11/21/11	11/21/11	12/05/11	12/05/11	12/13/11	12/14/11			
DEC 2011	01/11/12	01/12/12	01/13/12	12/19/11	12/20/11	01/04/12	01/05/12	01/13/12	01/17/12			
JAN 2012	N 2012   02/11/12   02/13/12   02/14/12   01/19/12   01/20/12   02/06/12   02/06/12   02/14/12   02/15/12											

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for November will be \$21.39 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$20.20 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov D										Dec		
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/

# **WASDE – 500** November 9, 2011

Milk production forecasts for 2011 and 2012 are unchanged from last month. Commercial exports are forecast higher for 2011. Fat and skim-solids ending stocks for 2011 are lowered.

Cheese, butter, and whey prices are forecast higher for both 2011 and 2012, but the nonfat dry milk (NDM) price forecast is reduced for 2011 and unchanged for 2012. Class III prices are raised for 2011 and 2012 on the increased price forecast for cheese and whey. The Class IV price is unchanged for 2011 as the higher butter price is mostly offset by a lower NDM price forecast. However, for 2012 with an unchanged NDM price forecast, the Class IV price forecast is raised due to higher butter prices. The all milk price is forecast at \$20.10 to \$20.20 per cwt for 2011, and \$18.05 to \$18.95 per cwt for 2012.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



# MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





"The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer."

# FLORIDA Fluid Milk Report

Sue L. Mosley

Market Administrator



www.fmmatlanta.com

December 2011

Volume 12—No. 12

# Higher Domestic Production, Competition in Export Markets Will Lower Milk Prices in 2012

Excerpts from the December 15, 2011 Livestock, Dairy, and Poultry Outlook(LDP-M-210):

"Dairy cow slaughter for the January to October 2011 period is about 4 percent above slaughter for the corresponding period of 2010 according to the November Livestock Slaughter report. replacement heifer prices are steady. This suggests no major liquidation is in the offing, but cow numbers are expected to decline slightly next year. Output per cow continues to rise, and lower expected feed prices are the basis for the increase in the December projected output per cow to 21,315 pounds this year and 21,610 pounds next year. Slightly more milk is forecast in December than in November, both this year and next. Production is forecast at 196.1 billion pounds this year, rising to 198.5 billion pounds in 2012."

"Domestic use of cheese was lower in the third quarter of 2011 compared with 2010, and both domestic and Oceania prices have recently declined sharply, supporting the lowered price forecast. Recent weakness in butter prices has led to a lowering of 2011 butter prices from November projections to \$1.935 to \$1.965 a pound in the December forecast. Stronger global competition in 2012 is expected to moderate butter prices even further in 2012. Butter prices are forecast at \$1.605 to \$1.715 a pound next year. Higher global production will similarly affect NDM prices. NDM prices are projected at \$1.495 to \$1.515 a pound this year, a slight downward revision from last month. Next year, prices are expected to drop more significantly to \$1.360 to \$1.420."

"Milk prices will be lower next year based on lower product prices....The 2012 all milk price is forecast at \$18.10 to \$18.90 per cwt, down from \$20.05 to 20.15 per cwt in 2011."

#### **Uniform Price Falls**

The uniform price in Hillsborough County, Florida, was \$23.15 per hundredweight for milk at 3.5 percent butterfat for the month of November. This represents a decrease of \$0.62 compared with the previous month and an increase of \$1.54 from November 2010.

Class I utilization was 85.29 percent in November, a decrease of 0.65 percent versus last month and decrease of 1.32 percent compared with November 2010.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in October was 16.23 billion pounds, an increase of 2.1 percent from October 2010 and a decrease of 0.5 percent when compared with September 2011 on a daily average basis. Total cheese output (excluding cottage cheese) was 896 million pounds, 1.7 percent above October 2010 and 0.1 percent below September 2011 on a daily average basis. Butter production was 146 million pounds, 19.6 percent above October 2010 and 2.9 percent above September 2011 on a daily average basis.

Nonfat dry milk powder production was 101 million pounds in October, 12.1 percent below October 2010 and 6.1 percent below September 2011 on a daily average basis. Dry whey production was 77 million pounds in October, 1.8 percent below October 2010 and 3.0 percent less than September 2011. Whey protein concentrates production was 37 million pounds, 3.5 percent above October 2010 and 0.2 percent higher than September 2011.

The preliminary milk-feed price ratio, the pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk, was 1.80 in November 2011, which is a decrease of 0.01 from October's adjusted milk-feed price ratio.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - NOVEMBER 2011

					2011
<b>Calculation of Uniform Butterfat Pr</b>	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		45.69%	4,126,190	\$1.9179	\$ 7,913,619.81
Class I Differential at Location					228,885.04
Class II Butterfat		34.08%	3,076,710	\$1.9578	6,023,582.82
Class III Butterfat		6.05%	546,021	\$1.9508	1,065,177.76
Class IV Butterfat	_	14.18%	1,280,239	\$1.9508	2,497,490.23
Total Butterfat	_	100.00%	9,029,160		\$ 17,728,755.66
Uniform Butte	rfat Price per I	b. (Hillsborough Co	ounty, Florida):	\$1.9635	
Calculation of Uniform Skim Milk P	rice:		_		_
Producer Milk	Utilization	Pounds	Price p	er unit	Value
Class I Skim Milk	86.82%	202,260,267	\$12.16 <i>/</i>		\$ 24,594,848.48
Class I Butterfat	45.69%	4,126,190	\$1.9179	lb.	7,913,619.81
Class I Differential at Location		206,386,457	·		11,478,686.91
Total Class I Milk	85.29%	206,386,457			\$ 43,987,155.20
Class II Skim Milk	7.81%	18,184,272	\$12.86	′cwt.	\$ 2,338,497.38
Class II Butterfat	34.08%	3,076,710	\$1.9578		6,023,582.82
Total Class II Milk	8.79%	21,260,982	•		\$ 8,362,080.20
Class III Skim Milk	0.41%	953,102	\$12.69	/cwt	\$ 120,948.64
Class III Butterfat	6.05%	546,021	\$1.9508		1,065,177.76
Total Class III Milk	0.62%	1,499,123	ψ1.5500 /	ib.	\$ 1,186,126.40
			*	,	
Class IV Skim Milk	4.96%	11,555,525	\$11.44		\$ 1,321,952.07
Class IV Butterfat	14.18%	1,280,239	\$1.9508	lb.	2,497,490.23
Total Class IV Milk	5.30%	12,835,764			\$ 3,819,442.30
Producer Milk	100.00%	241,982,326			\$ 57,354,804.10
Adjustments					
Overage and Other Source					\$0.00
Inventory Adjustments					\$0.00
Producer butterfat at uniform bu	•				(\$17,728,755.66)
Location Adjustments to Produc	cers				(\$308,336.40)
1/2 Unobligated Balance in P.S	.F.				\$93,180.48

Adjusted Pool Value

Reserve for Producer Settlement Fund

\$ 16.91795 \$ 0.04795 **\$39,410,892.52** \$111,693.43

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$16.87

Uniform Price per cwt. (Hillsborough County, Florida)

\$23.15\*

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	NOV 2011	DEC 2011	OCT 2011	NOV 2011	NOV 2011
Appalachian (Charlotte)	\$ 21.85	\$ 21.87	\$ 21.57	\$ 21.27	72.28%
Arizona (Phoenix)	\$ 20.80	\$ 20.82	\$ 19.39	\$ 19.31	33.83%
Central (Kansas City)	\$ 20.45	\$ 20.47	\$ 18.82	\$ 18.82	36.23%
Florida (Tampa)	\$ 23.85	\$ 23.87	\$ 23.77	\$ 23.15	85.29%
Mideast (Cleveland)	\$ 20.45	\$ 20.47	\$ 19.23	\$ 19.18	40.20%
Northeast (Boston)	\$ 21.70	\$ 21.72	\$ 20.42	\$ 20.23	44.30%
Pacific Northwest (Seattle)	\$ 20.35	\$ 20.37	\$ 18.80	\$ 18.77	29.11%
Southeast (Atlanta)	\$ 22.25	\$ 22.27	\$ 21.79	\$ 21.63	70.20%
Southwest (Dallas)	\$ 21.45	\$ 21.47	\$ 19.85	\$ 19.89	39.66%
Upper Midwest (Chicago)	\$ 20.25	\$ 20.27	\$ 18.41	\$ 19.15	13.50%

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Producer Milk Class I Class II Class III Class IV  Total Producer Milk Average Butterfat Test Percent of Producer Milk in Class I	206,386,457 21,260,982 1,499,123 12,835,764 <b>241,982,326</b> 3.73% 85.29% 8,066,078	214,304,391 19,898,806 6,466,533 6,778,342 <b>247,448,072</b> 3.73%
Class II Class III Class IV  Total Producer Milk Average Butterfat Test	21,260,982 1,499,123 12,835,764 <b>241,982,326</b> 3.73% 85.29%	19,898,806 6,466,533 6,778,342 <b>247,448,072</b>
Class III Class IV Total Producer Milk Average Butterfat Test	1,499,123 12,835,764 <b>241,982,326</b> 3.73% 85.29%	6,466,533 6,778,342 <b>247,448,072</b>
Class IV Total Producer Milk Average Butterfat Test	12,835,764 <b>241,982,326</b> 3.73% 85.29%	6,778,342 <b>247,448,072</b>
Total Producer Milk Average Butterfat Test	<b>241,982,326</b> 3.73% 85.29%	247,448,072
Average Butterfat Test	3.73% 85.29%	
· · · · · · · · · · · · · · · · · · ·	85.29%	3.73%
Percent of Producer Milk in Class I		
	8,066,078	86.61%
Daily Average Receipts		8,248,269
Other Source Milk		
Class I	4,581,200	4,598,977
Class II	7,142,831	7,420,292
Class III	0	41,043
Class IV	2,204,000	2,531,339
Total Other Source Milk	13,928,031	14,591,651
Overage	_	
Class I	0	0
Class II	0	0
Class III	0	46,384
Class IV	0	3,339
Total Overage	0	49,723
Opening Inventory		
Class I	8,321,713	11,306,283
Class II	0	54,476
Class III	0	1,603,379
Class IV	7,466,759	8,695,096
Total Opening Inventory	15,788,472	21,659,234
•	271,698,829	283,748,680
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	8,951,092	12,387,947
Route Disposition Class I	209,262,086	215,884,957
Shrinkage	250,767	938,941
Transfers & Diversions to Nonpool	825,425	997,806
Total Class I Utilization	219,289,370	230,209,651
Average Butterfat Test	2.00%	2.03%
Daily Average Utilization	7,309,646	7,673,655
Class II Utilization		
Nonfluid Used To Produce	7,126,822	7,410,805
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	8,615,077	7,067,149
Used To Produce/Other Uses	12,661,914	12,895,620
Total Class II Utilization	28,403,813	27,373,574
Average Butterfat Test	10.83%	11.18%
Class III Utilization	_	
Shrinkage The Control of the Control	0	3,572,139
Transfers & Diversions to Nonpool/Used to Produce	1,499,123	3,019,886
Use to Produce/Other Uses	0	1,565,314
Total Class III Utilization	1,499,123	8,157,339
Average Butterfat Test	36.42%	10.29%
Class IV Utilization	0.007.400	0.400.540
Inventory	9,307,423	8,402,546
Nonfluid Used To Fortify	1,655,592	2,052,829
Shrinkage	3,919,774	206
Transfers & Diversions to Nonpool	5,894,351	7,552,535
Used To Produce/Other Uses	1,729,383	19,009,116
Total Class IV Utilization	<b>22,506,523</b> 8.14%	<b>18,008,116</b> 8.80%
Average Butterfat Test		
Total Utilization 2	271,698,829	283,748,680

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in November 2011 is \$23.15 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$16.87 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9635 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November, Class I use accounted for 86.82% of all producer skim milk (priced to handlers at \$12.16 per hundredweight, plus the Class I differential) and 45.69% of producer butterfat (priced to handlers at \$1.9179 per pound plus Class I differential). Class II use accounted for 7.81% of all producer skim milk (\$12.86 per hundredweight) and 34.08% of producer butterfat (\$1.9578 per pound). Class III use accounted for 0.41% of all producer skim milk (\$12.69 per hundredweight) and 6.05% of producer butterfat (\$1.9508 per pound). Class IV use accounted for 4.96% of all producer skim milk (\$11.44 per hundredweight)

and 14.18% of producer butterfat (\$1.9508 per pound).

Receipts of producer milk during November totaled 242.0 million pounds, 5.5 million pounds less than November 2010. Florida producers supplied 151.8 million pounds of milk in October 2011 or 63.12% of the total producer milk pooled in Florida. In October 2010, Florida producers supplied 60.15% of producer milk pooled on the Florida market.

There were 11 regulated pool distributing plants and 6 cooperative associations submitting reports of receipts and utilization included in the computation of the uniform prices for November 2011. In-area Class I

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
October 2011	<u></u>	
Whole Milk	79,908,108	32.77%
Fat Free Milk	34,020,046	13.95%
Lowfat Milk (incl. 1%)	35,445,133	14.53%
Reduced Fat Milk (incl. 2%)	68,789,666	28.21%
Cultured Fluid Milk (incl. Buttermilk)	1,049,263	0.43%
Flavored Drinks and Milk	24,669,294	10.12%
<b>Total Disposition in Marketing Area</b>	243,881,510	100.00%
Total Disposition by Pool Plants	210,996,839	86.52%
Total Disposition by Nonpool Plants	32,884,671	13.48%
Total Disposition in Marketing Area	243,881,510	100.00%

route disposition totaled 243.9 million pounds in October 2011, 4.6 million pounds less than October 2010 and 1.6 percent lower after adjusting for calendar composition.

# Notice to the Industry Regarding European Union Health Certification Program

- Effective January 1, 2012, the U.S. dairy industry must begin the transition to the farm level milk sampling program to verify somatic cell count (SCC) and standard plate count (SPC) compliance with EU regulations No. 853/2004 Annex III, Section IX, Chapter 1.III.
- AMS, Dairy Grading Branch will continue to accept Certificates of Conformance based on milk sampled at the plant and processed prior to April 1, 2012. After March 31, 2012, all shipments of dairy products requiring an EU health certificate must comply with the updated certification program, including new Certificate of Conformance.
- The program only applies to companies that are manufacturing products for export to the EU and the producers whose milk they are receiving. Dairy farmers, milk processors and other manufacturers that do not export or facilitate in marketing of products to the EU are not impacted by this change.
- The program instructions provide for a level of flexibility (derogation) for farms that exceed EU SCC or SPC requirements, but work toward compliance to ensure that US dairy farmers are not negatively harmed.
- All farms will be given three months to establish an initial rolling three-month means for SCC. Non-Grade A farms will be given two months to establish an initial rolling two-month means for SPC.
- Only milk suppliers, dairy processors, and applicants for EU Health Certificates are responsible for maintaining records to trace their products back one step in the supply chain (toward the raw milk production) for all dairy products/ingredients intended for export to the EU.

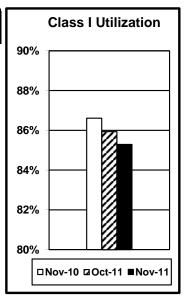
If questions arise regarding this modified program, please contact Ken Vorgert at 630-437-5037; email Ken.Vorgert@ams.usda.gov or Carrie Sayasithsena at 202-720-3171; email Carrie.Sayasithsena@ams.usda.gov. For more information about AMS, Dairy Programs, Export Certification Issues, please contact Diane Lewis, Director of Grading and Standards Division at 202-690-0530; Diane.Lewis@ams.usda.gov.

## FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Po	ol	CLASS I*		CLASS I* CLASS II		(	CLASS III			LASS IV		UNIFORM*				
Peri	iod	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep 2	2010	\$14.19	\$2.0587	\$20.90	\$9.49	\$2.4114	\$17.60	\$8.13	\$2.4044	\$16.26	\$ 8.65	\$2.4044	\$16.76	\$ 13.67	\$2.2436	\$21.04
Oct		\$14.02	\$2.4134	\$21.98	\$9.32	\$2.4506	\$17.57	\$8.69	\$2.4436	\$16.94	\$ 8.91	\$2.4436	\$17.15	\$ 13.41	\$2.4327	\$21.46
Nov		\$14.38	\$2.5035	\$22.64	\$9.68	\$2.2492	\$17.21	\$7.87	\$2.2422	\$15.44	\$ 9.15	\$2.2422	\$16.68	\$ 13.80	\$2.3682	\$21.61
Dec		\$14.51	\$2.3888	\$22.36	\$9.81	\$1.8022	\$15.77	\$7.82	\$1.7952	\$13.83	\$ 9.06	\$1.7952	\$15.03	\$ 13.89	\$2.0805	\$20.69
Jan 2	2011	\$14.73	\$1.8236	\$20.60	\$10.03	\$2.0309	\$16.79	\$6.63	\$2.0239	\$13.48	\$ 9.67	\$2.0239	\$16.42	\$ 14.02	\$1.9409	\$20.32
Feb		\$14.97	\$1.9543	\$21.29	\$10.27	\$2.3037	\$17.97	\$9.29	\$2.2967	\$17.00	\$ 10.74	\$2.2967	\$18.40	\$ 14.35	\$2.1515	\$21.38
Mar		\$15.90	\$2.3676	\$23.63	\$11.20	\$2.2929	\$18.83	\$11.81	\$2.2859	\$19.40	\$ 11.82	\$2.2859	\$19.41	\$ 15.28	\$2.3242	\$22.88
Apr		\$17.34	\$2.3123	\$24.83	\$12.33	\$2.2183	\$19.66	\$9.46	\$2.2113	\$16.87	\$ 12.48	\$2.2113	\$19.78	\$ 16.55	\$2.2589	\$23.88
May		\$17.89	\$2.2524	\$25.15	\$13.19	\$2.2567	\$20.63	\$8.96	\$2.2497	\$16.52	\$ 12.87	\$2.2497	\$20.29	\$ 16.88	\$2.2539	\$24.18
Jun		\$18.22	\$2.3240	\$25.72	\$13.52	\$2.3772	\$21.37	\$11.21	\$2.3702	\$19.11	\$ 13.22	\$2.3702	\$21.05	\$ 17.42	\$2.3516	\$25.04
Jul		\$18.57	\$2.4310	\$26.43	\$13.87	\$2.2581	\$21.29	\$14.00	\$2.2511	\$21.39	\$ 12.90	\$2.2511	\$20.33	\$ 17.87	\$2.3420	\$25.44
Aug		\$19.45	\$2.3036	\$26.83	\$13.97	\$2.3055	\$21.55	\$14.12	\$2.2985	\$21.67	\$ 12.53	\$2.2985	\$20.14	\$ 18.77	\$2.3043	\$26.18
Sep		\$19.56	\$2.3715	\$27.18	\$13.29	\$2.2075	\$20.55	\$11.78	\$2.2005	\$19.07	\$ 12.26	\$2.2005	\$19.53	\$ 18.84	\$2.2815	\$26.17
Oct		\$17.68	\$2.2554	\$24.96	\$12.98	\$1.9662	\$19.41	\$11.58	\$1.9592	\$18.03	\$ 11.97	\$1.9592	\$18.41	\$ 17.04	\$2.0945	\$23.77
Nov		\$17.56	\$1.9719	\$23.85	\$12.86	\$1.9578	\$19.26	\$12.69	\$1.9508	\$19.07	\$ 11.44	\$1.9508	\$17.87	\$ 16.87	\$1.9635	\$23.15
Dec		\$17.22	\$2.0731	\$23.87	\$12.38											

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK													
F	ool	Producer Milk	Number of	CLA	NSS I	CLA	SS II	CLAS	SS III	CLAS	SIV			
Pe	eriod	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%			
Sep	2010	229,899	374	201,981	87.86%	17,060	7.42%	5,804	2.52%	5,054	2.20%			
Oct		243,978	386	208,794	85.57%	18,239	7.48%	8,996	3.69%	7,950	3.26%			
Nov		247,448	387	214,304	86.61%	19,899	8.04%	6,466	2.61%	6,778	2.74%			
Dec		254,381	366	218,070	85.73%	17,934	7.05%	8,299	3.26%	10,078	3.96%			
Jan	2011	264,851	372	222,289	83.94%	20,060	7.57%	8,641	3.26%	13,861	5.23%			
Feb		238,301	359	200,737	84.24%	17,952	7.53%	10,332	4.34%	9,281	3.89%			
Mar		267,932	346	220,708	82.38%	30,341	11.32%	5,460	2.04%	11,422	4.26%			
Apr		253,428	338	210,869	83.21%	24,231	9.56%	9,169	3.62%	9,158	3.61%			
May		248,853	330	198,963	79.95%	21,260	8.54%	15,171	6.10%	13,460	5.41%			
Jun		227,101	313	187,176	82.41%	19,432	8.56%	10,890	4.80%	9,603	4.23%			
Jul		222,040	343	188,318	84.80%	18,842	8.49%	990	0.45%	13,889	6.26%			
Aug		234,915	388	203,650	86.69%	21,671	9.23%	1,342	0.57%	8,251	3.51%			
Sep		231,359	378	202,430	87.50%	18,882	8.16%	5,435	2.35%	4,612	1.99%			
Oct		240,525	333	206,684	85.94%	20,167	8.38%	6,359	2.64%	7,315	3.04%			
Nov		241,982	350**	206,386	85.29%	21,261	8.79%	1,499	0.62%	12,836	5.30%			



<sup>\*</sup> Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

# Florida Marketing Area - Federal Order 6

#### **Pool and Payment Dates For the Pooling Periods** December 2011 through February 2012 **MA Payment Dates** Pool & **Payments for Producer Milk** Uniform **First Partial Second Partial** Due **Price** Due to: From: Payment Due\*\* Payment Due\*\* **Final Pay Due** Release Non -Non -Non -**Pool Month** All Funds P/S Coop **Date** member Coop member Coop member **DEC 2011** 01/12/12 01/13/12 01/11/12 12/19/11 12/20/11 01/04/12 01/05/12 01/13/12 01/17/12 02/11/12 02/13/12 | 02/14/12 | 01/19/12 JAN 2012 01/20/12 02/06/12 02/06/12 | 02/14/12 | 02/15/12 FEB 2012 03/12/12 | 03/13/12 | 02/21/12 | 02/20/12 | 03/04/12 | 03/05/12 | 03/13/12 | 03/14/12 03/11/12

<sup>\*\*</sup>The base rate for making partial payments in Hillsborough Co., FL for November will be \$21.39 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$20.20 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov D									Dec			
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/

# WASDE - 501 December 9, 2011

Milk production forecasts for 2011 and 2012 are raised slightly, reflecting higher growth in milk per cow and slightly more cows in 2011. Fat basis imports are raised for 2011 and skim-solids basis imports are forecast slightly higher in 2012. Exports are forecast higher for 2011.

For 2011, cheese and whey prices are unchanged, but butter and nonfat dry milk (NDM) price forecasts are reduced. Thus, the Class III price forecast is unchanged but the Class IV price is reduced. Cheese and butter prices for 2012 are lowered from last month but the whey price is raised. The range of the NDM price is narrowed. As a result of the higher whey price, the Class III price is raised, and the lower butter price results in a reduction in the Class IV price forecast. The all milk price forecast is forecast at \$20.05 to \$20.15 per cwt for 2011, and \$18.10 to \$18.90 per cwt for 2012.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



# MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





"The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer."